



# **IHS HOLDING LIMITED**

UNAUDITED CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE SIX AND THREE MONTHS ENDED JUNE 30, 2023



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#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This Form 6-K contains forward-looking statements. We intend such forward-looking statements to be covered by relevant safe harbor provisions for forward-looking statements (or their equivalent) of any applicable jurisdiction, including those contained in Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). All statements other than statements of historical facts contained in this Form 6-K may be forward-looking statements. In some cases, you can identify forward-looking statements by terms such as "may," "will," "should," "expects," "plans," "anticipates," "could," "intends," "targets," "projects," "contemplates," "believes," "estimates," "forecast," "predicts," "potential" or "continue" or the negative of these terms or other similar expressions. Forward-looking statements contained in this Form 6-K include, but are not limited to statements regarding our future results of operations and financial position, industry and business trends, business strategy, plans, market growth and our objectives for future operations.

We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our business, financial condition and results of operations. Forward-looking statements involve known and unknown risks, uncertainties and other important factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements, including, but not limited to:

- non-performance under or termination, non-renewal or material modification of our customer agreements;
- volatility in terms of timing for settlement of invoices or our inability to collect amounts due under invoices;
- a reduction in the creditworthiness and financial strength of our customers;
- the business, legal and political risks in the countries in which we operate;
- general macroeconomic conditions in the countries in which we operate;
- changes to existing or new tax laws, rates or fees;
- foreign exchange risks and/or ability to access U.S. Dollars in our markets;
- regional or global health pandemics and geopolitical conflicts and wars, including the current conflict between Russia and Ukraine;
- our inability to successfully execute our business strategy and operating plans, including our ability to increase the
  number of Colocations and Lease Amendments on our Towers and construct New Sites or develop business
  related to adjacent telecommunications verticals (including, for example, relating to our fiber businesses in Latin
  America and elsewhere) or deliver on our sustainability or environmental, social and governance (ESG) strategy
  and initiatives under anticipated costs, timelines, and complexity, such as our Carbon Reduction Roadmap
  ("Project Green"), including plans to reduce diesel consumption, integrate solar panel and battery storage solutions
  on tower sites and connect more sites to the electricity grid:
- reliance on third-party contractors or suppliers, including failure, underperformance or inability to provide products or services to us (in a timely manner or at all) due to sanctions regulations, supply chain issues or for other reasons;
- our estimates and assumptions and estimated operating results may differ materially from actual results;
- increases in operating expenses, including increased costs for diesel;
- failure to renew or extend our ground leases, or protect our rights to access and operate our Towers or other telecommunications infrastructure assets;
- loss of customers;
- risks related to our indebtedness;
- changes to the network deployment plans of mobile operators in the countries in which we operate;



- a reduction in demand for our services;
- the introduction of new technology reducing the need for tower infrastructure and/or adjacent telecommunication verticals;
- an increase in competition in the telecommunications tower infrastructure industry and/or adjacent telecommunication verticals;
- our failure to integrate recent or future acquisitions;
- the identification by management of material weaknesses in our internal control over financial reporting, which
  could affect our ability to produce accurate financial statements on a timely basis or cause us to fail to meet our
  future reporting obligations;
- increased costs, harm to reputation, or other adverse impacts related to increased intention to and evolving expectations for environmental, social and governance initiatives;
- reliance on our senior management team and/or key employees;
- failure to obtain required approvals and licenses for some of our sites or businesses or comply with applicable regulations;
- inability to raise financing to fund future growth opportunities or operating expense reduction strategies;
- environmental liability;
- inadequate insurance coverage, property loss and unforeseen business interruption;
- compliance with or violations (or alleged violations) of laws, regulations and sanctions, including but not limited to
  those relating to telecommunications regulatory systems, tax, labor, employment (including new minimum wage
  regulations), unions, health and safety, antitrust and competition, environmental protection, consumer protection,
  data privacy and protection, import/export, foreign exchange or currency, and of anti-bribery, anti-corruption and/or
  money laundering laws, sanctions and regulations;
- fluctuations in global prices for diesel or other materials;
- disruptions in our supply of diesel or other materials;
- legal and arbitration proceedings;
- reliance on shareholder support (including to invest in growth opportunities) and related party transaction risks;
- risks related to the markets in which we operate, including but not limited to local community opposition to some
  of our sites or infrastructure, and the risks from our investments into emerging and other less developed markets;
- injury, illness or death of employees, contractors or third parties arising from health and safety incidents;
- loss or damage of assets due to security issues or civil commotion;
- loss or damage resulting from attacks on any information technology system or software;
- loss or damage of assets due to extreme weather events whether or not due to climate change;
- failure to meet the requirements of accurate and timely financial reporting and/or meet the standards of internal control over financial reporting that support a clean certification under the Sarbanes Oxley Act;
- risks related to our status as a foreign private issuer; and
- the important factors discussed in the section titled "Risk Factors" in our Annual Report on Form 20-F for the fiscal year ended December 31, 2022.



The forward-looking statements in this Form 6-K are based upon information available to us as of the date of this Form 6-K, and while we believe such information forms a reasonable basis for such statements, such information may be limited or incomplete, and our statements should not be read to indicate that we have conducted an exhaustive inquiry into, or review of, all potentially available relevant information. These statements are inherently uncertain and investors are cautioned not to unduly rely upon these statements.

You should read this Form 6-K and the documents that we reference in this Form 6-K with the understanding that our actual future results, performance and achievements may be materially different from what we expect. We qualify all of our forward-looking statements by these cautionary statements. Additionally, we may provide information herein that is not necessarily "material" under the federal securities laws for SEC reporting purposes, but that is informed by various ESG standards and frameworks (including standards for the measurement of underlying data), and the interests of various stakeholders. Much of this information is subject to assumptions, estimates or third-party information that is still evolving and subject to change. For example, our disclosures based on any standards may change due to revisions in framework requirements, availability of information, changes in our business or applicable government policies, or other factors, some of which may be beyond our control. These forward-looking statements speak only as of the date of this Form 6-K. Except as required by applicable law, we do not assume, and expressly disclaim, any obligation to publicly update or revise any forward-looking statements contained in this Form 6-K, whether as a result of any new information, future events or otherwise. Additionally, references to our website and other documents contained in this Form 6-K are provided for convenience only, and their content is not incorporated by reference into this Form 6-K.

#### **CERTAIN DEFINED TERMS**

Unless the context provides otherwise, references herein to:

- "2026 Notes" refers to our \$500 million 5.625% Senior Notes due 2026.
- "2027 Notes" refers to our \$940 million 8.0% Senior Notes due 2027.
- "2028 Notes" refers to our \$500 million 6.250% Senior Notes due 2028.
- "9mobile" refers to Emerging Markets Telecommunication Services Limited, which was previously known as Etisalat Nigeria.
- "Airtel Nigeria" refers to Airtel Networks Limited, a subsidiary of Airtel Africa.
- "Brazilian Real" and "BRL" refers to the lawful currency of the Federative Republic of Brazil.
- "CBN" refers to the Central Bank of Nigeria.
- "Churn" refers to the loss of tenancies when services provided by us are terminated, a Tenant does not renew its contract or we have ceased recognizing revenue for sites under a customer's contract in any particular period, adjusted for the reintegration of previously lost tenancies. When we decommission a site and move a customer from one of our sites to another site to rationalize our portfolio, this is not included in Churn.
- "Colocation" refers to the installation of equipment on existing towers for a new tenant alongside current Tenants.
- "Colocation Rate" refers to the average number of Tenants per Tower across our portfolio at a given point in time. We calculate the Colocation Rate by dividing the total number of Tenants across our portfolio by the total number of Towers across our portfolio at a given time.
- "Contracted Revenue" refers to lease fees to be received from the existing Tenants of Key Customers for the remainder of each Tenant's current contractual site lease term, lease fees to be received from the existing Lease Amendments of Key Customers for the remainder of each Lease Amendment's current contractual term and lease fees to be received from Key Customers where we provide fiber access to an OLT for the remainder of the relevant contractual term, as of a specified date. In aggregating Contracted Revenue, we have taken the average lease rate for our Key Customers as of June 30, 2023, which is applied to the remaining term of the tenancies, lease amendments and fiber access of each Key Customer, assuming constant foreign exchange rates, no escalation of lease rates despite contractual provisions in our MLAs in that regard, no new Tenants, new Lease Amendments



or new access to fiber, no amendments to our existing MLA terms and no Churn. See "Risk Factors — Our Contracted Revenue is based on certain estimates and assumptions and actual results may differ materially from such estimated operating results," in our Annual Report for the year ended December 31, 2022.

- "Dollar", "USD" or "\$" refer to U.S. dollars.
- "euro" or "€" refer to the currency introduced at the start of the third stage of European economic and monetary union pursuant to the treaty establishing the European Community, as amended.
- "GTS SP5 Acquisition" refers to the acquisition by us on March 17, 2022 of São Paulo Cinco Locação de Torres Ltda ("GTS SP5"). At closing, GTS SP5 had 2,115 towers in Brazil.
- "IHS Holding Limited Notes" refers to our 2026 Notes and our 2028 Notes, collectively.
- "IHS Nigeria" refers to IHS (Nigeria) Limited, one of our operating subsidiaries in Nigeria.
- "INT Towers" refers to INT Towers Limited, one of our operating subsidiaries in Nigeria.
- "Key Customers" refers to MTN Customers, Orange Cameroun S.A., or Orange Cameroon, Orange Côte d'Ivoire S.A., or Orange Côte d'Ivoire, 9mobile, Airtel Nigeria, Airtel Networks Zambia PLC, or Airtel Zambia, Airtel Rwanda Limited, or Airtel Rwanda, Claro S.A., or Claro Brazil, TIM Cellular S.A., or TIM Brasil, Telefonica Brasil S.A., or Vivo Brazil, Colombia Móvile S.A. E.S.P., or Tigo Colombia, COMSEL S.A., or Claro Colombia, Oi S.A., or Oi Brazil, Zain Kuwait and Telkom South Africa.
- "Kuwait Acquisition" refers to the acquisition by us of up to 1,620 towers from Zain Kuwait. The acquisition was signed in October 2017, and we completed multiple closings totaling 1,398 towers as of June 30, 2023. The remaining towers are managed and operated under a Managed Services agreement until such time as these towers can legally be transferred to us. These towers are operated in Kuwait through an entity in which we own 70% of the shares and Zain Kuwait owns the remaining 30%.
- "Latam" refers to our business segment that includes our markets in Latin America, which currently are Brazil, Colombia and Peru.
- "Lease Amendments" refers to the installation of additional equipment on a site or the provision of certain ancillary services for an existing Tenant, for which we charge our customers a recurring lease fee.
- "LTE" refers to long-term evolution, a standard for high-speed wireless communication for mobile devices and data terminals. We refer to LTE and 4G interchangeably in this report.
- "Managed Services" refers to when MNOs outsource the day-to-day operations of their owned towers or other towers on which they are present, including maintenance, security and power supply.
- "MENA" refers to our business segment that includes our markets in the Middle East and North Africa region, which currently are Egypt and Kuwait.
- "MLA" refers to the long-term lease agreements we enter into with our customers, including but not limited to master lease agreements, master services agreements, infrastructure sharing agreements, master tower space use/license agreements and MLL agreements.
- "MLL" refers to towers we manage with a license to lease for a defined period. Where there is an MLL agreement, we have the right to lease out space on the tower to other MNOs and provide services, generating further revenue for ourselves. The site owner typically reduces its operating costs and eliminates capital expenditure.
- "MNOs" refers to mobile network operators.
- "MTN Customers" refers to MTN Nigeria, MTN Côte d'Ivoire S.A., MTN Côte d'Ivoire, MTN Cameroon Limited, MTN Cameroon, MTN Zambia Limited, MTN Zambia, MTN Rwandacell Limited, MTN Rwanda or MTN South Africa.
- "MTN Group" refers to MTN Group Limited and its subsidiaries, one of which is one of our shareholders as well as
  a related party of certain MTN operating entities that are our customers in the countries in which we currently
  operate. In each African market in which we currently operate, one of the MTN operating entities is a customer of
  ours.



- "MTN Nigeria" refers to MTN Nigeria Communications PLC.
- "MTN SA Acquisition" refers to the acquisition of 5,691 towers from MTN South Africa on May 31, 2022. As part of the transaction, we are also required to provide Managed Services, including to approximately 7,100 additional MTN South Africa sites. IHS Towers will over time own 70% of the South African Towers business with the remaining 30% owned by a B-BBEE consortium.
- "MTN South Africa" refers to Mobile Telephone Networks Proprietary Limited.
- "NAFEX" refers to the Nigerian Autonomous Foreign Exchange Rate Fixing Methodology.
- "Naira", "NGN" and "₦" refers to the lawful currency of the Federal Republic of Nigeria.
- "New Sites" refers to Towers owned and operated by the Group constructed through build-to-suit arrangements for the initial Tenant.
- "OLT" refers to an optical line terminal or optical line termination, which is a device which serves as the service provider endpoint of a passive optical network.
- "ROU" refers to towers we operate under a right of use agreement for a defined period. Where there is an ROU
  agreement, we have the right to lease out space on the tower to other MNOs and provide services, generating
  further revenue for ourselves.
- "South African Rand" and "ZAR" refers to the lawful currency of the Republic of South Africa.
- "sites" refers to towers that are owned or operated by us.
- "Skysites" refers to Skysites Holdings S.A.
- "SLAs" refer to site-specific documents or agreements entered into in relation to specific sites pursuant to an MLA.
- "SSA" refers to our business segment that includes our markets in the Sub-Saharan region of Africa, which currently are Cameroon, Cote d'Ivoire, Rwanda, South Africa and Zambia.
- "subscribers" refers to the number of active subscriber identification module, or SIM, cards in service rather than the number of services provided (excluding machine to machine connections). For example, if a subscriber has both a data and voice plan on a smartphone this would equate to one subscriber. Alternatively, a subscriber who has a data and voice plan for a smartphone and a data plan for a tablet would be counted as two subscribers.
- "Tenants" refers to the number of distinct customers who have leased space on each Tower across our portfolio. For example, if one customer had leased tower space on five of our Towers, we would have five Tenants.
- "TIM Fiber Acquisition" refers to the acquisition and deployment of TIM Brasil's secondary fiber network infrastructure. Closing occurred on November 16, 2021. The existing and future fiber assets are operated in Brazil through a new entity, which we refer to as I-Systems, in which we own 51% of the shares and TIM Brasil owns the remaining 49%.
- "TIM Brasil" refers to TIM S.A.
- "Towers" refers to ground-based towers, rooftop and wall-mounted towers, cell poles, in-building solutions, small cells, distributed antenna systems and cells-on-wheels, each of which is deployed to support wireless transmission equipment. We measure the number of Towers in our portfolio at a given time by counting the number of Towers that we own or operate with at least one Tenant. The number of Towers in our portfolio excludes any towers for which we provide managed services.
- "Zain Kuwait" refers to Mobile Telecommunications Company K.S.C.P.



# **PART I – FINANCIAL INFORMATION**

**Item 1. Financial Statements** 



# CONDENSED CONSOLIDATED STATEMENT OF LOSS AND OTHER COMPREHENSIVE INCOME/(LOSS) (UNAUDITED)

### FOR THE THREE MONTHS AND SIX MONTHS ENDED JUNE 30, 2023 AND 2022

		Three months ended		Six months ended		
		June 30,	June 30,	June 30,	June 30,	
	Note	2023	2022*	2023	2022*	
		\$'000	\$'000	\$'000	\$'000	
Revenue	_	546,204	467,683	1,148,732	913,815	
Cost of sales	6	(278,093)	(270,611)	(584,781)	(521,200)	
Administrative expenses	7	(100,721)	(102,852)	(198,003)	(193,414)	
(Net loss allowance)/net reversal of loss allowance on	_					
trade receivables	8	(954)	(668)	(4,514)	1,800	
Other income	9	161	2,967	336_	4,137	
Operating profit		166,597	96,519	361,770	205,138	
Finance income	10	8,373	3,895	13,160	45,667	
Finance costs	11	(1,366,012)	(261,886)	(1,542,979)	(380,902)	
Loss before income tax		(1,191,042)	(161,472)	(1,168,049)	(130,097)	
Income tax expense	12	(57,241)	(17,102)	(72,459)	(33,358)	
Loss for the period		(1,248,283)	(178,574)	(1,240,508)	(163,455)	
Loss attributable to:						
Owners of the Company		(1,244,729)	(176,757)	(1,234,148)	(160,239)	
Non-controlling interests		(3,554)	(1,817)	(6,360)	(3,216)	
Loss for the period		(1,248,283)	(178,574)	(1,240,508)	(163,455)	
		(1,=10,=00)	(110,011)	(1,=10,000)	(100,100)	
Loss per share—basic \$	13	(3.73)	(0.53)	(3.71)	(0.49)	
Loss per share—diluted \$	13	(3.73)	(0.53)	(3.71)	(0.49)	
2000 por oriaro unatou v	10	(0.70)	(0.00)	(0.7 1)	(0.10)	
Other comprehensive income/(loss):						
Items that may be reclassified to profit or loss						
Fair value loss through other comprehensive income		7		7	<u></u>	
Exchange differences on translation of foreign		ľ		,		
operations		580,767	(123,006)	624,959	9,653	
Other comprehensive income/(loss) for the period,		300,707	(123,000)	024,333	9,000	
net of taxes		580,774	(123,006)	624,966	9,653	
net of taxes		360,774	(123,000)	024,900	9,000	
Total comprehensive loss for the period		(667,509)	(301,580)	(615,542)	(153,802)	
Total comprehensive loss attributable to:						
Owners of the Company		(674,361)	(275,714)	(624,790)	(161,054)	
Non-controlling interests		6,852	(25,866)	9,248	7,252	
Total comprehensive loss for the period		<u>(667,509)</u>	(301,580)	(615,542)	(153,802)	

<sup>\*</sup>re-presented to reflect the remeasurement period adjustments, as required by IFRS 3, in respect of updates to the accounting for the GTS SP5 Acquisition in March 2022 and MTN SA Acquisition in May 2022.



# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

### **AT JUNE 30, 2023 AND DECEMBER 31, 2022**

	Note	June 30, 2023 \$'000	December 31, 2022* \$'000
ASSETS		\$ 000	\$ 000
Non-current assets			
Property, plant and equipment	14	1,868,456	2,075,441
Right of use assets	14	902.589	965,019
Goodwill	15	664,450	763,388
Other intangible assets	15	973,056	1,049,103
Fair value through other comprehensive income financial assets		11	10
Deferred income tax assets		59,250	78,369
Derivative financial instrument assets	16	7,232	6,121
Trade and other receivables	17	131,119	130,347
		4,606,163	5,067,798
Current assets			
Inventories		32,625	74,216
Income tax receivable		2,187	1,174
Trade and other receivables	17	610,319	663,467
Cash and cash equivalents		433,048	514,078
		1,078,179	1,252,935
Total assets		5,684,342	6,320,733
LIABILITIES			
Current liabilities			
Trade and other payables	18	520,612	669,149
Provisions for other liabilities and charges	21	295	483
Derivative financial instrument liabilities	16	50,051	1,393
Income tax payable		59,443	70.008
Borrowings	19	437,337	438,114
Lease liabilities	20	88,321	87,240
		1,156,059	1,266,387
Non-current liabilities			
Trade and other payables	18	2.320	1,459
Borrowings	19	3,028,771	2,906,288
Lease liabilities	20	504,118	518,318
Provisions for other liabilities and charges	21	87,739	84,533
Deferred income tax liabilities		154,588	183,518
		3,777,536	3,694,116
Total liabilities		4,933,595	4,960,503
EQUITY			
Stated capital	22	5,401,385	5,311,953
Accumulated losses		(4,550,933)	(3,317,652)
Other reserves	23	(336,153)	(861,271)
Equity attributable to owners of the Company		514,299	1,133,030
Non-controlling interest	24	236,448	227,200
Total equity		750,747	1,360,230
Total liabilities and equity		5,684,342	6,320,733
rotal habilities and equity		0,004,042	0,020,733

<sup>\*</sup>re-presented to reflect the remeasurement period adjustments, as required by IFRS 3, in respect of updates to the accounting for the MTN SA Acquisition in May 2022.



# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

### FOR THE SIX MONTHS ENDED JUNE 30, 2023 AND 2022

			Attributable to	e Company			
	<u>Note</u>	Stated capital \$'000	Accumulated losses \$'000	Other reserves \$'000	<u>Total</u> \$'000	Non- controlling interest \$'000	Total equity \$'000
Balance at January 1, 2022		5,223,484	(2,860,205)	(842,911)	1,520,368	223,188	1,743,556
Options converted to		-, -, -	( ),	(- )- )	, ,	,	, .,
shares		86,470	_	(86,470)	_	_	_
Share-based payment expense	25	_	_	6,064	6,064	_	6,064
Other reclassifications related to share-based			4.500	(0.005)	(4.075)		(4.075)
payment			1,560	(2,835)	(1,275)		(1,275)
Total transactions with owners of the company		86,470	1,560	(83,241)	4,789	_	4,789
Loss for the period*			(160,239)	(65,241)	(160,239)	(3,216)	(163,455)
Other comprehensive			(100,200)		(100,200)	(3,210)	(103,433)
(loss)/income*		_	_	(815)	(815)	10,468	9,653
Total comprehensive							
(loss)/income*			(160,239)	(815)	(161,054)	7,252	(153,802)
Balance at June 30,				/·			
2022*		5,309,954	(3,018,884)	(926,967)	1,364,103	230,440	1,594,543
Polones et lanuami 1							
Balance at January 1, 2023		5,311,953	(3,317,652)	(861,271)	1,133,030	227,200	1,360,230
Share-based payment expense	25	_	_	6,618	6,618	_	6,618
Options converted to				0,0.0	3,0.0		3,0.0
shares		89,432	_	(89,432)	_	_	_
Other reclassifications related to share based							
payment			867	(1,426)	(559)		(559)
Total transactions with							
owners of the company		89,432	867	(84,240)	6,059		6,059
Loss for the period		_	(1,234,148)	<del>-</del>	(1,234,148)	(6,360)	(1,240,508)
Other comprehensive income				609,358	609,358	15,608	624,966
Total comprehensive				_003,330_	003,330	13,000	024,900
(loss)/income		_	(1,234,148)	609,358	(624,790)	9,248	(615,542)
Balance at June 30, 2023		5,401,385	(4,550,933)	(336,153)	514,299	236,448	750,747

<sup>\*</sup>re-presented to reflect the remeasurement period adjustments, as required by IFRS 3, in respect of updates to the accounting for the GTS SP5 Acquisition in March 2022 and MTN SA Acquisition in May 2022.



# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

# FOR THE THREE MONTHS AND SIX MONTHS ENDED JUNE 30, 2023 AND 2022

		Three mo	nths ended	Six months ended		
		June 30,	June 30,	June 30,	June 30,	
	<u>Note</u>	2023	2022	2023	2022	
Cook flows from energing activities		\$'000	\$'000	\$'000	\$'000	
Cash flows from operating activities	26	264 422	216,800	516,154	202 407	
Cash from operations Income taxes paid	20	264,132 (19,514)	(23,903)	(33,957)	383,407 (40,002)	
Payment for rent		(658)	(1,587)	(2,943)	(4,130)	
(Payment)/refund for tower and tower equipment decommissioning		(317)	4	(321)	142	
<u> </u>						
Net cash generated from operating activities		243,643	191,314	478,933	339,417	
Cash flow from investing activities						
Purchase of property, plant and equipment		(163,185)	(96,980)	(268,602)	(162,856)	
Payment in advance for property, plant and equipment		(34,346)	(37,074)	(70,148)	(87,913)	
Purchase of software and licenses		(8,924)	(12,716)	(16,176)	(13,004)	
Consideration paid on business combinations, net of cash		(0,324)	(12,710)	(10,170)	(13,004)	
acquired		_	(409,545)	_	(726,924)	
Proceeds from disposal of property, plant and equipment		399	761	960	(720,32 <del>4</del> ) 854	
Insurance claims received		134	464	278	1.614	
Interest income received		5,079	3,888	11,577	7,016	
Deposit of short term deposits		(65,055)	(166,465)	(128,765)	(288,065)	
Refund of short term deposits		3,994	100,121	20,723	151,582	
Net cash used in investing activities		(261,904)	(617,546)	(450,153)	(1,117,696)	
The state of the s		<u> </u>	<u> </u>	<u> </u>	<u> </u>	
Cash flows from financing activities						
Bank loans received		290,083	661,114	658,179	715,793	
Bank loans repaid		(153,505)	(33,360)	(417,850)	(70,027)	
Fees on loans and derivative instruments		(2,163)	(6,417)	(8,671)	(9,277)	
Interest paid		(76,442)	(50,571)	(144,945)	(104,669)	
Payment for the principal of lease liabilities		(24,523)	(14,402)	(44,745)	(29,751)	
Interest paid for lease liabilities		(13,174)	(9,525)	(25,294)	(16,220)	
Initial margin received on non-deliverable forwards		52	633	52	6,477	
Profits received/(losses) settled on non-deliverable forwards		420	(284)	420	(3,025)	
Net cash generated from financing activities		20,748	547,188	17,146	489,301	
Net increase/(decrease) in cash and cash equivalents		2,487	120,956	45,926	(288,978)	
Cash and cash equivalents at beginning of period		515,589	508,609	514,078	916,488	
Effect of movements in exchange rates on cash		(85,028)	(62,267)	(126,956)	(60,212)	
Cash and cash equivalents at end of period		433,048	567,298	433,048	567,298	



#### 1. General Information

The financial statements are the unaudited condensed consolidated interim financial statements (hereafter "financial statements") of IHS Holding Limited (the "Company") and its subsidiaries (together hereafter referred to as the "Group"). IHS Holding Limited is incorporated in the Cayman Islands under the Companies Act (as amended) as an exempted company with limited liability. The Company is domiciled in the Cayman Islands and the address of its registered office is 190 Elgin Avenue, George Town, Grand Cayman KY1-9008, Cayman Islands.

The financial period represents the three and six months ended June 30, 2023, with the prior period representing the three and six months ended June 30, 2022. The financial statements are presented in U.S. Dollars (\$) and all values are rounded to the nearest thousand, except where otherwise indicated.

### 2. Significant accounting policies

### 2.1 Basis of preparation

The financial statements for the three and six months ended June 30, 2023, have been prepared in accordance with International Accounting Standard 34, 'Interim Financial Reporting' (IAS 34), as issued by the International Accounting Standards Board (IASB).

The financial statements do not amount to full financial statements and do not include all of the information and disclosures required for full annual financial statements. It should be read in conjunction with the consolidated annual financial statements of the Group for the year ended December 31, 2022, which have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the IASB, as noted within note 2.1 of the consolidated annual financial statements.

In management's opinion, the accompanying financial statements contain all adjustments, consisting of only normal recurring adjustments, necessary for a fair statement of its financial position as of June 30, 2023, and its results of operations for the three and six months ended June 30, 2023, and 2022, cash flows for the three and six months ended June 30, 2023, and 2022, and statement of changes in equity for the six months ended June 30, 2023 and 2022. Certain amounts in the prior periods have been reclassified to conform to the current year presentation. The condensed consolidated statement of financial position as at December 31, 2022, was derived from audited annual financial statements but does not contain all of the footnote disclosures from the annual financial statements.

### 2.2 Approval

These condensed consolidated interim financial statements were authorized and approved for issue on August 14, 2023.

#### 2.3 Income tax

Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual profit or loss.

#### 2.4 Changes in accounting policies and disclosures

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, except the new standards, amendments and interpretations adopted by the Group during the period.

### (a) New standards, amendments and interpretations adopted by the Group

The Group has applied the following standards and amendments for the first time for its interim reporting period commencing January 1, 2023:



- IFRS 17 Insurance Contracts
- Definition of Accounting Estimates Amendments to IAS 8
- Disclosure of Accounting Policies Amendments to IAS 1 and IFRS Practice Statement 2
- Deferred Tax related to Assets and Liabilities arising from a Single Transaction Amendments to IAS 12

The amendments to standards listed above did not have any material impact on the Group's interim financial statements. However, the Group is in the process of analyzing the impact of the amendments to IAS 12 which are expected to impact the gross values of deferred tax assets and deferred tax liabilities disclosed in the notes to the annual financial statements at year end. Other than this, we do not expect this amendment to have any material impact on the net assets of the Group.

#### (b) New standards, amendments and interpretations not yet adopted by the Group

International Tax Reform – Pillar Two Model Rules – Amendments to IAS 12

The Organisation for Economic Co-operation and Development (OECD) has published Pillar 2 Global Anti-Base Erosion Rules (GloBE) relating to global minimum taxation, scheduled to apply to the Group from the year ended 31 December 2024, regarding the future taxation of large multinationals such as IHS Holding Limited. All participating OECD members are required to incorporate these rules into national legislation. This will apply a minimum 15% income tax rate applicable in each jurisdiction in which the Group operates. The International Accounting Standards Board has amended IAS 12 'Income Taxes' to include a mandatory exemption from recognizing deferred tax and liabilities relating to Pillar Two income taxes. The quantitative impact on the Group is still under investigation.

### 2.5 Segment reporting

Operating segments are components of IHS' business activities about which separate financial statements are available and reported internally to the chief operating decision maker. The Group's Executive Committee has been identified as the chief operating decision maker, responsible for allocating resources and assessing performance of the operating segments.

The Group's Executive Committee currently consists of the Chief Executive Officer ("CEO"), the Chief Operating Officer ("COO"), the Chief Financial Officer ("CFO"), the General Counsel, the IHS Nigeria CEO, the Chief Strategy Officer, the Chief Human Resource Officer and the Executive Vice President of Communications.

Where operating segments share similar characteristics, they have been aggregated into reportable segments, of which the Group has identified four: Nigeria, Sub-Saharan Africa ("SSA"), Middle East and North Africa ("MENA") and Latin America ("Latam").

### 3. Critical accounting estimates and assumptions

The preparation of interim financial statements requires management to make certain judgements, accounting estimates and assumptions that affect the amounts reported for the assets and liabilities at the reporting date and the amounts reported for revenues and expenses during the period. The nature of the estimation means that actual outcomes could differ from those estimates.

In preparing these condensed consolidated interim financial statements, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same, except as mentioned below, as those that applied to the consolidated financial statements for the year ended December 31, 2022.

#### (a) Going Concern

As part of their regular assessment of the Group's liquidity and financing position, the Directors have prepared detailed forecasts for a period which extends beyond 12 months after the date of approval of these financial statements. In assessing the forecasts, the Directors have considered:



- the current economic conditions in the operating markets and the impact on trading performance;
- the impact of macroeconomic factors, particularly interest rates and foreign exchange rates, and the ongoing Russia and Ukraine conflict, such as on global diesel prices and supply chains for raw materials such as steel and for equipment, including batteries (the Group has no operations in Ukraine or trading with sanctioned individuals and companies);
- the status of the Group's financial arrangements (see also note 19);
- · mitigating actions available should business activities fall behind current expectations; and
- additional sensitivity analysis under a stressed scenario to assess the impact of a severe but plausible downside case.

In addition, the Directors have considered the following:

- The Group has cash and cash equivalents of \$433.0 million as at June 30, 2023;
- Management has assessed current cash reserves and the availability of undrawn facilities and continues to monitor available liquidity in the context of ongoing operational requirements and planned capital expenditure;
- All of the Group's operations are cash generative; and
- Our IT team monitors the risk of fraud, data or security breaches, loss of data and the potential for other cyberrelated attacks and utilizes security measures to mitigate such risks.

Having carefully considered the factors noted above, the Directors have a reasonable expectation that the Group and the Company have adequate resources to continue in operational existence for at least 12 months from the date of issuance of these financial statements and to operate within the covenant levels of its current debt facilities. The Directors therefore continue to consider it appropriate to adopt the going concern basis of accounting in preparing the financial statements.

### (b) Assessment of appropriate foreign exchange rate

In mid-June 2023, the Central Bank of Nigeria announced the unification of all segments of the foreign exchange market by replacing the old regime of multiple exchange rate "windows" for different purposes with, in effect, a market rate. The unification of the Nigeria foreign exchange market was aimed at eliminating multiple "windows" and to allow foreign exchange transactions to be determined by market forces via a single Import and Export ("I&E") window. The Group uses the USD/NGN rate published by Bloomberg, which is approximately aligned to the I&E window rate, for the translation of USD transactions and denominated balances in the Nigerian subsidiaries and also for consolidation purposes.

### 4. Capital risk management

The Group's activities expose it to a variety of financial risks including market risk (foreign exchange risk and interest rate risk), credit risk and liquidity risk.

The financial statements do not include all financial risk management information and disclosures required in annual financial statements, and should be read in conjunction with the Group's annual financial statements for the year ended December 31, 2022.

There have been no changes in any risk management policies since December 31, 2022.

### Fair value hierarchy

The table below analyzes financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).



- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is unobservable inputs) (level 3).

The following tables present the Group's financial instruments that are measured at fair value at June 30, 2023 and at December 31, 2022.

June 30, 2023	Level 1 \$'000	Level 2 \$'000	Total \$'000
Fair value through other comprehensive income financial assets	11	_	11
Interest rate caps (note 16)	_	1,182	1,182
Embedded options within listed bonds (note 16)	_	6,050	6,050
Foreign exchange swaps (note 16)	_	(50,051)	(50,051)
	11	(42,819)	(42,808)
December 31, 2022	Level 1 \$'000	Level 2 \$'000	Total\$'000
Fair value through other comprehensive income financial assets	10	_	10
Interest rate caps (note 16)	_	821	821
Embedded options within listed bonds (note 16)	_	5,300	5,300
Foreign exchange swaps (note 16)	_	(1,393)	(1,393)
	10	4,728	4,738

As at the end of the reporting period, the Group had both level 1 and level 2 financial instruments.

#### Financial instruments in level 1

The fair value of financial instruments traded in active markets is based on quoted market prices at the reporting date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Group is the current bid price. These instruments are included in level 1. Instruments included in level 1 comprise investment in marketable securities classified as fair value through other comprehensive income financial assets.

#### Financial instruments in level 2

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximize the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2. Instruments included in level 2 comprise primarily of foreign exchange swaps, interest rate caps and options embedded in the bonds. Their fair values are determined based on mark to market values provided by the counterparty financial institutions or valuation techniques using observable market data.



#### Fair value estimation

	At J Carrying	une 30, 2023 Fair	At Decem	cember 31, 2022	
	Value \$'000	Value \$'000	Value \$'000	Value \$'000	
Financial liabilities					
Bank and bond borrowings (note 19)	3,466,108	3,225,578	3,344,402	3,116,193	
	3,466,108	3,225,578	3,344,402	3,116,193	

The fair values of non-current liabilities are based on discounted cash flows using a current borrowing rate.

The fair values of current assets and current liabilities are not materially different from their carrying values.

### 5. Segment reporting

The Group's Executive Committee, identified as the chief operating decision maker ("CODM"), reviews and evaluates the Group's performance from a business perspective according to how the geographical locations are managed. Regional and operating company management are responsible for managing performance, underlying risks, and effectiveness of operations. Regions are broadly based on a scale and geographic basis because the Group's risks and rates of return are affected predominantly by the fact that the Group operates in different geographical areas, namely Nigeria as the major market, Cameroon, Côte d'Ivoire, Rwanda, South Africa and Zambia, as our SSA business, Kuwait and Egypt as our MENA business and Brazil, Colombia and Peru as our Latam business.

The Executive Committee reviews the Company's internal reporting to assess performance and allocate resources. Management has determined the operating segments based on these reports.

The CODM has identified four operating segments:

- Nigeria
- SSA, which comprises operations in Cameroon, Côte d'Ivoire, Rwanda, South Africa and Zambia
- Latam, which comprises operations in Brazil, Colombia and Peru
- MENA, which comprises operations in Kuwait and Egypt. Although full operations in Egypt have not commenced, the business has incurred some startup costs.

All operating segments are engaged in the business of leasing tower space for communication equipment and capacity leasing and services on fixed broadband networks to Mobile Network Operators (MNOs) and other customers (internet service providers, security functions or private corporations) and provide managed services in limited situations, such as maintenance, operations and leasing services, for certain towers owned by third parties within their respective geographic areas. However, they are managed and grouped within the four operating segments, which are primarily distinguished by reference to the scale of operations, to the similarity of their future prospects and long-term financial performance (i.e. margins and geographic basis).

The CODM primarily uses a measure of Segment Adjusted EBITDA (defined as profit/(loss) for the period, before income tax expense/(benefit), finance costs and income, depreciation and amortization, impairment of withholding tax receivables, business combination transaction costs, impairment of property, plant and equipment and related prepaid land rent on the decommissioning of sites, reversal of provision for decommissioning costs, net (profit)/loss on sale of assets, share based payment (credit)/expense, insurance claims, listing costs and certain other items that management believes are not indicative of the core performance of our business). The most directly comparable IFRS measure to Adjusted EBITDA is our profit/(loss) for the period. The CODM also regularly receives information about the Group's revenue, assets and liabilities. The Group has additional corporate costs which do not meet the quantitative thresholds to be separately reported and which are aggregated in 'Other' in the reconciliation of financial information presented below. These include costs associated with centralized Group functions including Group executive, legal, finance, tax and treasury services.



There are no revenue transactions which occur between operating segments. Intercompany finance income, finance costs and loans are not included in the amounts below.

The segment's assets and liabilities are comprised of all assets and liabilities attributable to the segment, based on the operations of the segment and the physical location of the assets, including goodwill and other intangible assets and are measured in the same way as in the financial statements. Other assets and liabilities that are not attributable to Nigeria, SSA, Latam and MENA segments consist principally of amounts excluded from specific segments including costs incurred for and by Group functions not attributable directly to the operations of the reportable segments, share-based payment and any amounts due on debt held at Group level as the balances are not utilized in assessing each segment's performance.

Summarized financial information for the six months ended June 30, 2023 is as follows:

2023	Nigeria	SSA	Latam	MENA	Other	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Revenues from external customers	789,570	245,553	93,993	19,616	_	1,148,732
Segment Adjusted EBITDA	510,327	128,417	66,502	9,050	(75,042)	639,254
Depreciation and amortization (note 6 and 7)						(235,450)
Net gain on disposal of property, plant and equipment (note 7)						566
Insurance claims (note 9)						278
Net impairment of property, plant and						
equipment and prepaid land rent (note 6)						(5,081)
Impairment of withholding tax receivables						, , ,
(note 7)						(24,604)
Business combination transaction costs						
(note 7)						(1,486)
Other costs (a)						(4,848)
Share-based payment expense (note 7)						(6,917)
Finance income (note 10)						13,160
Finance costs (note 11)						(1,542,979)
Other income (note 9)						58
Loss before income tax						(1,168,049)
Additions of property, plant and equipment,						
right of use assets and intangible assets:						
- in the normal course of business	217,165	52,980	99,139	8,812		
Segment assets (at June 30, 2023)	1,598,556	1,542,837	2,074,469	178,333		
Segment liabilities (at June 30, 2023)	910,389	838,874	633,811	111,541		

<sup>(</sup>a) Other costs for the six months ended June 30, 2023 included one off consulting fees related to corporate structures and operating systems of \$2.8 million, non-recurring consulting services of \$1.0 million and non-recurring professional fees related to financing of \$0.2 million.



Summarized financial information for the six months ended June 30, 2022 is as follows:

2022	Nigeria \$'000	\$3A \$'000	Latam \$'000	MENA \$'000	Other \$'000	
Revenues from external customers	641,781	180,530	74,013	17,491	_	913,815
Segment Adjusted EBITDA*	386,717	99,989	53,017	7,788	(63,463)	484,048
Depreciation and amortization (note 6 and 7)					,	(222,699)
Net loss on disposal of property, plant and equipment (note 7)						(13,784)
Insurance claims (note 9)						1,616
Net reversal of impairment of property, plant and equipment and prepaid land rent (note						,
6)						1,331
Impairment of withholding tax receivables (note 7)						(27,717)
Business combination transaction costs						
(note 7)						(14,039)
Other costs (a)						(514)
Share-based payment expense (note 7)						(5,625)
Finance income (note 10)						45,667
Finance costs (note 11)						(380,902)
Other income (note 9)						2,521
Loss before income tax						(130,097)
Additions of property, plant and equipment, right of use assets and intangible assets:						
- through business combinations*	_	719,219	386,460	_		
- in the normal course of business	128,189	52,171	51,126	12,346		
Segment assets (at June 30, 2022)*	2,279,885	1,736,548	1,948,501	176,422		
Segment liabilities (at June 30, 2022)*	922,197	964,570	599,485	105,967		

<sup>(</sup>a) Other costs for the six months ended June 30, 2022 included professional costs related to Sarbanes-Oxley (SOX) implementation costs.

<sup>\*</sup>re-presented to reflect the remeasurement period adjustments, as required by IFRS 3, in respect of updates to the accounting for the TIM Fiber Acquisition in November 2021, the GTS SP5 Acquisition in March 2022 and the MTN SA Acquisition in May 2022.



Summarized financial information for the three months ended June 30, 2023 is as follows:

2023	Nigeria	SSA	Latam	MENA	Other	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Revenues from external customers	364,592	123,393	48,344	9,875		546,204
Segment Adjusted EBITDA	238,448	62,933	35,330	5,384	(38,385)	303,710
Depreciation and amortization (note 6 and 7)						(116,494)
Net loss on disposal of property, plant and equipment (note 7)						(168)
Insurance claims (note 9)						133
Net impairment of property, plant and equipment and prepaid land rent (note 6)						(935)
Impairment of withholding tax receivables						
(note 7)						(13,349)
Business combination transaction costs (note 7)						(27)
Other costs (a)						(2,673)
Share-based payment expense (note 7)						(3,628)
Finance income (note 10)						8,373
Finance costs (note 11)						(1,366,012)
Other income (note 9)						28
Loss before income tax						(1,191,042)
Additions of property, plant and equipment, right of use assets and intangible assets:						
- in the normal course of business	137,078	25,209	56,214	5,485		
Segment assets (at June 30, 2023)	1,598,556	1,542,837	2,074,469	178,333		
Segment liabilities (at June 30, 2023)	910,389	838,874	633,811	111,541		

<sup>(</sup>a) Other costs for the three months ended June 30, 2023 included one off consulting fees related to corporate structures and operating systems of \$1.2 million and non-recurring consulting services of \$1.0 million.



Summarized financial information for the three months ended June 30, 2022 is as follows:

2022	Nigeria \$'000	\$3A \$'000	<u>Latam</u> \$'000	MENA \$'000	Other \$'000	Total \$'000
Revenues from external customers	321,125	94,902	42,780	8,876	_	467,683
Segment Adjusted EBITDA*	183,698	52,990	30,904	4,170	(32,586)	239,176
Depreciation and amortization (note 6 and 7)					,	(114,859)
Net loss on disposal of property, plant and						
equipment (note 7)						(13,617)
Insurance claims (note 9)						466
Net reversal of impairment of property, plant						
and equipment and prepaid land rent (note						
6)						3,514
Impairment of withholding tax receivables						
(note 7)						(12,932)
Business combination transaction costs						
(note 7)						(5,679)
Share-based payment expense (note 7)						(2,051)
Finance income (note 10)						3,895
Finance costs (note 11)						(261,886)
Other income (note 9)						2,501
Loss before income tax						(161,472)
Additions of property, plant and equipment,						
right of use assets and intangible assets:						
- through business combinations*	_	719,219	_	_		
- in the normal course of business	72,039	39,254	23,918	7,691		
	, -		, -	,		
Segment assets (at June 30, 2022)*	2,279,885	1,736,548	1,948,501	176,422		
Segment liabilities (at June 30, 2022)*	922,197	964,570	599,485	105,967		
· · · · · · · · · · · · · · · · · · ·						

<sup>\*</sup>re-presented to reflect the remeasurement period adjustments, as required by IFRS 3, in respect of updates to the accounting for the TIM Fiber Acquisition in November 2021, the GTS SP5 Acquisition in March 2022 and the MTN SA Acquisition in May 2022.

Revenue from two tier one customers represents approximately 10% or more of the Group's total revenue as follows:

	Three mont June 30, 2023	June 30, 2022	June 30, 2023	ths ended June 30, 2022
			\$'000	\$'000
Customer A	61 %	62 %	59 %	62 %
Customer B	<u>18_</u> %	16_%	<u>17</u> %	5 <u>16</u> %



### 6. Cost of sales

	Three months ended		Six mo	nths ended
	June 30, 2023	June 30, 2022*	June 30, 2023	June 30, 2022*
	\$'000	\$'000	\$'000	\$'000
Tower repairs and maintenance	29,534	21,460	57,398	43,257
Power generation	98,642	104,698	213,932	192,254
Short term rental	2,007	6,368	5,590	10,216
Vehicle maintenance and repairs	498	577	1,061	1,034
Site regulatory permits	10,237	7,009	21,197	18,041
Security services	11,308	9,946	24,106	19,338
Insurance	1,247	1,229	2,554	2,397
Staff costs	8,355	7,927	18,145	15,210
Travel costs	2,734	833	6,214	1,241
Professional fees	660	620	1,201	1,903
Depreciation (note 14)**	100,319	100,712	203,973	195,959
Amortization (note 15)	11,709	11,302	22,963	18,949
Net impairment/(reversal of impairment) of property, plant and equipment				
and prepaid land rent	935	(3,514)	5,081	(1,331)
Other	(92)	1,444	1,366	2,732
	278,093	270,611	584,781	521,200

Foreign exchange gains and losses on cost of sales are included in Other.

### 7. Administrative expenses

	Three mor	nths ended	ed Six months ende		
	June 30, 2023	2023 2022		June 30, 2022	
	\$'000	\$'000	\$'000	\$'000	
Facilities, short term rental and upkeep	10,033	8,863	21,188	16,891	
Depreciation (note 14)	3,058	2,282	5,718	4,391	
Amortization (note 15)	1,408	563	2,796	3,400	
Travel costs	3,534	4,182	6,678	6,659	
Staff costs	38,725	31,718	76,555	61,849	
Key management compensation	4,033	3,968	8,240	8,323	
Share-based payment expense	3,628	2,051	6,917	5,625	
Professional fees	15,742	10,150	29,403	18,470	
Business combination transaction costs	27	5,679	1,486	14,039	
Impairment of withholding tax receivables*	13,349	12,932	24,604	27,717	
Net loss/(gain) on disposal of property, plant and equipment	168	13,617	(566)	13,784	
Operating taxes	36	138	116	341	
Other	6,980_	6,709	14,868	11,925	
	100,721	102,852	198,003	193,414	

<sup>\*</sup> Withholding tax receivables were impaired following the Group's assessment of the recoverability of withholding tax assets based on a five-year cash flow projection and an analysis of the utilization of withholding tax balances against future income tax liabilities.

<sup>\*</sup>re-presented to reflect the remeasurement period adjustments, as required by IFRS 3, in respect of updates to the accounting for the GTS SP5 Acquisition in March 2022 and MTN SA Acquisition in May 2022.

<sup>\*\*</sup>Presented net of related indirect tax receivable in Brazil of \$0.2 million in 2023. Refer to note 14.



Foreign exchange gains and losses on administrative expenses are included in Other.

### 8. (Loss allowance)/reversal of loss allowance on trade receivables

The loss allowance for the six months ended June 30, 2023 is \$4.5 million (six months ended June 30, 2022: reversal of loss allowance of \$1.8 million) and the loss allowance for the three months ended June 30, 2023 is \$1.0 million (three months ended June 30, 2022: loss allowance of \$0.7 million). This represents the net impact of new or increased provisions for balances now assessed as doubtful partially offset by the reversal of allowances made in previous periods in respect of balances recovered in the period or no longer considered doubtful.

### 9. Other income

	Three mor	nths ended	Six mor	ths ended
	June 30, 2023 \$'000	June 30, 2022 \$'000	June 30, 2023 \$'000	June 30, 2022 \$'000
Insurance claims	133	466	278	1,616
Other income	28	2,501	58	2,521
	161	2,967	336	4,137

#### 10. Finance income

	Three more June 30, 2023 \$'000	2023 2022		June 30, 2022 \$'000
Interest income—bank deposits	5,079	3,888	11,577	7,016
Net foreign exchange gain on derivative instruments—realized	420	7	420	_
Net foreign exchange gain arising from financing – unrealized	_	_	_	38,651
Fair value gain on embedded options and interest rate caps	2,874		1,163	_
	8,373	3,895	13,160	45,667



#### 11. Finance costs

	Three m	nonths ended	Six r	nonths ended
	June 30, 2023	June 30, 2022*	June 30, 2023	June 30, 2022*
	\$'000	\$'000	\$'000	\$'000
Interest expenses—third party loans	90,407	55,203	174,991	110,314
Interest expense - withholding tax paid on bond interest	6,741	4,364	6,741	4,364
Unwinding of discount on decommissioning liability	2,320	1,434	4,581	2,667
Interest and finance charges paid/payable for lease liabilities	16,307	13,241	31,202	22,800
Net foreign exchange loss arising from financing—unrealized	1,123,669	73,188	1,150,370	_
Net foreign exchange loss arising from financing—realized	61,639	53,905	107,052	63,678
Net foreign exchange loss on derivative instruments—				
unrealized	62,439	2,114	62,109	3,374
Net foreign exchange loss on derivative instruments—				
realized	_	_	_	1,130
Fair value loss on embedded options	_	53,330	_	162,330
Fees on loans and financial derivatives	2,490	5,107	5,933	10,245
	1,366,012	261,886	1,542,979	380,902

<sup>\*</sup>re-presented to reflect the remeasurement period adjustments, as required by IFRS 3, in respect of updates to the accounting for the MTN SA Acquisition in May 2022.

#### 12. Taxation

	Three mo	Three months ended		nths ended
	June 30, 2023 \$'000	June 30, 2022* \$'000	June 30, 2023 \$'000	June 30, 2022* \$'000
Current taxes on income	27,609	22,539	62,917	52,008
Deferred income taxes	29,632	(5,437)	9,542	(18,650)
Total taxes	57,241	17,102	72,459	33,358

Income tax expense is recognized in each interim period based on tax computations for each group entity based upon the profit or loss before tax in the period. Adjustments for material temporary and permanent differences are made by reference to the relevant tax rules, making suitable pro-rated adjustments for rates applying on an annual basis for the full financial year under the tax rules. Accordingly, interim period income tax expense is accrued at the effective tax rate that would be applicable to the pre-tax income of the interim period.

<sup>\*</sup>re-presented to reflect the remeasurement period adjustments, as required by IFRS 3, in respect of updates to the accounting for the GTS SP5 Acquisition in March 2022 and MTN SA Acquisition in May 2022.



### 13. Loss per share

The following table sets forth basic and diluted net loss per common share computational data (in thousands, except per share data):

	Three mo	nths ended	Six months end	
	June 30, 2023	June 30, 2022*	June 30, 2023	June 30, 2022*
Loss attributable to equity holders (\$'000)	(1,248,283)	(178,574)	(1,240,508)	(163,455)
Less: allocation of loss to non-controlling interest (\$'000)	(3,554)	(1,817)	(6,360)	(3,216)
Loss attributable to IHS common shareholders (\$'000)	(1,244,729)	(176,757)	(1,234,148)	(160,239)
Basic weighted average shares outstanding ('000)	334,108	331,688	333,053	330,128
Potentially dilutive securities ('000)	1,583	3,467	2,538	4,648
Potentially dilutive weighted average common shares				
outstanding ('000)	335,691	335,155	335,591	334,776
Loss per share:				
Basic loss per share (\$)	(3.73)	(0.53)	(3.71)	(0.49)
Diluted loss per share (\$)	(3.73)	(0.53)	(3.71)	(0.49)

Potentially dilutive securities include share-based compensation options, but for the six and three months ended June 30, 2023, and the six and three months ended June 30, 2022, these securities were anti-dilutive and thus do not impact diluted loss per share.

<sup>\*</sup>re-presented to reflect the remeasurement period adjustments, as required by IFRS 3, in respect of updates to the accounting for the GTS SP5 Acquisition in March 2022 and MTN SA Acquisition in May 2022.



### 14. Property, plant and equipment

	Towers and tower equipment \$'000	Fiber assets \$'000	Land and buildings \$'000	Furniture and office equipment \$'000	Motor vehicles	Capital work in progress \$'000	Total (excluding Right of use asset) \$'000	Right of use assets
Cost								
At January 1, 2022	2,829,528	250,690	56,268	22,198	23,458	146,353	3,328,495	650,504
Additions during the year ***	(20,994)	70,905	1,489	7,453	6,961	350,512	416,326	100,832
Additions through business								
combinations (note 27) ****/****	266,110	_	885	_		_	266,995	478,602
Reclassification	176,625	10,991	1,992	4,231	_	(193,839)	_	_
Transfer from advance payments	100,578	16,412	6,754	33	_	2,008	125,785	_
Disposals*	(239,350)	_	_	(459)	(1,286)	_	(241,095)	(17,755)
Effects of movement in exchange								
rates *****	(150,930)	15,184	(3,802)	(1,148)	(1,856)	(17,876)	(160,428)	(47,003)
At December 31, 2022*****	2,961,567	364,182	63,586	32,308	27,277	287,158	3,736,078	1,165,180
At January 1, 2023	2,961,567	364,182	63,586	32,308	27,277	287,158	3,736,078	1,165,180
Additions during the period ***	19,806	8,785	1,292	1,082	2,421	247,685	281,071	49,009
Reclassification	71,540	53,424	3,806	(3,025)	84	(125,829)	_	_
Transfer from advance payments	24,763	15	1,446	` _	_	14,142	40,366	_
Disposals*	(3,426)	(33,439)	· —	(1,133)	(1,551)	· —	(39,549)	(10,945)
Effects of movement in exchange	,	,		, ,	,		,	
rates	(649,820)	10,465	(22,854)	(5,616)	(7,332)	(120, 169)	(795, 326)	(89,904)
At June 30, 2023	2,424,430	403,432	47,276	23,616	20,899	302,987	3,222,640	1,113,340
Accumulated depreciation and impairment								
At January 1, 2022	1,575,315	5,354	1,637	17,157	14,771	_	1,614,234	129,853
Charge for the year**	268.999	54,152	315	5.800	4.610	_	333.876	88.615
Impairment	34,702	201	_	_	_	_	34,903	3,151
Disposals*	(234,117)	_	_	(301)	(1,272)	_	(235,690)	(13,237)
Effects of movement in exchange	( - , , ,			( /	( , ,		(,,	( -, - ,
rates ****	(83,573)	(675)	(119)	(1,219)	(1,100)	_	(86,686)	(8,221)
At December 31, 2022*****	1,561,326	59,032	1,833	21,437	17,009		1,660,637	200,161
,								
At January 1, 2023	1,561,326	59,032	1,833	21,437	17,009	_	1,660,637	200,161
Charge for the period**	125,076	31,457	143	1,795	2,229	_	160,700	49,227
Net impairment/(reversal of	0,0.0	0.,.0.		.,. 00	_,0		.00,.00	.0,
impairment)	4,360	481	_	(3)	_	_	4,838	243
Disposals*	(2,915)	(32,374)	_	(1,129)	(1,457)	_	(37,875)	(7,184)
Effects of movement in exchange	(=,0.0)	(-=,0)		(1,123)	( . , )		(5.,5.5)	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
rates	(431,830)	7,079	(705)	(4,504)	(4,156)	_	(434,116)	(31,696)
At June 30, 2023	1,256,017	65,675	1,271	17,596	13,625	_	1,354,184	210,751
	-,,						-,,	=: 2,: 21
Net book value								
At December 31, 2022****	1,400,241	305,150	61,753	10,871	10,268	287,158	2,075,441	965,019
At June 30, 2023	1,168,413	337,757	46,005	6,020	7,274	302,987	1,868,456	902,589

<sup>\*</sup> The disposals value of right of use assets represents disposals due to terminated leases and the impact of remeasurement of lease assets as a result of changes in lease terms.

<sup>\*\*</sup> The charge for the period does not agree to the charge in the condensed consolidated statement of loss and other comprehensive income/(loss) due to the indirect taxes benefit of \$0.2 million in IHS Brasil Cessão de Infraestruturas S.A. claimed through depreciation over the useful life of the asset.

<sup>\*\*\*</sup> Includes net movements in assets relating to the decommissioning and site restoration provision.



\*\*\*\*Includes subsequent asset acquisitions on business combination transactions.

\*\*\*\*\*re-presented to reflect the remeasurement period adjustments, as required by IFRS 3, in respect of updates to the accounting for the MTN SA Acquisition in May 2022.

Capital work-in-progress comprises mainly of tower and tower equipment still under construction and not yet available for use. The Group transfers such assets to the appropriate class once they are available for use. There were no qualifying borrowing costs capitalized during the year.

The impairment in the period ended June 30, 2023 and year ended December 31, 2022 is primarily driven by the rationalization program agreed with a Key Customer which resulted in the impairment of the related Towers. The impairment losses have been recognized in cost of sales in the consolidated statement of loss and other comprehensive income/(loss).



### 15. Goodwill and other intangible assets

	Goodwill \$'000	Customer- related intangible assets \$'000	Network- related intangible assets \$'000	Licenses \$'000	Software \$'000	Total \$'000
Cost						
At January 1, 2022	780,147	877,764	107,202	17,706	23,798	1,806,617
Additions during the year	_	_	_	14,772	6,413	21,185
Additions through business combinations (note 27)*/***	119,035	171,765	72,932	_	_	363,732
Disposals	_	_	_	(4)	(395)	(399)
Effects of movement in exchange rates ***	(13,543)	(18,163)	(4,844)	(1,886)	(572)	(39,008)
At December 31, 2022***	885,639	1,031,366	175,290	30,588	29,244	2,152,127
At January 1, 2023	885,639	1,031,366	175,290	30,588	29,244	2,152,127
Additions during the period	_	<u> </u>	· <u> </u>	2,917	7,812	10,729
Disposals	_	_	_	(17)	_	(17)
Effects of movement in exchange rates	(89,642)	(87,391)	(12,153)	(290)	(3,560)	(193,036)
At June 30, 2023	795,997	943,975	163,137	33,198	33,496	1,969,803
Accumulated amortization and impairment At January 1, 2022	251	131,568	21,885	6,877	20,411	180,992
Charge for the year		36,169	6,936	2,598	1,627	47,330
Disposals		30,109	0,950	(4)	(394)	(398)
Impairment charge for the year**	121,596	_	_	(+)	(554)	121,596
Effects of movement in exchange rates	404	(8,335)	(1,245)	(395)	(313)	(9,884)
At December 31, 2022	122,251	159,402	27,576	9,076	21,331	339,636
At January 1, 2023	122,251	159,402	27,576	9,076	21,331	339,636
Charge for the period		17,956	3,790	3,255	758	25,759
Disposals	_	_	_	(17)	_	(17)
Effects of movement in exchange rates	9,296	(32,570)	(5,763)	203	(4,247)	(33,081)
At June 30, 2023	131,547	144,788	25,603	12,517	17,842	332,297
Net book value						
At December 31, 2022***	763,388	871,964	147,714	21,512	7,913	1,812,491
At June 30, 2023	664,450	799,187	137,534	20,681	15,654	1,637,506
•						

Network-related intangible assets represent future income from leasing excess tower capacity to new Tenants. Customer-related intangible assets represent customer contracts and relationships.

<sup>\*</sup> Includes subsequent asset acquisitions on business combination transactions.

<sup>\*\*</sup> The carrying amount of the IHS Latam tower business group of CGUs was reduced to its recoverable amount through the recognition of an impairment loss against goodwill.

<sup>\*\*\*</sup>re-presented to reflect the remeasurement period adjustments, as required by IFRS 3, in respect of updates to the accounting for the MTN SA Acquisition in May 2022.



#### 16. Derivative financial instruments

The derivative instruments have been classified as fair value through profit or loss. The instruments are measured at fair value with the resultant gains or losses recognized in the condensed consolidated statement of loss and other comprehensive income/(loss). The related net foreign exchange gain/(loss) is included in finance income (note 10) and finance costs (note 11).

The underlying contractual notional amounts for the derivative instruments are as follows, at December 31, 2022 and at June 30, 2023:

	June 30, 2023	December 31, 2022
	\$'000	\$'000
Derivative instruments		
Foreign exchange swaps	125,000	160,448
Embedded options within listed bonds	1,940,000	1,940,000
	2,065,000	2,100,448
The fair value balances are as follows:		
	June 30, 2023	December 31, 2022
	\$'000	\$'000
Derivative instruments		
Foreign exchange swaps	(50,051)	(1,393)
Interest rate caps	1,182	821
Embedded options within listed bonds	6,050	5,300
	(42,819)	4,728

The change in fair value of the derivative instruments has been recorded in the condensed consolidated statement of loss and other comprehensive income/(loss) as follows:

	Three mor	Three months ended		nths ended
	June 30, 2023 \$'000	June 30, 2022 \$'000	June 30, 2023 \$'000	June 30, 2022 \$'000
Derivative instruments				
Foreign exchange swaps/non-deliverable forwards	(62,439)	(2,114)	(62,109)	(3,374)
Interest rate caps	564	_	413	_
Embedded options within listed bonds	2,310	(53,330)	750	(162,330)
	(59,565)	(55,444)	(60,946)	(165,704)



### 17. Trade and other receivables

	June 30, 2023 \$'000	December 31, 2022 \$'000
Current		
Trade receivables	212,458	236,390
Less: impairment provisions	_(18,420)	(25,365)
Net trade receivables*	194,038	211,025
Other receivables**	347,248	387,019
Prepaid land rent	1,110	1,030
Other prepaid expenses	26,917	26,820
Advance payments	26,224	22,076
Withholding tax	1,198	1,201
VAT receivables	13,584	14,296
	610,319	663,467
Non-current		
Accrued income and lease incentive	44,452	35,321
Other tax receivables	6,053	5,945
Payment in advance for property, plant and equipment	74,209	83,118
Contingent consideration receivable	6,405	5,963
	131,119	130,347

<sup>\*</sup> The fair value is equal to their carrying amount.

Payment in advance for property, plant and equipment relates to the future supply of tower and tower equipment and fiber assets. All non-current receivables are due within twenty years from the end of the reporting period. All current trade and other receivables are due within the 12 months from the end of the reporting period. The Group does not secure any collateral for its trade receivables.

<sup>\*\*</sup> Included in other receivables are margins on non-deliverable forward contracts and short-term fixed deposits which are not classified as cash and cash equivalents as it exceeds the three-month maturity period.



### 18. Trade and other payables

	June 30, 2023 \$'000	December 31, 2022 \$'000
Current		
Trade payables	344,526	442,959
Deferred revenue	54,179	86,363
Withholding tax payable	2,977	5,820
Payroll and other related statutory liabilities	32,967	45,331
VAT payables	32,900	51,103
Other payables	53,063	37,573
	520,612	669,149
Non-current		
Other payables	2,320	1,459
	2,320	1,459



### 19. Borrowings

	June 30, 2023 \$'000	December 31, 2022 \$'000
Non-current		
Senior Notes	1,927,619	1,920,783
Bank borrowings	1,101,152	985,505
External debt	3,028,771	2,906,288
Current		
Senior Notes	26,620	27,060
Bank borrowings	112,598	213,576
Letters of credit	298,119	197,478
External debt	437,337	438,114
Total borrowings	3,466,108	3,344,402

### External debt

External debt is made up of the following:



	Currency	Maturity date	Interest rate	June 30, 2023 \$'000	December 31, 2022 \$'000
Senior notes					
IHS Holding Limited	US Dollar	2026	5.63 %	498,264	497,861
IHS Holding Limited	US Dollar	2028	6.25 %	498,172	497,979
IHS Netherlands Holdco B.V.	US Dollar	2027	8.00 %	957,803	952,003
Bank borrowings					
IHS Holding Term Loan	US Dollar	2025	3.75 % + CAS + 3M SOFR	369,861	368,630
IHS (Nigeria) Limited	Nigerian Naira	2023	12.50 -18.00%	303,001	57,448
IHS (Nigeria) Limited	Nigerian Naira	2026	20.00 %	26,718	٠٠٠, ١٥٠ —
INT Towers Ltd	Nigerian Naira	2024	2.50 % + 3M NIBOR	20,7 10	191,188
INT Towers Ltd	Nigerian Naira	2028	20.00 %	224,303	-
IHS Côte d'Ivoire Ltd	CFA Franc	2024	5.00 %	12,875	18,854
IHS Côte d'Ivoire Ltd	Euro	2024	3.00 % + 3M EURIBOR	9,618	14,217
IHS Zambia Ltd	US Dollar	2027	5.00 % + CAS + 3M SOFR	90,120	94,596
IHS Brasil - Cessão de Infraestruturas S.A.	Brazilian Real	2029	3.65 % + CDI	67,943	68,591
IHS Brasil - Cessão de Infraestruturas S.A.	Brazilian Real	2028	3.05 % + CDI	81,681	82,928
I-Systems Soluções de Infraestrutura S.A.	Brazilian Real	2030	2.45 - 2.50% + CDI	82,807	38,542
IHS Kuwait Limited	Kuwait Dinar	2029	2.00 % + 3M KIBOR	64,851	66,251
IHS Towers South Africa Proprietary Limited	South African Rand	2029	2.75 % + 3M JIBAR	182,973	197,836
Letters of credit					
IHS (Nigeria) Limited	US Dollar	2023	12.00 - 15.55%	99,990	66,047
INT Towers Ltd	US Dollar	2023	12.00 - 15.75%	196,219	128,063
IHS Towers NG Limited	US Dollar	2023	15.49 %	795	987
Global Independent Connect Limited	US Dollar	2023	15.25 - 15.49%	1,115	1,330
Global Independent Connect Limited	Chinese Yuan	2023	12.05 %	_	1,051
				3,466,108	3,344,402

### ii. Bank borrowings - new facilities, facility amendments and drawdowns during the reporting period

The Group is in compliance with the restrictive debt covenants related to the listed bonds and covenants related to external borrowings as at the quarter end. Approximate U.S. dollar equivalent values for non-USD denominated facilities stated below are translated from the currency of the debt at the relevant exchange rates on June 30, 2023.

#### Nigeria (2023) Term Loan

IHS Netherlands Holdco B.V., IHS Nigeria, IHS Towers NG Limited, INT Towers and IHS Holding Limited entered into an up to NGN 165.0 billion (approximately \$219.2 million) term loan agreement in January 2023 (as amended and/or restated from time to time the "Nigeria 2023 Term Loan"), and between, amongst others, IHS Netherlands Holdco B.V. as holdco and guarantor; IHS Towers NG Limited and INT Towers as borrowers; each of IHS Holding Limited, IHS Netherlands NG1 B.V., IHS Nigeria, IHS Netherlands NG2 B.V., and Nigeria Tower Interco B.V. as guarantors; Ecobank Nigeria Limited as agent and certain financial institutions listed therein as original lenders.

The interest rate per annum is equal to 20% in the first year moving to a floating rate for the remainder of the term. This floating rate is defined by the Nigerian MPR plus a margin of 2.5% and is subject to a cap of 24% and floor of 18%. IHS Netherlands Holdco B.V. also pays certain other fees and costs, including agent fees.



The Nigeria 2023 Term Loan was drawn down for an original principal amount of NGN 124.5 billion (approximately \$165.4 million), and funds borrowed under the loan were applied towards, inter alia, refinancing certain indebtedness of INT Towers, IHS Nigeria, and general corporate and working capital purposes.

As of January 3, 2023, the total commitments available under the Nigeria 2023 Term Loan were NGN 124.5 billion (approximately \$165.4 million), which were increased February 2023, by NGN 29.0 billion (approximately \$38.5 million) and further increased in May 2023, by NGN 11.5 billion (approximately \$15.3 million) pursuant to the facility increase clause contained within the loan agreement up to its total NGN 165.0 billion (approximately \$219.2 million) capacity.

In January 2023, NGN 124.5 billion (approximately \$165.4 million) was drawn down under the Nigeria 2023 Term Loan. Further drawdowns took place in March 2023, April 2023 and June 2023 for NGN 14.0 billion (approximately \$18.6 million), NGN 15.0 billion (approximately \$19.9 million) and NGN 11.5 billion (approximately \$15.3 million) respectively.

As of June 30, 2023, NGN 165.0 billion (approximately \$219.2 million) had been drawn down under this facility.

#### Nigeria (2023) Revolving Credit Facility

IHS Netherlands Holdco B.V., IHS Nigeria, IHS Towers NG Limited, INT Towers and IHS Holding Limited entered into an up to NGN 55.0 billion (approximately \$73.1 million) revolving credit facility agreement in January 2023 (as amended and/or restated from time to time the "Nigeria 2023 RCF"), and between, amongst others, IHS Netherlands Holdco B.V. as holdco and guarantor; IHS Towers NG Limited and INT Towers as borrowers and guarantors; each of IHS Holding Limited, IHS Netherlands NG1 B.V., IHS Netherlands NG2 B.V., and Nigeria Tower Interco B.V. as guarantors; Ecobank Nigeria Limited as agent and certain financial institutions listed therein as original lenders.

The interest rate per annum is equal to 20% in the first year moving to a floating rate for the remainder of the term. This floating rate is defined by the Nigerian MPR plus a margin of 2.5% and is subject to a cap of 24% and floor of 18%. IHS Netherlands Holdco B.V. also pays certain other fees and costs, including agent fees.

As of January 3, 2023, the total commitments available under the Nigeria 2023 RCF were NGN 44.0 billion (approximately \$58.5 million), which were further increased in February 2023, by NGN 11.0 billion (approximately \$14.6 million) to NGN 55.0 billion (approximately \$73.1 million), pursuant to the facility increase clause contained within the loan agreement.

In April 2023, NGN 20.0 billion (approximately \$26.6 million), was drawn down under the Nigeria 2023 RCF. In May 2023, this amount was voluntarily prepaid.

As of June 30, 2023, NGN 20.0 billion (approximately \$26.6 million) had been drawn down and was outstanding under this facility.

### Repayment of the IHS (Nigeria) Local Facilities

On January 11, 2023, the following IHS (Nigeria) Limited local facilities were fully repaid:

- (i) IHSN NG1 Facility (a NGN 16.1 billion (approximately \$21.4 million) facility entered into in March 2022 and guaranteed by each of IHS Holding Limited, INT Towers Limited and IHS Towers NG Limited).
- (ii) IHSN NG2 Facility (a NGN 10.0 billion (approximately \$13.3 million) facility entered into in May 2022 and guaranteed by each of IHS Holding Limited, INT Towers Limited and IHS Towers NG Limited).



#### Repayment of the Nigeria (2019) term loan

IHS Netherlands Holdco B.V., IHS Nigeria, IHS Towers NG Limited, INT Towers and IHS Holding Limited entered into a term loan agreement, originally dated September 3, 2019 (and as amended and/or restated from time to time, including pursuant to an amendment and restatement agreement dated September 29, 2021) (the "Nigeria 2019 Facility"). In January 2023, the full remaining principal amount of the Naira tranche of the Nigeria 2019 Facility of NGN 88.3 billion (approximately \$117.4 million) (plus accrued interest) was prepaid.

### I-Systems Facility drawdown

I-Systems Soluções de Infraestrutura S.A. (formerly known as Fiberco Soluções de Infraestrutura S.A.) ("I-Systems") entered into a BRL 200.0 million credit agreement, originally dated October 3, 2022 (as amended and/or restated from time to time, the "I-Systems Facility"). On October 13, 2022, Itau Unibanco S.A. provided an additional commitment in an aggregate amount of BRL 200.0 million (approximately \$41.2 million) on the same terms, available in two tranches.

On February 3, 2023, I-Systems drew down a tranche of BRL 80.0 million (approximately \$16.5 million) pursuant to the I-Systems Facility. The interest rate applicable on this tranche is CDI plus 2.45% (assuming a 252-day calculation basis). On March 31, 2023, I-Systems drew down a tranche of BRL 120.0 million (approximately \$24.7 million) pursuant to the I-Systems Facility. The interest rate applicable on this tranche is CDI plus 2.50% (assuming a 252-day calculation basis). As of June 30, 2023, BRL 400 million (approximately \$82.4 million) had been drawn down under this facility.

### IHS Kuwait Facility drawdown

IHS Kuwait Limited entered into a loan agreement originally dated April 19, 2020 (as amended and/or restated from time to time) with a total commitment of KWD equivalent of \$85.0 million (the "Kuwait Facility"). In February 2023, KWD 0.3 million (approximately \$0.9 million), was drawn down under the Kuwait Facility.

The Kuwait Facility will terminate in April 2029, and as of June 30, 2023, KWD 21.8 million (approximately \$70.8 million) of this facility was drawn down.

### IHS South Africa Facility

IHS Towers South Africa Proprietary Limited ("IHS SA") entered into a loan agreement originally in May 2022 (as amended and/or restated from time to time) with a total commitment of ZAR 3,470.0 million (the "IHS SA Facility"). In May 2023, IHS SA drew down ZAR 70.0 million (approximately \$3.7 million) under the facility. As of June 30, 2023, ZAR 3,470 million (approximately \$184.9 million) had been drawn down under this facility.



#### iii. Letters of credit

As of June 30, 2023, IHS (Nigeria) has utilized \$100 million through funding under agreed letters of credit. These letters mature at various dates during 2023 and their interest rates range from 12.0% to 15.55%. These letters of credit are utilized in order to fund capital and operating expenditure purchases with suppliers.

As of June 30, 2023, INT Towers Limited has utilized \$196.2 million through funding under agreed letters of credit. These letters mature at various dates during 2023 and their interest rates range from 12.0% to 15.75%. These letters of credit are utilized in order to fund capital and operating expenditure purchases with suppliers.

As of June 30, 2023, IHS Towers NG Limited has utilized \$0.8 million through funding under agreed letters of credit. These letters mature at various dates during 2023 and incur interest at a rate of 15.49%. These letters of credit are utilized in order to fund capital and operating expenditure purchases with suppliers.

As of June 30, 2023, Global Independent Connect Limited has utilized \$1.1 million through funding under agreed letters of credit. These letters mature at various dates during 2023 and their interest rates range from 15.25% to 15.49%. These letters of credit are utilized in order to fund capital and operating expenditure with suppliers.

### 20. Lease liabilities

	June 30, 2023 \$'000	December 31, 2022* \$'000
Current	88,321	87,240
Non-current	504,118	518,318
Total lease liabilities	592,439	605,558

Lease liabilities represent the net present value of future payments due under long term land leases for leasehold land on which our towers are located and for other leasehold assets such as warehouses and offices. During the six-month period ended June 30, 2023, payments to the value of \$70.0 million were made in respect of recognized lease liabilities. These lease liabilities are unwound using incremental borrowing rates which represent the credit risk of the lessee entity and the length of the lease agreement.

At June 30, 2023, and December 31, 2022, the contractual maturities of the lease liabilities were as follows:

	Carrying value \$'000	Total contractual cash flows \$'000	Within 1 year \$'000	2 - 3 years \$'000	4 - 5 years \$'000	Over 5 years \$'000
June 30, 2023						
Lease liabilities	592,439	1,075,343	94,892	181,690	168,935	629,826
December 31, 2022*						
Lease liabilities	605,558	1,108,532	92,417	179,930	168,231	667,954

Lease obligations contractual cash flows are disclosed with the same renewal expectation assumption assessed for lease accounting under IFRS 16. The average remaining lease term remaining at June 30, 2023 is 12.2 years.

<sup>\*</sup>re-presented to reflect the remeasurement period adjustments, as required by IFRS 3, in respect of updates to the accounting for the MTN SA Acquisition in May 2022.



## 21. Provisions for other liabilities and charges

## Decommissioning and site restoration provision

	June 30, 2023 \$'000	December 31, 2022 \$'000
At January 1	85.016	71,941
Additions through business combinations (note 27)	——————————————————————————————————————	34,419
Increase/(decrease) in provisions	2,520	(24,898)
Payments for tower and tower equipment decommissioning	(15)	(343)
Unwinding of discount	4,581	7,084
Effects of movement in exchange rates	(4,068)	(3,187)
At end of period/year	88,034	85,016
Analysis of total decommissioning and site restoration provisions:		
Non-current .	87,739	84,533
Current	295	483
	88,034	85,016

This provision relates to the probable obligation that the Group may incur to dismantle and remove assets from tower sites. The amount recognized initially is the present value of the estimated amount that will be required to decommission and restore the leased sites to their original states, discounted using the risk-free rates of individual operations within the Group, adjusted for risks specific to the cash flows being discounted. The amount provided for each site has been discounted based on the respective lease terms attached to each site.



## 22. Stated capital

	Ordinary Shares				
	Number of shares 000's	Share capital \$'000	Share capital net of issue costs \$'000	Share Premium 000's	Share premium net of issue costs \$'000
At December 31, 2022	331,920	100,141	99,576	5,241,836	5,212,377
Shares issued on exercise of options	2,221	666	666	88,766	88,766
At June 30, 2023	334,141	100,807	100,242	5,330,602	5,301,143

## 23. Other reserves

	Fair value through other comprehensive income reserve \$\frac{1}{3}\text{7000}\$	Restructuring reserve \$'000	Share- based payment reserve \$'000	Loss on transaction between owners \$'000	Foreign exchange translation reserve \$'000	
At January 1, 2022	(3)	4,019	176,698	(840,359)	(183,266)	(842,911)
Other comprehensive income*	<del>-</del>	_	_	<u>—</u>	59,521	59,521
Options converted to shares	_	_	(88,469)	_	_	(88,469)
Recognition of share-based payment						
expense	_	_	13,423		_	13,423
Other reclassifications related to						
share-based payment			(2,835)			(2,835)
At December 31, 2022	(3)	4,019	98,817	(840,359)	(123,745)	(861,271)
	·					
At January 1, 2023	(3)	4,019	98,817	(840,359)	(123,745)	(861,271)
Other comprehensive income	7	_	_	_	609,351	609,358
Options converted to shares	_	_	(89,432)	_	_	(89,432)
Recognition of share-based payment						
expense	_	_	6,618	_	_	6,618
Other reclassifications related to						
share based payment			(1,426)			(1,426)
At June 30, 2023	4	4,019	14,577	(840,359)	485,606	(336,153)

<sup>\*</sup>re-presented to reflect the remeasurement period adjustments, as required by IFRS 3, in respect of updates to the accounting for the MTN SA Acquisition in May 2022.



## 24. Non-controlling interest

	Six months end		
	June 30, 2023 \$'000	June 30, 2022 \$'000	
	\$ 000	\$ 000	
Balance at January 1	227,200	223,188	
Loss for the period	(6,360)	(3,216)	
Other comprehensive income	15,608	10,468	
Balance at June 30	236,448	230,440	

Set out below is summarized financial information for the I-Systems subsidiary, being the only subsidiary that has non-controlling interest that is material to the Group.

Summarized balance sheet	I-Systems Soluções de Infraestrutura S.A.		
	June 30,	December 31,	
	2023	2022	
	\$'000	\$'000	
Current assets	108,564	102,445	
Current liabilities	(40,538)	(38,834)	
Current net assets	68,026	63,611	
Non-aumont aposta	E04.0E0	400 400	
Non-current assets	524,956	462,122	
Non-current liabilities	(139,280)	(92,453)	
Non-current net assets	385,676	369,669	
Net assets	453,702	433,280	
Accumulated was controlling interest at the and of the nation	222 274	242 207	
Accumulated non-controlling interest at the end of the period	222,274	212,307	
Summarized statement of comprehensive income for the reporting period	I-Systems Soluções de Infraestrutura S.A. Six months ended		
	June 30,	June 30,	
_	2023	2022	
	\$'000	\$'000	
Revenue	34,179	27,649	
Loss for the period	(11,283)	(4,451)	
Other comprehensive income	31,622	12,169	
Total comprehensive income	20,339	7,718	
Loss allocated to non-controlling interest during the period	(5,529)	(2,181)	
Summarized statement of cash flows for the reporting period	I-Systems Sol Infraestrutu Six months	ıra S.A. ended	
	June 30,	June 30,	
	2023	2022	
	\$'000	\$'000	
Cash flows generated from operating activities	11,193	17,434	
Cash flows used in investing activities	(52,294)	(37,197)	
Cash flows generated from/(used in) financing activities	33,680	(2)	
Net decrease in cash and cash equivalents	(7,421)	(19,765)	



## 25. Share-based payment obligation

The total charge to the profit and loss for the six months ended June 30, 2023 was \$6.9 million (six months ended June 30, 2022: \$5.6 million), while the charge for the three months ended June 30, 2023 was \$3.6 million (three months ended June 30, 2022: \$2.1 million). In May 2023, a total of 2,132,134 options were awarded as part of the existing Omnibus employee share-based payment plan since 31 December 2022.

## June 2023 Valuation assumptions - Omnibus employee share-based payment scheme

The Omnibus options issued were valued at \$49.9 million at issue using a share price assumption of \$5.27 - \$11.55 depending on the grant date. The fair value of the RSUs and PSUs with non-market conditions determined using share price at grant date amounted to \$22.7 million and \$19.0 million respectively while the fair value of the PSUs with market conditions determined using the Monte Carlo model amounted to \$8.2 million. At June 30, 2023 a forfeiture rate of 7% was assumed resulting in an expected charge over the remaining term of the options of \$23.2 million. No dividend was taken into account in performing the valuation since IHS Holding Limited has never paid dividends and no dividends are planned to be paid in the near future.

## 26. Cash from operations

	Three mor	Three months ended		ths ended
	June 30, 2023 \$'000	June 30, 2022* \$'000	June 30, 2023 \$'000	June 30, 2022* \$'000
	\$ 000	\$ 000	\$ 000	\$ 000
Reconciliation:				
Loss before taxation	(1,191,042)	(161,472)	(1,168,049)	(130,097)
Adjustments:				
Depreciation of property, plant and equipment (note 6				
and 7)	103,377	102,994	209,691	200,350
Amortization of intangible assets (note 6 and 7)	13,117	11,865	25,759	22,349
Net impairment/(reversal of impairment) of property,				
plant and equipment and prepaid land rent (note 6)	935	(3,514)	5,081	(1,331)
Loss allowance/(reversal of loss allowance) on trade				
receivables (note 8)	954	668	4,514	(1,800)
Impairment of withholding tax receivables (note 7)	13,349	12,930	24,604	27,717
Amortization of prepaid site rent	2,424	2,294	5,129	4,162
Net loss/(gain) on disposal of plant, property and				
equipment (note 7)	168	13,617	(566)	13,784
Insurance income (note 9)	(133)	(466)	(278)	(1,616)
Finance costs (note 11)	1,366,012	261,886	1,542,979	380,902
Finance income (note 10)	(8,373)	(3,895)	(13,160)	(45,667)
Impairment of inventory	_	_	_	138
Share-based payment expense (note 7)	3,628	2,051	6,917	5,625
Operating profit before working capital changes	304,416	238,958	642,621	474,516
Changes in working capital				
Decrease/(increase) in inventory	16,628	(23,134)	24,538	(19,721)
Increase in trade and other receivables	(49,000)	(64,168)	(137,079)	(182,535)
(Decrease)/increase in trade and other payables	(7,912)	65,144	(13,926)	111,147
Net movement in working capital	(40,284)	(22,158)	(126,467)	(91,109)
Cash from operations	264,132	216,800	516,154	383,407

<sup>\*</sup>re-presented to reflect the remeasurement period adjustments, as required by IFRS 3, in respect of updates to the accounting for the GTS SP5 Acquisition in March 2022 and MTN SA Acquisition in May 2022.



#### 27. Business Combinations

For acquisitions that meet the definition of a business combination, the Group applies the acquisition method of accounting where assets acquired and liabilities assumed are recorded at fair value at the date of each acquisition, and the results of operations are included with those of the Group from the dates of the respective acquisitions. All acquisitions completed in 2022 met the definition of a business as defined, and were accounted for as business combinations with the exception of the additional stages of the Kuwait Acquisition completed in 2022 which are accounted for as assets acquisitions. There were no acquisitions during the six-month period ended June 30, 2023.

#### MTN telecom towers in South Africa

IHS Holding Limited, through its subsidiary IHS Towers South Africa Proprietary Limited, completed the acquisition of a portfolio of towers, comprising 5,691 towers, in South Africa from MTN South Africa on May 31, 2022, which includes an agreement to provide Managed Services, including to approximately 7,100 additional MTN South Africa sites. IHS will own 70% of the South African towers business with the remaining 30% to be owned by a B-BBEE consortium. At the date of issue of these financial statements, IHS owns 100% of the business as the transfer of the non-controlling interest has not been finalized and hence no non-controlling interest has been recognized.

The goodwill of \$64.4 million includes goodwill attributable to a new market penetration for the Group. None of the goodwill recognized is currently expected to be deductible for income tax purposes.

The acquisition accounting was completed in May 2023. As IFRS 3 requires fair value adjustments to be recorded with effect from the date of acquisition, this requires re-presentation of previously reported financial results. The following table summarizes the consideration paid and the assets acquired at the acquisition date, and the amounts of revenue and loss of the acquiree since the acquisition date included in the condensed consolidated statement of loss and other comprehensive income/(loss).

	As reported		As re-presented
	2022	Adjustments	2022
	\$'000	\$'000	\$'000
Gross consideration	421,239	_	421,239
Net cash consideration	421,239	_	421,239
Identifiable assets acquired and liabilities assumed:			
Towers and tower equipment	251,683	_	251,683
Customer related intangible asset	127,957	(6,492)	121,465
Network related intangible asset	67,837	1,904	69,741
Right of use asset	211,315	621	211,936
Lease liabilities	(211,315)	(621)	(211,936)
Deferred tax	(52,864)	1,239	(51,625)
Provisions for other liabilities and charges	(34,419)	_	(34,419)
Total identifiable net assets acquired	360,194	(3,349)	356,845
Goodwill	61,045	3,349	64,394
Revenue — post-acquisition			10,697
Loss — post-acquisition			(8,591)

#### São Paulo Cinco Locação de Torres Ltda.

IHS Holding Limited acquired 100% of the share capital of São Paulo Cinco Locação de Torres Ltda. ("GTS SP5") on March 17, 2022. The acquisition is consistent with the Group's strategy to expand in the Latin American region.



The goodwill of \$54.6 million arising from the acquisition is attributable to the enhanced market presence in Brazil, the complementary service offering and closer alignment to certain customers as it relates to their future deployments. The goodwill recognized is currently expected to be deductible for income tax purposes.

The following table summarizes the consideration paid and the fair value of assets and liabilities acquired at the acquisition date including right of use assets relating to leases which were fully pre-paid prior to acquisition, and the amounts of revenue and profit of the acquiree from the acquisition date included in the condensed consolidated statement of loss and other comprehensive income/(loss).

	2022 \$'000
Gross consideration	317,188
Less: cash in business at the date of acquisition	(1,896)
Net cash consideration	315,292
Identifiable assets acquired and liabilities assumed:	
Towers and tower equipment	13,395
Land	885
Customer related intangible asset	48,353
Network related intangible asset	2,520
Right of use asset	266,666
Trade and other receivables	23,575
Lease liabilities	(4,282)
Trade and other payables	(4,222)
Deferred tax	(86,239)
Total identifiable net assets acquired	260,651
Goodwill	54,641
Revenue — post-acquisition	12,385
Profit — post-acquisition	5,262

## **IHS Kuwait Limited**

In the 2020 financial year IHS GCC KW Holding Limited ('IHS GCC KW'), a subsidiary of IHS Holding Limited completed the first two stages of the acquisition of 1,620 towers from Mobile Telecommunications Company K.S.C.P. ('Zain Kuwait') comprising 1,162 towers. During April 2021, October 2021 and September 2022 IHS GCC KW completed the third, fourth and fifth stages of the acquisition of 1,620 towers from Zain Kuwait comprising 67, 126 and 43 towers respectively.

The remaining 222 towers are managed and operated under a Managed Services agreement until such time as these towers can legally be transferred. IHS GCC KW transferred the purchase right to IHS Kuwait Limited for the Construction, Erection and Maintenance of Wired and Wireless Communication and Radar Towers and Stations / With Limited Liability ('IHS Kuwait') who operates the towers as a standalone business. As part of the agreement, IHS Kuwait also assumed existing supplier contracts and land leases, allowing it to apply the Group business processes and deliver services immediately after the assignment of the towers.

As part of the agreement, Zain Kuwait subscribed for shares in IHS GCC KW representing 30 per cent of the share capital of IHS GCC KW by issuing a loan note to IHS GCC KW. The acquisition is consistent with the Group's strategy to expand in selected geographic areas.



The following table summarizes the consideration paid and the fair value of assets and liabilities acquired at the acquisition date of the 43 towers acquired in 2022, and the amounts of revenue and profit/(loss) of the acquiree since the acquisition date included in the condensed consolidated statement of loss and other comprehensive income/(loss).

	2022 \$'000
Gross consideration	2,729
Less: consideration received in exchange for a retained 30% interest (by Zain) in IHS GCC KW	(819)
Net cash consideration for 70% controlling interest	1,910
<b>,</b>	
Identifiable assets acquired and liabilities assumed:	
Towers and tower equipment	1,032
Customer-related assets	1,947
Network-related assets	671
Trade and other receivables	_
Trade and other payables	(921)
Total identifiable net assets acquired (at 100%)	2,729
Goodwill	
Determination of non-controlling interest	
Total identifiable net assets acquired (at 100%)	2,729
Shareholder funding provided by the Group and external debt*	_
	2,729
Non-controlling interest portion of above at 30%	819
Revenue — post-acquisition	n.a.
Profit/(loss) — post-acquisition	n.a.

<sup>\*</sup> This was shareholder funding provided by the Group and recorded as short term liabilities in IHS GCC KW. These funds were loaned to IHS Kuwait to fund the acquisition of the towers from Zain. This short term liability was subsequently replaced by external debt.

## 28. Capital commitments and contingent liabilities

## 28.1 Capital commitments

The Group was committed to the purchase of property, plant and equipment of approximately \$255.0 million at June 30, 2023 (December 31, 2022: \$337.0 million).

## 28.2 Contingent liabilities

The Group has contingent liabilities in respect of legal claims arising in the ordinary course of business. The Group reviews these matters in consultation with internal and external legal counsel to make a determination on a case-by-case basis whether a loss from each of these matters is probable, possible or remote.

The Group's contingent liabilities in respect of litigations and claims amounted to \$7.4 million at the end of the reporting period (December 31, 2022: \$3.8 million).

Based on legal advice received, claims against the Group are not considered probable, thus no provisions have been made in these financial statements.



#### 29. Events after the reporting period

## a) Nigeria 2023 RCF prepayment

In August 2023, NGN 20.0 billion (approximately \$26.6 million) was voluntarily prepaid under the Nigeria 2023 RCF. As of August 14, 2023, there are no amounts drawn and outstanding under the Nigeria 2023 RCF.

## b) IHS Holding RCF increase

On July 21, 2023, the IHS Holding RCF was increased by \$30.0 million to \$300.0 million. As of August 14, 2023, there are no amounts drawn and outstanding under the IHS Holding RCF.

## c) IHS South Africa Short-Term Facility

IHS Towers South Africa Proprietary Limited ("IHS SA") entered into a ZAR 350.0 million (approximately \$18.7 million) facility agreement in July 2023 (the "IHS SA STL Facility"). The IHS SA STL Facility is governed by South African law and funds borrowed under the facility will be applied towards general corporate purposes. The IHS SA STL Facility has an interest rate of 1.00% plus 2 Month JIBAR and will terminate in September 2023. As of August 14, 2023, ZAR 100.0 million (approximately \$5.3 million) has been drawn down under this facility.



## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion and analysis of our financial condition and results of operations in conjunction with our historical consolidated financial statements and the related notes included elsewhere in this report. This discussion contains forward-looking statements and involves numerous risks and uncertainties, including, but not limited to, those described in the "Risk Factors" section of our annual report on Form 20-F for the year ended December 31, 2022 ("Annual Report"), dated March 28, 2023, filed with the Securities and Exchange Commission ("SEC") pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934. Actual results could differ materially from those contained in any forward-looking statements.

#### Overview

We are one of the largest independent owners, operators and developers of shared communications infrastructure in the world, providing our customers, most of whom are leading MNOs, with critical infrastructure that facilitates mobile communications coverage and connectivity for approximately 780 million people in emerging markets, across three regions and eleven countries. We are the largest independent multinational emerging-market-only tower operator and one of the largest independent multinational tower operators globally, in each case by tower count. As of June 30, 2023, we operated 39,298 Towers across seven countries in Africa, three countries in Latin America and one country in the Middle East. We are the largest tower operator in seven of the eleven markets in which we operate and we are the only independent tower operator of scale in five of these markets.

We have a well-defined organic and inorganic expansion strategy designed to grow in existing markets with our existing and new customers and, given the significant global emerging market opportunities in communications infrastructure, enter carefully selected growth oriented markets with compelling underlying fundamentals. Historically, our business has been predominantly focused on Towers, however we recently started complementing this with investment into adjacent communications infrastructure offerings for our customers such as fiber connectivity. In May 2022, we closed the transaction with MTN South Africa to acquire its tower portfolio comprising of 5,691 Towers and for the provision of power Managed Services to MTN South Africa. In September 2022, IHS Kuwait completed the fifth stage of the acquisition from Zain Kuwait comprising of 43 Towers. Each of these acquisitions supports our inorganic growth strategy of expanding into additional regions that meet our investment criteria, which opens up new markets that we believe will provide future organic and inorganic growth opportunities.

Our core business is providing shared communications infrastructure services to MNOs and other customers, who in turn provide wireless voice, data and fiber access services to their end users and subscribers. We provide our customers with opportunities to lease space on existing Towers alongside current Tenants, known as Colocation, to install additional equipment on a Tower or request certain ancillary services, known as Lease Amendments, or to commission the construction of new Towers to the customer's specifications, known as New Sites. Additionally, we lease space to our customers in secure locations within large building complexes, such as shopping malls, stadiums and airports, which we refer to as in-building solutions, or IBS, or distributed antenna systems, or DAS, as well as provide fiber connectivity. In certain strategic instances, we may also provide Managed Services, such as maintenance, security and power supply for Towers owned by third parties. As of June 30, 2023, our owned and operated tower portfolio supported 58,447 Tenants, with a Colocation Rate of 1.49x.

Our primary customers are the leading MNOs in each of our markets. We also provide infrastructure and services to a number of other communications service providers. Our success in establishing deep customer relationships and operational excellence has enabled us to grow both organically and through 22 transactions, building a footprint that currently covers Nigeria, Côte d'Ivoire, Cameroon, Rwanda, South Africa, Zambia, Brazil, Peru, Colombia, Kuwait and Egypt.

#### **Recent Developments**

On June 30, 2023, Oranje-Nassau Developpement S.C.A., FIAR formally commenced Court proceedings in the Cayman Islands calling for specific performance and/or an injunction related to our obligations under the shareholders agreement dated as of October 13, 2021 (the "Shareholders Agreement"). On July 12, 2023, the Company acknowledged the service in the Cayman Court, noting that it intends to contest the proceedings, and the matter is currently pending. Although these proceedings are ongoing and the outcome of any complex litigation is inherently uncertain, based on information presently known to management, we do not believe that these proceedings will have a material adverse effect on our business, financial condition or operating results.



Mr. Bryce Fort resigned from the Board of Directors (the "Board") of the Company, effective August 9, 2023. Mr. Fort has served on the Board since June 2013 and was nominated for election to the Board by Emerging Capital Partners, or ECP, pursuant to the terms of the Company's Shareholders Agreement to which ECP is a party. ECP currently beneficially owns less than 10% of the issued and outstanding shares and is therefore no longer entitled to designate a director for nomination to the Board.

### Share Buyback Program

In August 2023, the Company's Board authorized a stock repurchase program for up to \$50.0 million of the Company's ordinary shares, effective as of August 15, 2023 through August 15, 2025, subject to market conditions, contractual restrictions, regulatory requirements and other factors.

Repurchases under the program may be made in the open market from time to time, in privately negotiated transactions, through accelerated repurchase agreements or otherwise, with the amount and timing of repurchases depending on and subject to market conditions, alternative uses of capital, corporate needs, applicable regulatory requirements and other factors, at management's discretion. Open market repurchases will be structured to occur within the pricing and volume requirements of Rule 10b-18. The Company may also, from time to time, enter into Rule 10b5-1 plans to facilitate repurchases of its shares under this authorization.

This stock repurchase program does not obligate the Company to repurchase any set dollar amount or number of ordinary shares and may be extended, modified, suspended or terminated at any time without prior notice at the Company's discretion.

#### **Reportable Segments**

Our operations are organized into four segments, which reflect the way our chief operating decision maker, or CODM, is provided with financial information which aligns to internal regional management organizational reporting lines and responsibilities and the way in which the CODM analyzes performance and allocates resources. Our operating segments are Nigeria, which comprises our operations in Nigeria; Sub-Saharan Africa, or SSA, which comprises our operations in Cameroon, Côte d'Ivoire, Rwanda, South Africa and Zambia; Latin America, or Latam, which comprises our operations in Brazil, Colombia and Peru; and the Middle East and North Africa, or MENA, which comprises our operations in Kuwait and Egypt. Although full operations in Egypt have not commenced, the business has incurred some startup costs.

We use revenue and Segment Adjusted EBITDA to assess the performance of our reportable segments. Segment Adjusted EBITDA is our principal segment measure of profitability.

### **Our Revenue**

We measure revenue in three categories, namely (i) organic, (ii) inorganic and (iii) non-core.

Organic revenue captures the performance of our existing business without the impact of new tower portfolios or businesses acquired since the beginning of the prior year period (except as described as inorganic below). Specifically, organic revenue captures the impact of (i) new Colocation and Lease Amendments; (ii) changes in pricing including from contractual lease fee escalation, power indexation and foreign exchange resets; (iii) New Site construction; (iv) fiber connectivity and (v) any impact of Churn and decommissioning. In the case of an acquisition of new tower portfolios or businesses, the impact of any incremental revenue after the date of acquisition from new Colocation and Lease Amendments or changes in pricing on the Towers acquired, including from contractual lease fee escalation and foreign exchange resets, is also captured within organic revenue.

Inorganic revenue captures the impact on revenue from existing Tenants of new tower portfolios or businesses that we have acquired since the beginning of the prior period (except as described above). Where tower portfolios or businesses were acquired during the current period under review, inorganic revenue is calculated as the revenue contribution from those acquisitions in their "at acquisition" state (measured as the local currency revenue generated during the first full month following the acquisition) in the current period. This treatment continues for 12 months following acquisition. In May 2022, we completed the MTN SA Acquisition, which added 5,691 Towers and 7,017 Tenants and includes an agreement for the provision of power Managed Services to MTN South Africa. In September 2022, IHS Kuwait completed the fifth stage of the



acquisition from Zain Kuwait comprising of 43 Towers and 43 Tenants. We therefore have inorganic revenue for the three and six months ended June 30, 2023.

Non-core captures the impact of movements in foreign exchange rates on the translation of the results of our local operations from their local functional currency into U.S. dollars, which is measured by the difference in U.S. dollars between (i) revenue in local currency converted at the average foreign exchange rate for that period and (ii) revenue in local currency converted at the average foreign exchange rate for the prior period. This foreign currency impact is then partially compensated for in subsequent periods by foreign exchange reset mechanisms, which are captured in organic revenue.

The organic and non-core components of our revenue cannot be considered independently from each other in assessing, for instance, what the impact on organic revenue would have been in the absence of change in the foreign exchange rate. In fact, the periodic (monthly, quarterly, semi-annually or annually) nature of our reset mechanisms is such that there is a delay between the period during which a change in foreign exchange rate occurs and the next contractual reset occurs.

Foreign exchange resets are generally included in MLAs where lease fees are linked to currencies other than the local currency (for example, MLAs in Nigeria with U.S. dollar components). MLAs with foreign exchange resets typically contain a mechanism for determining the foreign exchange rate for a set period at which the lease fee linked to the non-local currency (such as U.S. dollar) is translated into local currency and invoiced to the customer. In such cases, the foreign exchange rate determined by this mechanism is reset monthly, quarterly, semi-annually or annually.

The foreign exchange resets function such that the portion of lease fees that is linked to U.S. dollars and the portion of lease fees that is linked to local currency are fixed in local currency for the contractual period between reset dates (for example, for a period of one year if the reset is annual). As a result, in the event of a devaluation, there is a delay between the timing of the devaluation and the next contractual reset.

During the period between the date of the devaluation and the date of the reset, all of our revenue (i.e., both revenue that is contractually linked to the U.S. dollar and that is contractually linked to local currency) would reflect the new, devalued foreign exchange rate. When the reset is effected, the amount relating to the portion of the lease fees linked to the U.S. dollar, which is invoiced in local currency, is adjusted upward.

In addition, the conversion rates included in our MLAs may also be different from the rates at which our financial results are translated into U.S. dollars for reporting purposes.

From time to time in the markets in which we operate there have existed situations where there are differing official exchange rates in the market, and we were required to regularly monitor and evaluate which exchange rate is most appropriate to apply in the translation of the Naira books of our Nigerian operations to U.S. dollars for our consolidated group reporting purposes. The determination of which was the most appropriate rate to use at the relevant time we produce financial information depended on a number of factors, including, but not limited to, availability and liquidity in the market generally. The foreign exchange rate that we determined to be the most appropriate for the translation of our results for group reporting purposes may also have differed from the conversion rates contained within our contracts.

In 2020, we reached an agreement with some of our Key Customers in Nigeria to update the reference exchange rate in our contracts to the then prevailing market rate available on Bloomberg (which was typically aligned to the NAFEX rate), should similar circumstances arise again (or continue to exist where there is a divergence between the applicable market rate or translation rates for our financial results and the exchange rates reflected in our contracts with customers, or a divergence between the prevailing market rate on Bloomberg and other exchange rates in the market, including NAFEX), there is no guarantee that we will be able to renegotiate these contracts or enter into new contracts to fully protect against such foreign exchange risks. In addition, other measures taken by the relevant authorities and/or the CBN may further impact the rates available in the market, and we may need to consider such measures for the purposes of our accounts.

In mid-June 2023, the Central Bank of Nigeria implemented steps to unify the Nigerian foreign exchange market by replacing the old regime of multiple exchange rate segments into a single Import and Export ("I&E") window within which foreign exchange transactions would be determined by market forces. The Group uses the USD/NGN rate published by Bloomberg, which is approximately aligned to the I&E window rate, for Group reporting purposes.

While a number of the MLAs with our customers are deemed automatically renewed if not cancelled by the stated expiration date, we regularly keep upcoming renewal or expiry dates under review, and engage in discussions with customers from



time-to-time regarding such matters. For instance, an MLA with a customer in Cote d'Ivoire was up for renewal in the first half of 2023, and renewal discussions and negotiations are currently ongoing, MLAs with certain customers in Zambia and Rwanda are up for renewal in 2024 and MLAs with certain customers in Nigeria and Zambia are up for renewal in 2025. No assurance can be given that our customers will renew their customer lease agreements upon expiration of those agreements or that customers will not request unfavorable amendments to existing agreements, or that we will be successful in negotiating favorable terms with these customers.

#### **Factors Affecting Our Financial Condition and Results of Operations**

Our financial condition and results of operations have been, and will continue to be, affected by a number of important factors, including the following:

#### New Colocation and Lease Amendments

Colocation and Lease Amendments are key drivers of incremental organic revenue in communications infrastructure sharing. Colocation involves adding new tenants to existing sites, where the addition of an incremental tenant to an existing site can introduce a full additional lease fee. Lease Amendments involve adding additional equipment or providing certain ancillary services at existing sites for existing Tenants and for a recurring lease fee. Examples of Lease Amendments include an existing customer taking more space on a tower, adding equipment for new technologies, such as 3G, 4G/LTE or 5G, adding additional microwave transmission or fiber infrastructure services, as well as certain ancillary services. A Lease Amendment typically increases revenue by a proportionally lower amount than a Colocation given such equipment typically consumes less space and power than a Colocation. However, gross margin contribution of a Lease Amendment is generally comparable to a Colocation.

Colocation and Lease Amendments improve overall gross margins, operating margins and cash flow given the limited incremental cost to deliver such services. Typically, the main incremental cost to deliver Colocation or Lease Amendments is \$6,000 to \$16,000 in augmentation capital expenditure. Additionally, in our African markets, the main incremental ongoing cost for Colocation and Lease Amendments is power cost for the additional equipment or services. We continually seek to increase Colocation and Lease Amendments for our existing sites through an active sales and marketing process. Our sites that are either at or near structural capacity can also be strengthened to meet future leasing capacity with relatively minor capital investments.

The demand for Colocation and Lease Amendments from MNOs is driven by multiple communications industry characteristics within our individual markets. These characteristics include the MNOs' need for greater network coverage and network density due to existing capacity-constrained networks, a desire to improve quality-of-service, increasing subscriber demand for wireless voice and data services requiring a denser network than is the case for voice services, as well as changes in and the development of technologies in those markets.

## Contractual lease fee escalation and foreign exchange resets

Our MLAs generally contain annual inflation-linked escalation provisions under which the underlying lease fees, and therefore our revenue, may increase each year. These contractual escalators are typically linked to the consumer price index, or CPI, of the country of operation and/or the United States, depending on the underlying currency denomination of the lease fee. Lease fee components priced in local currency typically have escalators linked to local CPI applied annually for the subsequent 12 months. Lease fee components priced in U.S. dollars typically have escalators linked to U.S. CPI applied annually for the subsequent 12 months. Our MLAs with certain customers are subject to fixed, capped or floored escalators.

Our MLAs sometimes contain a portion of lease fees which are linked to power indexation metrics including diesel and electricity prices.

Foreign exchange resets are generally included in MLAs where lease fees are linked to currencies other than the local currency (for example, MLAs in Nigeria with U.S. dollar components). For further discussion on these foreign exchange resets, please refer to "— Our Revenue."



#### **New Site construction**

New Site construction is a key driver of incremental organic revenue through the customer revenue we invoice from the date the New Site becomes ready for service. New Site construction is also a component of discretionary capital expenditure. Building New Sites requires capital expenditure, principally including materials for the tower, power equipment, land lease fees or land purchase fees, tower construction activities, including civil work, transportation and labor, as well as ongoing operational expenditures for site operation and maintenance. Therefore, construction of New Sites increases our capital expenditure and cost of sales. We pursue construction of New Sites as a key strategy in growing our tower portfolio and providing future capacity for Colocation and Lease Amendments. We do not engage in speculative building and only construct New Sites after obtaining a commitment for a long-term lease with an initial tenant and, in general, if we are aware of, or believe there is, commercial potential for Colocation.

Demand for New Sites from MNOs is typically driven by multiple communications industry characteristics within our individual markets. These characteristics include the MNOs' need for greater network coverage and network density due to existing capacity-constrained networks, a desire to improve quality-of-service, increasing subscriber demand for wireless voice and data services requiring a denser network than is the case for voice services, as well as changes in and the development of technologies in those markets. For example, we often see an increase in demand for New Sites as new technology is rolled out in markets, such as 3G or 4G.

New Sites constructed consist primarily of ground-based towers, but can also include in-building solutions / distributed antenna systems, rooftop towers and cells-on-wheels. These New Sites always begin operations with at least a single Tenant, with Colocation and Lease Amendments expected at future dates. The average cost to build a New Site in our African and Middle East markets is typically in the range of between \$50,000 and \$110,000, while in Latin America the cost is typically in the range of between \$40,000 and \$80,000 depending on the market of operation and specification of the tower.

Consequently, the construction of New Sites generally has a positive effect on revenue, and as Colocation and Lease Amendments occur on the tower, we expect to drive incremental organic revenue and have a positive effect on gross margins and operating margins.

## Churn

Churn refers to the loss of tenancies when services provided by us are terminated, a Tenant does not renew its contract or we have ceased recognizing revenue on a site in any particular period, adjusted for the reintegration of previously lost tenancies. For example, a Tenant may Churn if the relevant MLA or SLA is not renewed at the end of its term, the customer ceases operations or switches to a competing tower company. Other than a customer Churning at the end of the term of its MLA or SLA, our MLAs generally contain limited termination clauses. Certain of our customer agreements also contain a contractual right to Churn a limited number of sites each year without penalty.

We experienced Churn in the six months ended June 30, 2023 of 1,052 Tenants which includes 728 towers occupied by our smallest Key Customer in Nigeria. The Churn that we have historically experienced from our Key Customers has been limited.

#### Decommissioning

In connection with the acquisition of portfolios of sites, we rationalize our portfolio where we have multiple towers in close proximity to each other. Where economically and commercially viable, we migrate Tenants from one tower onto a nearby tower as an additional Colocation and then subsequently decommission the empty site. Decommissioning spend is a component of discretionary capital expenditure. While the decommissioning of towers offsets our overall growth in the number of towers, it allows us to eliminate cost of sales and ongoing maintenance capital expenditure at the decommissioned towers. The retained sites benefit from lease fees relocated from the decommissioned site and generally only experience a marginal increase in cost of sales due to increased power consumption. The spend associated with decommissioning a site is approximately between \$20,000 to \$30,000. Since the beginning of 2018, we have decommissioned 392 Towers, and we continue to review our portfolio for further decommissioning opportunities.



## Acquisitions of tower portfolios and businesses

The acquisition of tower portfolios and businesses from MNOs and independent tower companies results in incremental inorganic revenue during the period in which the acquisitions occur. Acquisitions of tower portfolios and businesses result in the immediate increase in the size of our overall tower portfolio and help expand our footprint in existing and new markets. Once towers are acquired, we receive revenue from the Tenants and Lease Amendments on such sites and we are responsible for future capital expenditure and costs of sales related to the sites. As we acquire new portfolios of towers, we may incur additional administrative expenses, particularly from acquisitions in new markets, which may impact our operating margins.

#### Currency exchange rate

Our operations are conducted by subsidiaries in Nigeria, Côte d'Ivoire, Cameroon, Zambia, Rwanda, South Africa, Kuwait, Brazil, Colombia and Peru, and the functional currency of our operating subsidiaries are the Nigerian Naira (H), West African CFA Franc (XOF), Central African CFA Franc (XAF), Zambian Kwacha (ZMW), Rwandan Franc (RWF), South African Rand (ZAR), Kuwaiti Dinar (KWD), Brazilian Real (BRL), Colombian Peso (COP), and Peruvian Sol (PEN), respectively. A foreign currency transaction is translated into the functional currency using the exchange rate prevailing at the date of the transaction (or the date of valuation where an item is re-measured). The foreign exchange gain or loss resulting from (i) the settlement of such transaction or (ii) the translation of a monetary asset or liability denominated in a foreign currency is recognized at the exchange rate at period end in the statement of income and comprehensive income.

Our operating subsidiaries' financial results are then translated into U.S. dollars for reporting purposes. Income and expenses are translated at the monthly average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions). Assets and liabilities are translated at the exchange rate at period end.

As a result of the translations described above, our results are impacted by fluctuations in foreign exchange rates.

In mid-June 2023, the Central Bank of Nigeria implemented steps to unify the Nigerian foreign exchange market by replacing the old regime of multiple exchange rate segments into a single I&E window within which foreign exchange transactions would be determined by market forces. As a result, for the period January 1, 2023 to June 30, 2023, the Naira rate depreciated against the U.S. dollar from \$\frac{1}{2}\text{461.5}\$ to \$1.00 to \$\frac{1}{2}\text{752.7}\$ after the unification of the foreign exchange market. In the same period the BRL appreciated against the U.S. dollar from BRL5.2 as of January 1, 2023, to BRL4.9 as of June 30, 2023. For the period January 1, 2022, to June 30, 2022, the Naira NAFEX rate appreciated against the U.S. dollar from \$\frac{1}{2}\text{435.0}\$ to \$1.00 to \$\frac{1}{2}\text{424.9}\$ to \$1.00. The BRL also appreciated against the U.S. dollar, from BRL5.6 to \$1.00 as of January 1, 2022, to BRL5.2 to \$1.00 as of June 30, 2022.

In addition, during the six month period ended June 30, 2022, we experienced a depreciation of the RWF, XAF and XOF currencies and an appreciation of the ZMW, each as compared to the U.S. dollar, being the primary reason for net foreign exchange losses of \$25.0 million reflected in financing costs. During the six month period ended June 30, 2023 in addition to the NGN and BRL movements described above we experienced an appreciation of the XAF, XOF and ZMW currencies and a depreciation of the RWF and ZAR currencies, each compared to the U.S. dollar resulting in net foreign exchange losses arising from financing of \$1,257.4 million in the period, of which a significant impact was from Nigeria which incurred a net foreign unrealized exchange losses arising from financing of \$1,154.5 million, primarily from intercompany loans which are USD denominated. This net foreign exchange loss was partially offset by a net foreign exchange gain in Latam of \$20.1 million.

## Multiple foreign exchange markets with different exchange rates

Historically, in Nigeria, there have been multiple exchange rates available and/or referenced by the applicable banking authorities. Where multiple official exchange rates exist, we assess the appropriate rate to use in accordance with the requirements of IFRS in translating foreign operations or foreign transactions. In determining the appropriate rate, we assess factors such as access to those rates in the future in order to meet payments or make dividends in the appropriate currency. In determining whether it is appropriate to move from one official rate to another, we consider the available rates in official markets for settlement of transactions.



In mid-June 2023, the Central Bank of Nigeria implemented steps to unify the Nigerian foreign exchange market by replacing the old regime of multiple exchange rate segments into a single I&E window within which foreign exchange transactions would be determined by market forces. The Group uses the USD/NGN rate published by Bloomberg, which is approximately aligned to the I&E window rate, for Group reporting purposes.

It should be noted that as a consequence of the previous regime of multiple exchange rate "windows" for different purposes, we reached agreement with certain of our Key Customers in Nigeria in 2020 to update the reference exchange rate in our contracts to the prevailing market rate available on Bloomberg. Most significantly, our contracts with MTN Nigeria previously contained clauses which determined that a portion of the lease fee paid to IHS Towers was based on a pre-agreed U.S. dollar lease fee converted into Naira at the time of invoicing at the prevailing CBN rate. On July 23, 2020, we amended these contracts with MTN Nigeria so that, among other things, the reference foreign exchange rate for converting the U.S. dollar portion of the lease fees into Naira was changed to the prevailing USD exchange rate of NAFEX, defined within the contracts with a reference to the USD/Naira rate published by Bloomberg. The effective date of the agreement with MTN Nigeria is April 1, 2020. However, the agreement with MTN Nigeria was concluded in July 2020 and, as such, the financial impact of any amendments to billing in the second quarter of 2020 resulting from the agreement were reflected in our results for the third quarter of 2020.

For further discussion on the impact of this change in exchange rates, please refer to "— Our Revenue."

#### Maintenance of sites

We incur capital expenditure in relation to the maintenance of our towers and fiber infrastructure, which is non-discretionary in nature and required in order for us to optimally run our portfolio and to perform in line with our service level agreements with customers. Maintenance capital expenditure includes the periodic repair and replacement of fixtures and fittings of existing sites, and fiber equipment and power equipment at existing sites. A large component of maintenance capital expenditure is for the replacement and servicing of generators and batteries at our sites, which may decrease, should the grid availability in our markets improve. Maintenance capital expenditure per Tower is typically in the range of \$2,000 to \$7,000 per year in our African and Middle East markets.

In addition to this corrective maintenance capital expenditure, maintenance costs are also incurred in cost of sales where these relate to preventive maintenance that includes the replacement of spare parts and routine checks. Maintenance capital expenditure in Latin America is typically lower given the current scope of maintenance required on Towers.

Typically, when we acquire a tower portfolio, it may be necessary to refurbish the newly acquired Towers in order to bring them to the standard of the rest of our portfolio.

Refurbishment capital expenditure typically involves the deployment of a suitable power system for that site, repairs to the site or improvements to the site structure in order to be in line with our safety obligations, and adaptations to site security and monitoring abilities. Refurbishment capital expenditure is one-off in nature, following which those sites should then have normalized maintenance capital expenditure requirements related to the maintenance of sites as described above. Refurbishment capital expenditure is a component of discretionary capital expenditure since it is typically considered in conjunction with the acquisition of tower portfolios. The capital expenditure associated with refurbishment varies from market to market and tower to tower.

#### Carbon reduction roadmap

On October 24, 2022, we announced our Carbon Reduction Roadmap which provides a comprehensive strategy for decreasing our operational emissions by reducing diesel usage on tower sites, including a goal to reduce the Scope 1 and Scope 2 kilowatt-hour emissions intensity of our tower portfolio by 2030, using 2021 emissions data as the baseline. With Project Green, the next step through which our Carbon Reduction Roadmap will be realized, we expect to spend approximately \$214.0 million in capital expenditure towards these efforts between 2022 and 2024. The expected savings amount is based in large part on the assumptions we have made for reducing diesel consumption.

Savings will be achieved by connecting more sites to the electricity grid and via the deployment and integration of battery storage and solar panel solutions. In scope for the Carbon Reduction Roadmap are our operations in Cameroon, Côte d'Ivoire, Kuwait, Nigeria, Rwanda, and Zambia. However, Cameroon, Côte d'Ivoire, Kuwait, Rwanda, and Zambia will only include connecting more sites to the grid.



The total capital expenditure spend on Project Green was \$178.8 million up to June 30, 2023, of which \$41.4 million and \$75.2 million related to the three month period and six month period ended June 30, 2023, respectively. The expected capital expenditure for the full fiscal year 2023 is \$90.0 million to \$100.0 million.

#### Cost and consumption of diesel

Power is our largest single operating expense and, in particular, diesel pricing typically has the largest impact on changes in our operating expense. The largest impact is in our Nigerian operations due to low power grid availability and our South African operations where they are connected to the grid and experience significant load shedding. Fluctuations in the price of oil and foreign exchange effects have a direct correlation to the price of diesel that we pay to suppliers in our markets. Falling oil prices should lower our costs, with the degree of reduction dependent on both foreign exchange effects and our diesel requirements. In the case of rising oil prices and the associated cost of diesel, we benefit in limited situations from power indexation clauses in some of our MLAs, which provide pass-through provisions in relation to increased diesel prices and conversely falling diesel prices. However, as the majority of our contracts do not have such pass-through provisions, we remain exposed to diesel price volatility, which may result in substantial increases in our operating costs and reduced profits if prices rise significantly and/or we are unable to enter into adequate cost pass-through arrangements. In Nigeria, to help mitigate against fluctuations in the price of diesel, we bulk buy diesel from time to time to take advantage of suitable pricing. Furthermore, we have been reducing our overall diesel consumption through targeted investment in power system solutions to provide power to sites more efficiently, including the use of hybrid and solar systems.

Due to the current volatility in oil prices largely as a result of the current conflict between Russia and Ukraine during 2022, and the related global economic sanctions, the ICE Low Sulphur Gasoil price has decreased over the last twelve months from an average of \$1,031/MT in the three month period ended June 30, 2022 to an average of \$687/MT in the three month period ended June 30, 2023.

On May 31, 2023, the Nigeria Federal Inland Revenue Service issued a letter to diesel suppliers in Nigeria, informing them that they are now required to pay VAT on imported diesel. All future diesel importation will be assessed for VAT at 7.5% at the point of entry into the country. This has a direct impact on the Group's operating costs in Nigeria because the VAT on these inputs cannot be fully offset by a pass through to our customers.

## Cost of ground leases

The majority of towers we own and operate are on land that we lease from individual landlords. Ground lease fees are generally paid in advance monthly or for a one, five, or ten-year portion of the overall duration of the lease (although in our South Africa business, we typically pay our ground leases fees monthly in advance), with typically pre-agreed lease fee increases of between 3% and 40% or variable increases for each subsequent one, three, five or ten-year period. As we roll out additional sites, we are often required to either enter into leases with new landlords, which we endeavor to do under similar terms to those of our existing leases, or acquire the land.

#### **Customer concentration**

A significant portion of our revenue in each of our markets of operation is derived from a small number of customers who usually constitute some of the largest MNOs in those markets. In particular, in the six months ended June 30, 2023, revenue from our top three MNO customers, considered in each of our individual markets of operation, collectively accounted for 96.9% of our consolidated revenue, with MTN Nigeria and Airtel Nigeria accounting for 46.0% and 14.9%, respectively, of our consolidated revenue for the six months ended June 30, 2023. Should there be any negative impact on the businesses of our major customers, including these key MNOs, this in turn could adversely affect their demand for tower space and/or ability to perform their obligations under their lease agreements with us.

## Market volatility

We and our customers operate in various international markets, particularly in emerging markets such as in Africa. As a result, we are exposed to economic, political and other uncertainties prevailing in such markets, particularly Nigeria, which is our largest market of operation.

For example, in addition to the currency exchange rate and other factors noted above, our business has been negatively impacted by the tensions between the "Anglophone" and "Francophone" regions of Cameroon.



On October 28, 2022, Moody's Investor Service (Moody's) downgraded IHS Holding from B2 to B3 and placed the rating on review for downgrade. The rating action on IHS Holding was a direct consequence of the downgrade of the Government of Nigeria and the lowering of Nigeria's foreign currency country ceiling, both to B3. As a result, IHS Holding, which was previously constrained at the B2 ceiling, is now constrained at B3. The rating was placed on review for downgrade to reflect the outlook on the sovereign rating.

On January 27, 2023, Moody's downgraded the Government of Nigeria's long-term foreign currency and local currency issuer ratings as well as its foreign currency senior unsecured debt ratings to Caa1 from B3 and changed the outlook to stable. Despite that downgrade, on February 1, 2023, Moody's did not downgrade IHS Holding, but instead confirmed the rating at B3. On February 3, 2023, S&P affirmed Nigeria's sovereign foreign and local currency credit rating at B-/B (B- for the long-term rating, B for the short-term rating) but moved the outlook to negative. On February 15, 2023, S&P raised the long-term rating on IHS Holding and its senior unsecured notes to B+ from B with the outlook set as negative, which is two notches above S&P's B- transfer and convertibility assessment for Nigeria. On August 4, 2023, S&P revised the outlook on the foreign currency rating on Nigeria to stable from negative. On August 10, 2023, S&P revised the outlook on IHS Holding to stable from negative and affirmed their B+ ratings on the company and its debt.

Following elections earlier in 2023, Bola Tinubu of the ruling All Progressive Congress was inaugurated in May 2023 as Nigeria's President, and we cannot predict which policies, programs or initiatives the new President's government may adopt or change or the effect that any such policies, programs or initiatives might have on our operations in Nigeria or financial results. In addition, any ongoing protracted dispute or official appeal process in relation to the election results, as well as the general reorganization of the government by the new President following his assumption of office may delay the implementation of any policies, programs and initiatives, which may have negative effects on the Nigerian economy and consequently our financial condition.

In the quarter ended June 30, 2023, the Central Bank of Nigeria implemented steps to unify the Nigerian foreign exchange market by replacing the old regime of multiple exchange rate segments into a single I&E window within which foreign exchange transactions would be determined by market forces. As a result, the Naira devalued 59.4% between the period immediately prior to the announcement and the month end rate as at June 30, 2023, from \(\frac{\text{\

### **Macroeconomic Issues**

Global deterioration in economic conditions could adversely and materially affect us and/or our customers through disruptions of, among other things, the ability to procure communications equipment or other supplies through the usual supply chains. For instance, shortages of capacity in shipping may occur and could affect the smooth flow of our and/or our customers' supply chains, increase transportation costs and/or decrease reliability. Global deterioration in economic conditions could also adversely and materially affect the ability of us and/or our customers to maintain liquidity and deploy network capital, with potential decreases in consumer spending contributing to liquidity risks, or even through regulatory interventions or pressure on pricing and services offered that may reduce revenue for periods of time. Any resulting financial difficulties could result in uncollectible accounts receivable or reduced revenue, despite having provided increased services. Resulting supply chain or operational difficulties (including site access) may also result in us being unable to meet the service level agreement targets under our MLAs. The loss of significant Tenants, or the loss of all or a portion of our anticipated Contracted Revenue from certain Tenants, could have a material adverse effect on our business, financial condition and/or results of operations.

Diesel prices have fluctuated significantly over time, often in parallel to changes in oil prices, and may fluctuate in the future as a result of many factors, including the impact of geopolitical tensions, for example, in connection with the current conflict between Russia and Ukraine and the related economic sanctions. We therefore remain exposed to diesel price volatility, which may result in substantial increases in our operating costs and reduced profits if prices rise significantly.

Through our international operations, we are also exposed to foreign exchange risk arising from currency exposures other than the US Dollar, such as the BRL, NGN, RWF, XAF, XOF, ZAR and ZMW currencies. Any fluctuations in these foreign currency exchange rates could result in a material adverse effect on the cash flow and future profits.

Outstanding balances and advances under certain of our existing credit facilities bear interest at rates which vary depending on certain underlying or reference rates, such as the Secured Overnight Financing Rate, or SOFR, the Chicago Mercantile Exchange (CME) Term SOFR, the European interbank offered rate, or EURIBOR, the Nigerian Monetary Policy Rate, or MPR, the Kuwait Interbank Offered Rate, or KIBOR, the Johannesburg Interbank Average Rate, or JIBAR, or the Brazilian



interbank deposit rate, or CDI. Increases in such reference rates increase our interest expense, which could have a material adverse effect on our business, prospects, financial condition and/or results of operations. Such increases in interest rates could also have a material adverse effect on our cash flows and our ability to service our debt in the longer term.

In the past, governments have taken, and may in the future take, unprecedented actions in an attempt to address and rectify these extreme market and economic conditions by providing liquidity and stability to financial markets. If these actions are not successful, the return of adverse economic conditions may cause a significant impact on our ability and the ability of our customers to raise capital, if needed, on a timely basis and on acceptable terms or at all.

To the extent that any macroeconomic issues could have a material adverse effect on our or our customers' business, financial condition, results of operations and/or liquidity, it may also have the effect of heightening many of the other risks described in the "Risk Factors" section of our Annual Report.

## **Key Financial and Operational Performance Indicators**

We believe that revenue growth, Adjusted EBITDA, Adjusted EBITDA Margin, non-discretionary capital expenditure, Recurring Levered Free Cash Flows ("RLFCF"), the number of Towers in our portfolio and Colocation Rate are key measures to assess our financial and operational performance. These measures demonstrate our ability to grow and generate strong positive cash flows over time. Adjusted EBITDA, Adjusted EBITDA Margin, non-discretionary capital expenditure and RLFCF are not measures defined by IFRS. The most directly comparable IFRS measure to Adjusted EBITDA is our profit/(loss) for the period. The most directly comparable IFRS measure to RLFCF is cash flows from operations. Adjusted EBITDA, Adjusted EBITDA Margin and RLFCF are not necessarily comparable to similarly referenced measures used by other companies. As a result, investors should not consider these performance measures in isolation from, or as a substitute analysis for, our results of operations as determined in accordance with IFRS.

#### Adjusted EBITDA and Adjusted EBITDA Margin

We believe Adjusted EBITDA and Adjusted EBITDA Margin are useful to investors and are used by our management for measuring profitability and allocating resources, because they exclude the impact of certain items that have less bearing on our core operating performance such as interest expense and taxes. We believe that utilizing Adjusted EBITDA and Adjusted EBITDA Margin allows for a more meaningful comparison of operating fundamentals between companies within our industry by eliminating the impact of capital structure and taxation differences between the companies.

We define Adjusted EBITDA as profit/(loss) for the period, before income tax expense/(benefit), finance costs and income, depreciation and amortization, impairment of withholding tax receivables, business combination transaction costs, impairment of property, plant and equipment and related prepaid land rent on the decommissioning of sites, net (profit)/loss on sale of assets, share-based payment (credit)/expense, insurance claims, listing costs and certain other items that management believes are not indicative of the core performance of our business.

We define Adjusted EBITDA Margin as Adjusted EBITDA divided by revenue for the applicable period, expressed as a percentage.



The following is a reconciliation of Adjusted EBITDA to the most directly comparable IFRS measure, which is profit for the periods presented:

	Three mo	Three months ended		nths ended
	June 30, 2023	June 30, 2022*	June 30, 2023	June 30, 2022*
	\$'000	\$'000	\$'000	\$'000
Loss	(1,248,283)	(178,574)	(1,240,508)	(163,455)
Adjustments:				
Income tax expense	57,241	17,102	72,459	33,358
Finance costs <sup>(a)</sup>	1,366,012	261,886	1,542,979	380,902
Finance income <sup>(a)</sup>	(8,373)	(3,895)	(13,160)	(45,667)
Depreciation and amortization	116,494	114,859	235,450	222,699
Impairment of withholding tax receivables <sup>(b)</sup>	13,349	12,932	24,604	27,717
Business combination transaction costs	27	5,679	1,486	14,039
Net impairment/(reversal of impairment) of property, plant and				
equipment and prepaid land rent <sup>(c)</sup>	935	(3,514)	5,081	(1,331)
Net loss/(gain) on disposal of property, plant and equipment	168	13,617	(566)	13,784
Share-based payment expense <sup>(d)</sup>	3,628	2,051	6,917	5,625
Insurance claims <sup>(e)</sup>	(133)	(466)	(278)	(1,616)
Other costs <sup>(f)</sup>	2,673	· —	4,848	514
Other income <sup>(g)</sup>	(28)	(2,501)	(58)	(2,521)
Adjusted EBITDA	303,710	239,176	639,254	484,048
Divided by total Revenue	546,204	467,683	1,148,732	913,815
Adjusted EBITDA Margin	55.6%	51.1%	55.6%	53.0%

<sup>\*</sup>re-presented to reflect the remeasurement period adjustments in respect of updates to the accounting for the acquisition of GTS SP5 Acquisition in March 2022 and MTN SA Acquisition in May 2022

- (a) Finance costs consist of interest expense and loan facility fees on borrowings, the unwinding of the discount on our decommissioning liability and lease liability, realized and unrealized net foreign exchange losses arising from financing arrangements and net realized and unrealized losses from valuations of financial instruments. Finance income consists of interest income from bank deposits, realized and unrealized net foreign exchange gains arising from financing arrangements and net realized and unrealized gains from valuations of financial instruments.
- (b) Revenue withholding tax primarily represents amounts withheld by customers in Nigeria and paid to the local tax authority. The amounts withheld may be recoverable through an offset against future corporate income tax liabilities in the relevant operating company. Revenue withholding tax receivables are reviewed for recoverability at each reporting period end and impaired if not forecast to be recoverable.
- (c) Represents non-cash charges related to the impairment of property, plant and equipment and related prepaid land rent on the decommissioning of sites.
- (d) Represents credits and expense related to share-based compensation, which vary from period to period depending on timing of awards and changes to valuation inputs assumptions.
- (e) Represents insurance claims included as non-operating income.
- (f) Other costs for the three months ended June 30, 2023 included one off consulting fees related to corporate structures and operating systems of \$1.2 million and non-recurring consulting services of \$1.0 million. Other costs for the three months and six months ended June 30, 2022 included professional costs related to SOX implementation. Other costs for the six months ended June 30, 2023 included one off consulting fees related to corporate structures and operating systems of \$2.8 million, non-recurring consulting services of \$1.0 million, aborted business combination transaction costs of \$0.6 million and non-recurring professional fees related to financing of \$0.2 million.
- (g) Other income for the three and six months ended June 30, 2022 related to a tax indemnity receipt from a seller relating to a prior acquisition.



## Non-discretionary capital expenditure

Non-discretionary capital expenditure is non-revenue generating in nature and relates to capital expenditure required to run ordinary course operations, including the delivery of our contracted service level agreements to customers.

It consists primarily of maintenance capital expenditure, as well as routine corporate capital expenditure, being primarily spending on information technology infrastructure.

## Recurring Levered Free Cash Flow

We believe that it is important to measure the free cash flows we have generated from operations, after accounting for the cost of funding and recurring capital expenditure required to generate those cash flows. In this respect, we monitor RLFCF which we define as cash flows from operating activities, before certain items of income or expenditure that management believes are not indicative of the core performance of our business (to the extent that these items of income and expenditure are included within cash flow from operating activities), and after taking into account loss allowances on trade receivables, impairment of inventory, net working capital movements, net interest paid or received, withholding tax, income taxes paid, lease payments made, maintenance capital expenditure, and routine corporate capital expenditure.

The table below shows our RLFCF reconciliation from the nearest IFRS measure (Cash from operations) for the three and six month periods ended June 30, 2023 and 2022:

	Three months ended		Six mor	nths ended
	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
	\$'000	\$'000	\$'000	\$'000
Cash from operations	264,132	216,800	516,154	383,407
Net movement in working capital	40,284	22,158	126,467	91,109
(Net loss allowance)/net reversal of loss allowance on trade receivables	(954)	(668)	(4,514)	1,800
Impairment of inventory	`	`		(138)
Income taxes paid	(19,514)	(23,903)	(33,957)	(40,002)
Withholding tax <sup>(a)</sup>	(33,497)	(27,837)	(66,929)	(55,981)
Lease and rent payments made	(38,355)	(25,514)	(72,982)	(50,101)
Net interest paid <sup>(b)</sup>	(71,363)	(46,683)	(133,368)	(97,653)
Business combination transaction costs	27	5,679	1,486	14,039
Other costs <sup>(c)</sup>	2,673	_	4,848	514
Other income <sup>(d)</sup>	(28)	(2,501)	(58)	(2,521)
Maintenance capital expenditure <sup>(e)</sup>	(51,261)	(29, 195)	(95,019)	(68,787)
Corporate capital expenditure <sup>(f)</sup>	(1,064)	(799)	(1,554)	(1,087)
RLFCF	91,080	87,537	240,574	174,599
Non-controlling interest	(1,494)	(750)	(4,562)	(3,769)
RLFCF excluding non-controlling interest	89,586	86,787	236,012	170,830

- (a) Withholding tax primarily represents amounts withheld by customers and amounts paid on bond interest in Nigeria which is paid to the local tax authority. The amounts withheld by customers may be recoverable through an offset against future corporate income tax liabilities in the relevant operating company.
- (b) Represents the aggregate value of interest paid and interest income received.
- (c) Other costs for the three months ended June 30, 2023 included one off consulting fees related to corporate structures and operating systems of \$1.2 million and non-recurring consulting services of \$1.0 million. Other costs for the three months and six months ended June 30, 2022 included professional costs related to SOX implementation. Other costs for the six months ended June 30, 2023 included one off consulting fees related to corporate structures and operating systems of \$2.8 million, non-recurring consulting services of \$1.0 million, aborted business combination transaction costs of \$0.6 million and non-recurring professional fees related to financing of \$0.2 million.
- (d) Other income for the three and six months ended June 30, 2022 related to a tax indemnity receipt from a seller relating to a prior acquisition.



- (e) We incur capital expenditure in relation to the maintenance of our towers and fiber equipment, which is non-discretionary in nature and required in order for us to optimally run our portfolio and to perform in line with our service level agreements with customers. Maintenance capital expenditure includes the periodic repair, refurbishment and replacement of tower, power equipment at existing sites and fiber equipment to keep such assets in service.
- (f) Corporate capital expenditure, which is non-discretionary in nature, consists primarily of routine spending on information technology infrastructure.

#### **Towers**

We measure the number of towers in our portfolio at a given time by counting the number of towers that we own or operate with at least one Tenant. The number of towers in our portfolio excludes towers for which we provide Managed Services. We have historically increased the number of towers in our portfolio through a combination of building New Sites, along with the acquisition of towers from MNOs and an independent tower company. Rationalizing the portfolio through decommissioning towers reduces the number of towers we own and operate.

#### **Colocation Rate**

We define Colocation Rate as the average number of Tenants per tower that we own or operate across our tower portfolio at a given point in time, excluding Managed Services. Colocation Rate is an important metric for assessing utilization and capacity on existing Towers. Our Colocation Rate is a key driver of our Adjusted EBITDA Margin, as the addition of further Tenants increases revenue for a proportionally smaller increase in power, our primary variable cost per site. Colocation is achieved at a relatively low incremental capital expense, and is also attractive to our customers as it provides them with shorter deployment times for their equipment compared to New Site alternatives.

## Explanation of key line items in the historical consolidated statements of income

#### Revenue

Our revenue is derived from fees paid by our customers for services from our Colocation business and its ancillary managed services. The Colocation business involves the lease of space on our owned and operated towers and our fixed copper and fiber network infrastructure, which are shared by various MNOs and other communications service providers. A portion of Colocation arrangements for the rental of space on the towers, other assets on tower sites, on which the use of space is dependent, and the use of fixed copper and fiber network infrastructure dedicated to an individual customer is within the scope of IFRS 16 "Leases". A portion of Colocation arrangements for the provision of services, energy charges and use of shared fixed copper and fiber network infrastructure is within the scope of IFRS 15 "Revenue from Contracts with Customers" as a provision of service. Revenue from leasing arrangements is recognized on a straight-line basis over the current lease term of the related lease agreements when collectability is reasonably assured. We also derive revenue from non-lease services, which includes maintenance, security and power supply for Towers owned by third parties. Non-lease revenue is recognized as the service is delivered at an amount that reflects the consideration to which we expect to be entitled in exchange for those services. Such revenue is recognized in the accounting period in which the services are rendered. We assess the probability that defaulting customers will not settle amounts billed and accordingly treat any component that we deem may not be collected as variable consideration, contingent upon the receipt of funds from the customer, an event that is not wholly within our control.

#### Cost of sales

Cost of sales consists of power generation (including diesel costs), which after depreciation, is our largest single cost item, ground lease rental, tower repairs and maintenance, depreciation and amortization in relation to sites and right of use assets, impairment of property, plant and equipment and prepaid land rent, staff costs and other costs directly related to the provision of services to customers and other site related costs, such as security services, regulatory permits and license costs, insurance, including for customer and network related assets. Depreciation of a tower is calculated using the straight-line method over an estimated useful life of 10 to 20 years. Depreciation of alarms, batteries and generators are also calculated using the straight-line method over a range of estimated useful lives between three and five years, depending on the equipment. Right of use assets are depreciated on a straight-line basis over the shorter of the remaining estimated useful life of the tower and the lease term.



#### Administrative expenses

Administrative expenses are costs not directly related to provision of services to customers, but which support our business as a whole. These overhead expenses primarily consist of administrative staff costs (including key management compensation), office rent and related property expenses, insurance, travel costs, professional fees, depreciation and amortization of administrative assets and right of use assets where such assets are leased, net loss or gains from sale of assets, allowance for trade and other receivables and other sundry costs. Administrative expenses also includes other corporate overhead expenses related to our acquisition efforts and costs associated with new business initiatives.

#### Loss allowance on trade receivables

We account for our trade receivables credit risk by appropriately providing for expected credit losses. Loss allowance on trade receivables represents the expected loss from non-payment of amounts due from customers in accordance with the accounting standards applicable to each period. The loss allowance is determined based on our policy for evaluating expected credit losses and any subsequent impairment taking into account historical loss rates, the available information on a customer's financial position and forward-looking macroeconomic data.

#### Other income

Other income includes proceeds from insurance claims.

#### Finance costs and income

Finance costs consist of interest expense and loan facility fees on borrowings, the unwinding of the discount on our decommissioning liability and lease liability, realized and unrealized net foreign exchange losses arising from financing arrangements and net realized and unrealized losses from valuations of financial instruments. Finance income consists of interest income from bank deposits, realized and unrealized net foreign exchange gains arising from financing arrangements and net realized and unrealized gains from valuations of financial instruments.

#### **Taxation**

Taxation consists of income tax, education tax and deferred taxes. Income tax is calculated at the domestic tax rate applicable to profits in our respective countries of business. Current and deferred tax is recognized on taxes that are regarded as taxes on corporate income under relevant IFRS accounting standards. This includes Nigerian education tax, which arises at the rate of 3.0% (2022: 2.5%) on taxable profits determined on a basis similar to income tax.

Deferred income tax assets are recognized for deductible temporary differences, including tax losses carried forward, arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements, but only to the extent that the realization of the related tax benefits are expected to be met through the reversal of taxable temporary differences and that it is probable that future taxable profits will be available against which the temporary differences can be utilized. As of December 31, 2022, in Nigeria and certain other jurisdictions that have taxable losses brought forward or arising in the present period, deferred tax assets in respect of those losses are recognized only to the extent they are forecast to be applied against (i) the reversal of taxable temporary differences, or (ii) additional forecast future taxable income.



## **Results of Operations**

The table below shows our consolidated results of operations for the three and six month periods ended June 30, 2023 and 2022.

	Three mo	Three months ended		nths ended
	June 30, 2023 \$'000	June 30, 2022* \$'000	June 30, 2023 \$'000	June 30, 2022* \$'000
Revenue	546,204	467,683	1,148,732	913,815
Cost of sales	(278,093)	(270,611)	(584,781)	(521,200)
Administrative expenses	(100,721)	(102,852)	(198,003)	(193,414)
(Net loss allowance)/net reversal of loss allowance on trade				
receivables	(954)	(668)	(4,514)	1,800
Other income	161	2,967	336	4,137
Operating profit	166,597	96,519	361,770	205,138
Finance income	8,373	3,895	13,160	45,667
Finance costs	(1,366,012)	(261,886)	(1,542,979)	(380,902)
Loss before income tax	(1,191,042)	(161,472)	(1,168,049)	(130,097)
Income tax expense	(57,241)	(17,102)	(72,459)	(33,358)
Loss for the period	(1,248,283)	(178,574)	(1,240,508)	(163,455)

<sup>\*</sup>re-presented to reflect the remeasurement period adjustments in respect of updates to the accounting for the acquisition of GTS SP5 Acquisition in March 2022 and MTN SA Acquisition in May 2022

Impact of Nigerian Naira devaluation in mid-June 2023

In mid-June 2023, the Central Bank of Nigeria implemented steps to unify the Nigerian foreign exchange market by replacing the old regime of multiple exchange rate segments into a single I&E window within which foreign exchange transactions would be determined by market forces. The Group uses the USD/NGN rate published by Bloomberg, which is approximately aligned to the I&E window rate, for Group reporting purposes.

The NGN fell 59.4% between the period immediately prior to the announcement and the month end rate as at June 30, 2023 and continues to experience some volatility. Due to the NGN devaluation, Revenue and Segment Adjusted EBITDA were negatively impacted by \$31.5 million and \$21.4 million, respectively, within June 2023 when compared to the constant currency amounts had the NGN rate not devalued.

Due to the timing of the devaluation, the average USD/NGN rate used to consolidate the Group results was NGN508.04 for the second quarter of 2023 and NGN599.34 for June 2023 as opposed to the closing rate of NGN752.67. If the devaluation occurred at the beginning of the quarter, the impact on reported Revenue and Segment Adjusted EBITDA would have been more significant.

The devaluation of the NGN also resulted in a significant impact on finance costs, specifically related to unrealized foreign exchange losses, for the second quarter of 2023 of \$1,154.5 million in our Nigeria segment. This is due to the USD denominated historic shareholder loans from Group entities to Nigeria and the USD denominated third party debt (such as 2026, 2027 and 2028 Notes). As the functional currency of the Nigeria businesses is NGN, these USD balances have been revalued in NGN resulting in the significant unrealized loss on foreign exchange.

Finally, the Adjusted EBITDA used to calculate the leverage ratio for the second quarter is based on the last 12 months and, therefore, does not fully incorporate the impact from the devaluation.

## Revenue

Our revenue was \$546.2 million for the three month period ended June 30, 2023 compared to \$467.7 million for the three month period ended June 30, 2022. Revenue increased by \$78.5 million, or 16.8%, which includes organic growth of \$139.0 million, or 29.7%. Organic growth was driven primarily by escalations, power indexation, foreign exchange resets and Lease



Amendments. Aggregate inorganic revenue growth was \$18.4 million, or 3.9%, for the three month period ended June 30, 2023, driven by the MTN SA Acquisition and the fifth stage of the Kuwait Acquisition. The increase was partially offset by the non-core impact of negative movements in foreign exchange rates of \$78.9 million, or 16.9% primarily driven by the NGN foreign exchange devaluation in June 2023.

Our revenue was \$1,148.7 million for the six month period ended June 30, 2023 compared to \$913.8 million for the six month period ended June 30, 2022. Revenue increased by \$234.9 million, or 25.7%, which includes organic growth of \$308.6 million, or 33.8%. Organic growth was driven primarily by escalations, power indexation, foreign exchange resets and Lease Amendments as well as an increase in new Colocation, New Sites and fiber. Revenue for the six month period ended June 30, 2023 included \$48.1 million of non-recurring revenue as adjusted for withholding tax from our smallest Key Customer in Nigeria for services previously provided but for which revenue had not been recognized. Aggregate inorganic revenue growth was \$55.6 million, or 6.1%, for the six month period ended June 30, 2023, driven by the MTN SA Acquisition, the GTS SP5 Acquisition and the fifth stage of the Kuwait Acquisition. The increase was partially offset by the non-core impact of negative movements in foreign exchange rates of \$129.3 million, or 14.1% primarily driven by the NGN foreign exchange devaluation in June 2023.

Refer to the revenue component of the segment results section of this discussion and analysis for further details.

The net increase in Towers is 246 year-on-year, resulting in total Towers of 39,298 at June 30, 2023, and primarily resulted from the addition of 43 Towers from the fifth closing of the Kuwait Acquisition and 233 New Sites in our SSA segment. We added 1,066 net new Tenants year-on-year, resulting in total Tenants of 58,447 and a Colocation Rate of 1.49x at June 30, 2023. Of the Tenant additions year-on-year, 43 Tenants were added from the fifth closing of the Kuwait Acquisition. Year-on-year, we added 3,564 Lease Amendments, resulting in total Lease Amendments of 34,234 at June 30, 2023.

Our net increase in Towers and Tenants for the six month period to June 30, 2023, includes the impact of a rationalization program with our smallest Key Customer in Nigeria, which resulted in the net rationalization of 728 Towers and a total of 728 tenants.

#### Cost of Sales

Our cost of sales were \$278.1 million and \$584.8 million for the three and six month periods ended June 30, 2023 respectively, compared to \$270.6 million and \$521.2 million for the three and six month periods ended June 30, 2022 respectively.



The table below shows our cost of sales for the three month and six month periods ended June 30, 2023 and 2022:

	Three mor	nths ended	d Six months end	
	June 30, 2023	June 30, 2022*	June 30, 2023	June 30, 2022*
	\$'000	\$'000	\$'000	\$'000
Tower repairs and maintenance	29,534	21,460	57,398	43,257
Power generation	98,642	104,698	213,932	192,254
Short term rental	2,007	6,368	5,590	10,216
Vehicle maintenance and repairs	498	577	1,061	1,034
Site regulatory permits	10,237	7,009	21,197	18,041
Security services	11,308	9,946	24,106	19,338
Insurance	1,247	1,229	2,554	2,397
Staff costs	8,355	7,927	18,145	15,210
Travel costs	2,734	833	6,214	1,241
Professional fees	660	620	1,201	1,903
Depreciation	100,319	100,712	203,973	195,959
Amortization	11,709	11,302	22,963	18,949
Net impairment/(reversal of impairment) of property, plant and equipment				
and prepaid land rent	935	(3,514)	5,081	(1,331)
Other	(92)	1,444	1,366	2,732
	278,093	270,611	584,781	521,200

<sup>\*</sup>re-presented to reflect the remeasurement period adjustments in respect of updates to the accounting for the acquisition of GTS SP5 Acquisition in March 2022 and MTN SA Acquisition in May 2022.

The increase in cost of sales of \$7.5 million, or 2.8%, in the three month period ended June 30, 2023 compared to the three month period ended June 30, 2022, is primarily due to increased costs related to tower repairs and maintenance, regulatory permits and impairment of fixed assets, partially offset by decreases in power generation costs and site rental costs.

Tower repairs and maintenance costs increased in the three month period ended June 30, 2023, compared to the three month period ended June 30, 2022, by \$8.1 million, primarily due to an increase in tower count mainly driven by our SSA segment.

Impairment of property, plant and equipment and prepaid land rent and costs related to regulatory permits increased in the three month period ended June 30, 2023, compared to the three month period ended June 30, 2022, by \$4.4 million and \$3.2 million, respectively, primarily due to an increase in impairment and regulatory permit costs in our Nigeria segment.

Power generation costs decreased by \$6.1 million, of which \$12.2 million of the decrease related to diesel costs partially offset by an increase in electricity costs of \$6.2 million, in the three month period ended June 30, 2023, compared to the three month period ended June 30, 2022, primarily due to a year-on-year cost decrease in our Nigeria segment driven by a year-on-year decrease in the diesel price per liter in U.S. Dollars of 13.1% and an overall consumption decrease of 5.5% partially offset by the increase in electricity cost as a result of Project Green.

Site rental costs decreased by \$4.4 million in the three month period ended June 30, 2023, compared to the three month period ended June 30, 2022, primarily driven by our Latam segment.

Other cost of sales line items increased in aggregate by \$2.2 million in the three month period ended June 30, 2023 compared to the three month period ended June 30, 2022, primarily due to an increase in travel costs and security services partially offset by a decrease in other costs.

The increase in cost of sales of \$63.6 million, or 12.2% in the six month period ended June 30, 2023 compared to the six month period ended June 30, 2022, is primarily due to increased costs related to tower repairs and maintenance, power generation costs, aggregate depreciation and amortization and impairment of fixed assets.



Tower repairs and maintenance costs increased in the six month period ended June 30, 2023, compared to the six month period ended June 30, 2022, by \$14.1 million, primarily due to an increase in tower count mainly driven by our SSA segment.

Power generation costs increased by \$21.7 million, of which \$10.7 million of the movement related to diesel costs and \$11.0 million related to electricity cost, in the six month period ended June 30, 2023 compared to the six month period ended June 30, 2022, primarily due to a year-on-year cost increase in our Nigeria segment driven by a year-on-year increase in the diesel price per liter in U.S. Dollars of 9.7% partially offset by an overall consumption decrease of 6.5%.

Aggregate depreciation and amortization increased by \$12.0 million for the six month period ended June 30, 2023, compared to the six month period ended June 30, 2022. This is primarily due to a year-on-year increase in depreciation and amortization for our SSA segment due to the MTN SA Acquisition, leading to an increased asset base.

Impairment of property, plant and equipment and prepaid land rent increased in the three month period ended June 30, 2023, compared to the three month period ended June 30, 2022, by \$6.4 million, primarily due to an increase in impairment costs in our Nigeria segment.

Other cost of sales line items increased in aggregate by \$9.3 million in the six month period ended June 30, 2023 compared to the six month period ended June 30, 2022, primarily due to an increase in travel costs, security services and regulatory permit costs partially offset by a decrease in short-term rental costs and other costs.



## Gross margins

The gross margin improved by 6.9 percentage points, to 49.1% for the three month period ended June 30, 2023 compared to 42.1% for the three month period ended June 30, 2022, resulting from an increase in revenue of 16.8% partially offset by an increase in cost of sales of 2.8%. The improved gross margin was primarily due to increased organic growth in revenue driven by escalations, foreign exchange resets, power indexation and Lease Amendments. The increase in cost of sales was primarily driven by increased power generation costs during the three month period ended June 30, 2023.

The gross margin improved by 6.1 percentage points, to 49.1% for the six month period ended June 30, 2023 compared to 43.0% for the six month period ended June 30, 2022, resulting from an increase in revenue of 25.7% and an increase in cost of sales of 12.2%. The improved gross margin was primarily due to increased organic growth in revenue driven by escalations, foreign exchange resets, power indexation and Lease Amendments. The recognition of \$48.1 million of non-recurring revenue as adjusted for withholding tax from our smallest Key Customer in Nigeria, discussed above, also contributed to the improved gross margin for the six month period ended June 30, 2023. The increase in cost of sales was primarily driven by increased power generation costs during the six month period ended June 30, 2023.

#### Administrative Expenses

Our administrative expenses were \$100.7 million and \$198.0 for the three month and six period ended June 30, 2023 respectively, compared to \$102.9 million and \$193.4 for the three month and six month period ended June 30, 2022 respectively.

The table below shows our administrative expenses for the three month and six month periods ended June 30, 2023 and 2022:

	Three mo	nths ended	ded Six months ende	
	June 30, 2023 \$'000	June 30, 2022 \$'000	June 30, 2023 \$'000	June 30, 2022 \$'000
Facilities, short term rental and upkeep	10,033	8,863	21,188	16,891
Depreciation	3,058	2,282	5,718	4,391
Amortization	1,408	563	2,796	3,400
Travel costs	3,534	4,182	6,678	6,659
Staff costs	38,725	31,718	76,555	61,849
Key management compensation	4,033	3,968	8,240	8,323
Share-based payment expense	3,628	2,051	6,917	5,625
Professional fees	15,742	10,150	29,403	18,470
Business combination transaction costs	27	5,679	1,486	14,039
Impairment of withholding tax receivables	13,349	12,932	24,604	27,717
Net loss/(gain) on disposal of property, plant and equipment	168	13,617	(566)	13,784
Operating taxes	36	138	116	341
Other	6,980	6,709	_14,868	11,925
	100,721	102,852	198,003	193,414

Administrative expenses for the three month period ended June 30, 2023 decreased by \$2.1 million, or 2.1%, which was primarily due to a decrease in business combination costs and net loss on disposal of property, plant and equipment.

Rent and facilities costs increased by \$1.2 million to \$10.0 million in the three month period ended June 30, 2023, from \$8.9 million in the three month ended June 30, 2022, mainly driven by an increase in repairs and maintenance in Nigeria.

Staff costs (including key management compensation) increased by \$7.1 million to \$42.8 million in the three month period ended June 30, 2023 from \$35.7 million in the three month period ended June 30, 2022, primarily due to increased headcount in our SSA and Latam segments due to the impact of acquired operations in 2022.

Professional fees increased by \$5.5 million to \$15.7 million in the three month period ended June 30, 2023, from \$10.2 million in the three month period ended June 30, 2022, primarily due to an increase in consulting, legal and audit costs.



Business combination transaction costs decreased by \$5.6 million to \$0.01 million in the three month period ended June 30, 2023, from \$5.7 million in the three month period ended June 30, 2022, primarily due to fewer acquisitions entered into in the guarter compared to the comparative guarter.

Impairment of withholding tax receivables increased by \$0.4 million to \$13.3 million in the three month period ended June 30, 2023, from \$12.9 million in the three month period ended June 30, 2022, primarily due to partial reversal of impairment of withholding tax receivables.

Net loss/(gain) on disposal of property, plant and equipment has decreased by \$13.4 million to \$0.2 million in the three month period ended June 30, 2023, from \$13.6 million in the three month period ended June 30, 2022, primarily resulting from a year on year decrease of \$13.9 million in our Nigeria segment after completing an assessment of assets verification during the three month period ended June 30, 2022 resulting in a disposal of assets.

Administrative expenses for the six month period ended June 30, 2023 increased by \$4.6 million, or 2.4%, which was primarily due to an increase in staff costs (including key management compensation), rent and facilities costs and professional fees, offset by a decrease in net loss on disposal of property, plant and equipment, business combination costs and impairment of withholding tax receivables.

Rent and facilities costs increased by \$4.3 million to \$21.2 million in the six month period ended June 30, 2023, from \$16.9 million in the six month ended June 30, 2022, mainly driven by an increase in repairs and maintenance in Nigeria.

Staff costs (including key management compensation) increased by \$14.6 million to \$84.8 million in the six month period ended June 30, 2023 from \$70.2 million in the six month period ended June 30, 2022, primarily due to increased headcount in our SSA and Latam segments due to the impact of acquired operations in 2022.

Professional fees increased by \$11.5 million to \$30.0 million in the six month period ended June 30, 2023, from \$18.5 million in the six month period ended June 30, 2022, primarily due to an increase in consulting, legal and audit costs.

Business combination transaction costs decreased by \$13.2 million to \$0.9 million in the six month period ended June 30, 2023, from \$14.0 million in the six month period ended June 30, 2022, primarily due to fewer acquisitions entered into in the six month period ended June 30, 2023, compared to the comparative six month period.

Impairment of withholding tax receivables decreased by \$3.1 million to \$24.6 million in the six month period ended June 30, 2023, from \$27.7 million in the six month period ended June 30, 2022, primarily due to partial reversal of impairment of withholding tax receivables.

Net loss/(gain) on disposal of property, plant and equipment has decreased by \$14.4 million to net gain \$0.6 million in the six month period ended June 30, 2023, from net loss of \$13.8 million in the six month ended June 30, 2022, primarily resulting from a year on year decrease of \$14.0 million in our Nigeria segment after completing an assessment of assets verification during the six month period ended June 30, 2022 resulting in a disposal of assets.

## Loss Allowance on Trade Receivables

We had a loss allowance on trade receivables of \$1.0 million for the three month period ended June 30, 2023, compared to a loss allowance on trade receivables of \$0.7 million for the three month period ended June 30, 2022, a year-on-year negative movement of \$0.3 million.

We had a loss allowance on trade receivables of \$4.5 million for the six month period ended June 30, 2023, compared to a net reversal of loss allowance on trade receivables of \$1.8 million for the six month period ended June 30, 2022, a year-on-year negative movement of \$6.3 million.

## Other Income

Other income decreased by \$2.8 million to \$0.2 million for the three month period ended June 30, 2023, compared to \$3.0 million for the three month period ended June 30, 2022. The three month period ended June 30, 2022 includes a non-recurring amount of \$2.5 million in relation to a tax indemnity receipt from a seller relating to a prior acquisition.



Other income decreased by \$3.8 million to \$0.3 million for the six month period ended June 30, 2023, compared to \$4.1 million for the six month period ended June 30, 2022. The six month period ended June 30, 2022 includes a non-recurring amount of \$2.5 million in relation to a tax indemnity receipt from a seller relating to a prior acquisition.

#### Net Finance Income/Costs

Our net finance costs were \$1,357.6 million and \$1,529.8 million for the three month and six month period ended June 30, 2023, respectively, compared to \$258.0 million and \$335.2 million for the three month and six month period ended June 30, 2022, respectively.

The table below shows our net finance costs for the three month and six month periods ended June 30, 2023 and 2022:

	Three mor	nths ended	Six months ended	
	June 30,	June 30,	June 30,	June 30,
	2023	2022*	2023	2022*
	\$'000	\$'000	\$'000	\$'000
Interest income—bank deposits	5,079	3,888	11,577	7,016
Net foreign exchange gain on derivative instruments—realized	420	7	420	-,010
Net foreign exchange gain arising from financing – unrealized			-	38,651
Fair value gain on embedded options	2,874	_	1,163	_
	8,373	3,895	13,160	45,667
Interest expenses—third party loans	90,407	55,203	174,991	110,314
Interest expense - withholding tax paid on bond interest	6,741	4,364	6,741	4,364
Unwinding of discount on decommissioning liability	2,320	1,434	4,581	2,667
Interest and finance charges paid/payable for lease liabilities	16,307	13,241	31,202	22,800
Net foreign exchange loss arising from financing—unrealized	1,123,669	73,188	1,150,370	_
Net foreign exchange loss arising from financing—realized	61,639	53,905	107,052	63,678
Net foreign exchange loss on derivative instruments—unrealized	62,439	2,114	62,109	3,374
Net foreign exchange loss on derivative instruments—realized	_	_	_	1,130
Fair value loss on embedded options	_	53,330	_	162,330
Fees on loans and financial derivatives	2,490	5,107	5,933	10,245
	1,366,012	261,886	1,542,979	380,902
Net finance costs	1,357,639	257,991	1,529,819	335,235

<sup>\*</sup>re-presented to reflect the remeasurement period adjustments in respect of updates to the accounting for the acquisition of GTS SP5 Acquisition in March 2022 and MTN SA Acquisition in May 2022

Net finance costs increased by \$1,099.6 million, or 426.2%, in the three month period ended June 30, 2023 compared to the three month period ended June 30, 2022, primarily due to an increase of \$1,058.2 million in net foreign exchange loss arising from financing which resulted primarily from the significant devaluation of the NGN in relation to USD denominated debt in Nigeria in the three month period ended June 30, 2023, and an increase in interest expense on third party loans of \$35.2 million. The increase in net finance costs was partially offset by the favorable movement year-on-year from the decrease in fair value loss on embedded options within the IHS Holding Limited Notes and 2027 Notes of \$56.2 million.

Foreign exchange movements arise on commercial bank loans, intercompany loans and letters of credit denominated in U.S. dollars at the subsidiary level as a result of loan revaluations in local functional currency at period ends. The net foreign exchange loss arising from financing was \$1,185.3 million for the three month period ended June 30, 2023, compared to a net foreign exchange loss arising from financing of \$127.1 million in the three month period ended June 30, 2022, which resulted in a year-on-year increase in net foreign exchange loss arising from financing of \$1,058.2 million. The net foreign exchange loss arising from financing of \$127.1 million in the three month period ended June 30, 2022, was primarily due to changes in exchange rates, predominantly between the BRL, NGN, RWF, XAF and XOF currencies which depreciated against the U.S. dollar. In the three month period ended June 30, 2023, the net foreign exchange loss arising from financing of \$1,185.3 million was primarily due to the significant devaluation of the NGN against the U.S. dollar from NGN460.8 to \$1.0 to NGN752.7 to \$1.0 for the three month period ended June 30, 2023, due to the unification of all segments of the foreign exchange market by replacing the old regime of multiple exchange rate "windows" for different purposes with, in



effect, a market rate. Depreciation of the RWF and ZAR against the U.S. dollar also contributed to the net foreign exchange loss arising from financing during the three month period ended June 30, 2023.

The year-on-year increase of \$35.2 million in interest expense on third party loans primarily relates to the additional drawdowns of the IHS SA Facility, the Nigeria 2023 Term Loan, the IHS Holding 2022 Term Loan and the I-Systems Facility.

The year-on-year decrease of \$56.2 million in fair value loss on embedded options within the IHS Holding Limited Notes and 2027 Notes resulted primarily from an increase in the market value of the call options in the three month period ended June 30, 2023 compared to the three month period ended June 30, 2022.

Net finance costs increased by \$1,194.6 million, or 356.3%, in the six month period ended June 30, 2023, compared to the six month period ended June 30, 2022, primarily due to an increase of \$1,232.4 million in net foreign exchange loss arising from financing which resulted primarily from the significant devaluation of the NGN in relation to USD denominated intercompany debt in Nigeria in the six month period ended June 30, 2023, and an increase in interest expense on third party loans of \$64.7 million. The increase in net finance costs was partially offset by the favorable movement year-on-year from the significant decrease in fair value loss on embedded options within the IHS Holding Limited Notes and 2027 Notes of \$161.2 million.

The net foreign exchange loss arising from financing was \$1,257.4 million for the six month period ended June 30, 2023, compared to a net foreign exchange loss arising from financing of \$25.0 million in the six month period ended June 30, 2022, which resulted in a year-on-year increase in net foreign exchange loss arising from financing of \$1,232.4 million. The net foreign exchange loss arising from financing of \$25.0 million in the six month period ended June 30, 2022, was primarily due to changes in exchange rates, predominantly between the NGN, RWF, XAF and XOF currencies which depreciated against the U.S. dollar. The net foreign exchange loss arising from financing of \$1,257.4 million in the six month period ended June 30, 2023, was primarily due to the significant devaluation of the NGN of which depreciated against the U.S. dollar from NGN461.5 to \$1.0 to NGN752.7 to \$1.0 for the six month period ended June 30, 2023, due to the unification of all segments of the foreign exchange market by replacing the old regime of multiple exchange rate "windows" for different purposes with, in effect, a market rate. Depreciation of the RWF and ZAR against the U.S. dollar also contributed to the net foreign exchange loss arising from financing during the six month period ended June 30, 2023.

The year-on-year increase of \$64.7 million in interest expense on third party loans primarily relates to the additional drawdowns of the IHS SA Facility, the Nigeria 2023 Term Loan, the IHS Holding 2022 Term Loan and the I-Systems Facility.

The year-on-year decrease of \$161.2 million in fair value loss on embedded options within the IHS Holding Notes and 2027 Notes was due primarily to a significant decrease in the market value of the call options in the six month period ended June 30, 2022 compared to the six month period ended June 30, 2023, which resulted in a significant fair value loss for the comparative period.



## Income Tax Expense/(Benefit)

Our current income tax expense was \$27.6 million and \$62.9 million for the three month and six month periods ended June 30, 2023, respectively, compared to a current income tax expense of \$22.5 million and \$52.0 million for the three month and six month periods ended June 30, 2022, respectively.

We had a deferred income tax expense of \$29.6 million and \$9.5 million for the three month and six month periods ended June 30, 2023, respectively, compared to a deferred income tax benefit of \$5.4 million and \$18.7 million for the three month and six month periods ended June 30, 2022 respectively.

The table below shows our income tax expense for the three month and six month periods ended June 30, 2023 and 2022:

	Three mor	nths ended	Six months ended		
	June 30, 2023 \$'000	June 30, 2022* \$'000	June 30, 2023 \$'000	June 30, 2022* \$'000	
Current taxes on income	27,609	22,539	62,917	52,008	
Deferred income taxes	29,632	(5,437)	9,542	(18,650)	
Total taxes	57,241	17,102	72,459	33,358	

\*re-presented to reflect the remeasurement period adjustments in respect of updates to the accounting for the acquisition of GTS SP5 Acquisition in March 2022 and MTN SA Acquisition in May 2022

The year-on-year increase in current income tax expense for the three month period ended June 30, 2023 of \$5.1 million, is primarily due to an increase of \$6.9 million in our Nigeria segment, partially offset by a decrease of \$2.9 million in our Latam segment.

The year-on-year decrease of \$35.1 million in deferred tax benefit, resulting in a deferred tax expense of \$29.6 million for the three month period ended June 30, 2023, compared to a deferred tax benefit of \$5.4 million for the three month period ended June 30, 2022, resulted mainly from decreases in deferred tax benefits in our Latam segment and Nigeria segment of \$30.6 million and \$4.4 million, respectively.

The year-on-year increase in current income tax expense for the six month period ended June 30, 2023 of \$10.9 million, is primarily due to an increase of \$14.8 million in our Nigeria segment, partially offset by a decrease of \$3.4 million in our Latam segment.

The year-on-year decrease of \$28.2 million in deferred tax benefit, resulting in a deferred tax expense of \$9.5 million for the six month period ended June 30, 2023, compared to a deferred tax benefit of \$18.7 million for the six month period ended June 30, 2022, resulted mainly from decreases in deferred tax benefits in our Latam segment and Nigeria segment of \$15.3 million and \$14.5 million, offset partially by an increase in deferred tax benefits in Group entities of \$3.1 million.

### Loss for the period

Loss for the period was \$1,248.3 million for the three month period ended June 30, 2023 compared to a loss of \$178.6 million for the three month period ended June 30, 2022. The increase in loss for the period reflects the significant impact of an increase in net finance costs, specifically related to the unrealized foreign exchange losses of \$1,123.7 million on financing the Group's operations. This is driven by the significant devaluation of the NGN as a result of the USD denominated historic shareholder loans from Group entities to Nigeria and the USD denominated third party debt (such as the 2026, 2027 and 2028 Notes). As the functional currency of the Nigeria businesses is NGN, these USD balances have been revalued in NGN resulting in the significant unrealized loss on foreign exchange.

Loss for the period was \$1,240.5 million for the six month period ended June 30, 2023 compared to a loss of \$163.5 million for the six month period ended June 30, 2022. The increase in loss for the period reflects the significant impact of an increase in net finance costs, specifically related to realized and unrealized foreign exchange losses on financing, primarily driven by the significant devaluation of the NGN.



## **Segment Results**

#### Revenue

Revenue for each of our reportable segments was as follows for the three month and six month periods ended June 30, 2023 and 2022:

	Three mo	onths ended		
	June 30, 2023 \$'000	June 30, 2022 \$'000	<u>Change</u> \$'000	Change %
Nigeria	364,592	321,125	43,467	13.5 %
SŠA	123,393	94,902	28,491	30.0 %
Latam	48,344	42,780	5,564	13.0 %
MENA	9,875	8,876	999	11.3 %
Total revenue	546,204	467,683	78,521	16.8 %
	Six mo	onths ended		
	June 30,	June 30,	01	01
	2023 \$'000	<u>2022</u> \$'000	<u>Change</u> \$'000	Change %
	\$ 000	\$ 000	\$ 000	/0
Nigeria	789,570	641,781	147,789	23.0 %
Sub-Saharan Africa	245,553	180,530	65,023	36.0 %
Latam	93,993	74,013	19,980	27.0 %
MENA	19,616	17,491	2,125	12.1 %
Total revenue	1,148,732	913,815	234,917	25.7 %

## <u>Nigeria</u>

Revenue for our Nigeria segment increased by \$43.5 million, or 13.5%, to \$364.6 million for the three month period ended June 30, 2023, compared to \$321.1 million for the three month period ended June 30, 2022. Revenue increased organically by \$117.9 million, or 36.7%, driven primarily by an increase in escalations and power indexation as well as foreign exchange resets and Lease Amendments. The increase in revenue was partially offset by the non-core impact of negative movements in the Naira to U.S. dollar foreign exchange rate of \$74.5 million, or 23.2%. Year-on-year, within our Nigeria segment, Tenants increased by 113, including 584 Tenants from New Sites and 560 Tenants from Colocation, partially offset by 1,031 Churned (which includes, from the first quarter of 2023, 727 towers occupied by our smallest Key Customer on which we were not recognizing revenue), while Lease Amendments increased by 2,911.

Revenue for our Nigeria segment increased by \$147.8 million, or 23.0%, to \$789.6 million for the six month period ended June 30, 2023, compared to \$641.8 million for the six month period ended June 30, 2022. Revenue increased organically by \$267.4 million, or 41.7%, driven primarily by an increase in escalations and power indexation, as well as foreign exchange resets and Lease Amendments. Revenue for the six month period ended June 30, 2023 included \$48.1 million in non-recurring revenue as adjusted for withholding tax from our smallest Key Customer for services previously provided but for which revenue had not been recognized. The increase in revenue was partially offset by the non-core impact of negative movements in the Naira to U.S. dollar foreign exchange rate of \$119.6 million, or 18.6%. Year-on-year, within our Nigeria segment, Tenants increased by 113, including 584 Tenants from New Sites and 560 Tenants from Colocation, partially offset by 1,031 Churned (which includes, from the first quarter of 2023, 727 towers occupied by our smallest Key Customer on which we were not recognizing revenue), while Lease Amendments increased by 2,911.

## <u>SSA</u>

Revenue for our SSA segment increased by \$28.5 million, or 30.0%, to \$123.4 million for the three month period ended June 30, 2023, compared to \$94.9 million for the three month period ended June 30, 2022. Revenue increased organically by \$14.4 million, or 15.2%, driven primarily by escalations and New Sites and Colocation and foreign exchange resets. Revenue for our SSA segment also grew inorganically in the period by \$18.1 million, or 19.1%, due to the impact of the MTN SA Acquisition. The increase in revenue was partially offset by the non-core impact of negative movements in foreign



exchange rates of \$4.1 million, or 4.3%. Year-on-year, within our SSA segment, Tenants increased by 543, including 233 from New Sites and 467 from Colocation partially offset by 157 Churned, while Lease Amendments increased by 584.

Revenue for our SSA segment increased by \$65.0 million, or 36.0%, to \$245.6 million for the six month period ended June 30, 2023, compared to \$180.5 million for the six month period ended June 30, 2022. Revenue increased organically by \$27.9 million, or 15.4%, driven primarily by escalations and New Sites and new Colocation. Revenue for our SSA segment also grew inorganically in the period by \$46.6 million, or 25.8%, due to the impact of the MTN SA Acquisition. The increase in revenue was partially offset by the non-core impact of negative movements in foreign exchange rates of \$9.4 million, or 5.2%. Year-on-year, within our SSA segment, Tenants increased by 543, including 233 from New Sites, 467 from Colocation partially offset by 157 Churned, while Lease Amendments increased by 584.

#### **Latam**

Revenue for our Latam segment increased by \$5.6 million, or 13.0%, to \$48.3 million for the three month period ended June 30, 2023, compared to \$42.8 million for the three month period ended June 30, 2022. Revenue increased organically by \$5.9 million, or 13.8%, driven primarily by an increase in growth from fiber and escalations. The increase in revenue was partially offset by the non-core impact of negative movements in foreign exchange rates of \$0.3 million, or 0.8%. Year-on-year, within our Latam segment, Tenants increased by 311, including 341 from New Sites and 126 from Colocation partially offset by 156 Churned while Lease Amendments increased by 69.

Revenue for our Latam segment increased by \$20.0 million, or 27.0%, to \$94.0 million for the six month period ended June 30, 2023, compared to \$74.0 million for the six month period ended June 30, 2022. Revenue increased organically by \$11.6 million, or 15.7%, driven primarily by an increase in growth from fiber and escalations. Revenue for our Latam segment also grew inorganically in the period by \$8.5 million, or 11.5%, due to the impact of the GTS SP5 Acquisition. The increase in revenue was partially offset by the non-core impact of negative movements in foreign exchange rates of \$0.2 million, or 0.2%. Year-on-year, within our Latam segment, Tenants increased by 311, including 341 from New Sites and 126 from Colocation partially offset by 156 Churned while Lease Amendments increased by 69.

#### <u>MENA</u>

Revenue for our MENA segment increased by \$1.0 million, or 11.3%, to \$9.9 million for the three month period ended June 30, 2023, compared to \$8.9 million for the three month period ended June 30, 2022. Revenue increased organically by \$0.7 million, or 8.4% driven primarily by New Sites and escalations, and grew inorganically in the period by \$0.3 million, or 2.9%. Year-on-year, within our MENA segment, Tenants increased by 99, including 59 from New Sites, and 43 from the closing of the fifth stage of the Kuwait Acquisition.

Revenue for our MENA segment increased by \$2.1 million, or 12.1%, to \$19.6 million for the six month period ended June 30, 2023, compared to \$17.5 million for the six month period ended June 30, 2022. Revenue increased organically by \$1.7 million, or 9.8% driven primarily by New Sites and escalations, and grew inorganically in the period by \$0.5 million, or 3.0%. Year-on-year, within our MENA segment, Tenants increased by 99, including 59 from New Sites, and 43 from the closing of the fifth stage of the Kuwait Acquisition.



## Segment Adjusted EBITDA

Segment Adjusted EBITDA, our key profitability measure used to assess the performance of our reportable segments, for each of our reportable segments was as follows for the three month and six month periods ended June 30, 2023 and 2022:

	Three mo	nths ended		
	June 30, 2023	June 30, 2022*	Change	Change
	\$'000	\$'000	\$'000	%
Nigeria	238,448	183,698	54,750	29.8 %
SŠA	62,933	52,990	9,943	18.8 %
Latam	35,330	30,904	4,426	14.3 %
MENA	5,384	4,170	1,214	29.1 %
Other	(38,385)	(32,586)	(5,799)	(17.8)%
Total Segment Adjusted EBITDA	303,710	239,176	64,534	27.0 %
	Six mo	nths ended		
	June 30,	June 30,		
	2023	2022*	Change	Change
	\$'000	\$'000	\$'000	%
Nigeria	510,327	386,717	123,610	32.0 %
Sub-Saharan Africa	128.417	99.989	28.428	28.4 %
Latam	66,502	53,017	13,485	25.4 %
MENA	9.050	7.788	1.262	16.2 %
Other	(75,042)	(63,463)	(11,579)	(18.2)%
Total Segment Adjusted EBITDA	639,254	484,048	155,206	32.1 %

<sup>\*</sup>re-presented to reflect the remeasurement period adjustments in respect of updates to the accounting for the acquisition of GTS SP5 Acquisition in March 2022 and MTN SA Acquisition in May 2022.

#### Nigeria

Segment Adjusted EBITDA for our Nigeria segment was \$238.4 million for the three month period ended June 30, 2023 compared to \$183.7 million for the three month period ended June 30, 2022, an increase of \$54.8 million, or 29.8%. The increase in Segment Adjusted EBITDA primarily reflects the increase in revenue discussed above and decrease in cost of sale of \$13.3 million resulting from lower power generation cost of \$14.1 million resulting from lower overall consumption and lower pricing of diesel, and increase in electricity cost of \$1.6 million as a result of Project Green, partially offset by an increase in administrative expenses of \$2.2 million, of which \$3.1 million is due to an increase in computer maintenance and software offset by a decrease in professional fees of \$1.0 million.

Segment Adjusted EBITDA for our Nigeria segment was \$510.3 million for the six month period ended June 30, 2023 compared to \$386.7 million for the six month period ended June 30, 2022, an increase of \$123.6 million, or 32.0%. The increase in Segment Adjusted EBITDA primarily reflects the increase in revenue discussed above, partially offset by an increase in cost of sales resulting from higher power generation cost of \$7.2 million and higher maintenance cost of \$3.9 million and increase in administrative expenses of \$11.5 million, of which \$7.6 million is due to an increase in computer maintenance and software and \$3.4 million due to an increase in allowance of bad debt provision.

#### SSA

Segment Adjusted EBITDA for our SSA segment was \$62.9 million for the three month period ended June 30, 2023 compared to \$53.0 million for the three month period ended June 30, 2022, an increase of \$9.9 million, or 18.8%. The increase in Segment Adjusted EBITDA primarily reflects the increase in revenue discussed above, partially offset by an increase in cost of sales resulting from higher power generation cost, maintenance and security costs of \$7.3 million, \$5.3 million and \$2.7 million, respectively, due to the increase in asset base and an increase in administrative expenses of \$1.2 million, of which \$1.4 million are staff costs.



Segment Adjusted EBITDA for our SSA segment was \$128.4 million for the six month period ended June 30, 2023 compared to \$100.0 million for the six month period ended June 30, 2022, an increase of \$28.4 million, or 28.4%. The increase in Segment Adjusted EBITDA primarily reflects the increase in revenue discussed above, partially offset by an increase in cost of sales resulting from higher power generation cost, maintenance and security costs of \$13.2 million, \$9.4 million and \$6.3 million, respectively, due to the increase in asset base and an increase in administrative expenses of \$3.2 million, of which \$2.9 million are staff costs.

#### Latam

Segment Adjusted EBITDA for our Latam segment was \$35.3 million for the three month period ended June 30, 2023 compared to \$30.9 million for the three month period ended June 30, 2022, an increase of \$4.4 million, or 14.3%. The increase in Segment Adjusted EBITDA primarily reflects the increase in revenue discussed above and decrease in cost of sales of \$1.2 million, of which \$4.4 million was land rent cost, partially offset by an increase in maintenance costs of \$1.2 million, other costs of \$1.1 million and electricity costs of \$0.8 million, partially offset by an increase in administrative expenses of \$2.3 million, of which \$2.0 million is staff costs.

Segment Adjusted EBITDA for our Latam segment was \$66.5 million for the six month period ended June 30, 2023 compared to \$53.0 million for the six month period ended June 30, 2022, an increase of \$13.5 million, or 25.4%. The increase in Segment Adjusted EBITDA primarily reflects the increase in revenue discussed above and decrease in cost of sales, partially offset by an increase in administrative expenses of \$8.0 million, of which \$4.2 million are staff costs and \$2.7 million is an increase of allowance of bad debt provision.

#### <u>MENA</u>

Segment Adjusted EBITDA for our MENA segment was \$5.4 million for the three month period ended June 30, 2023 compared to \$4.2 million for the three month period ended June 30, 2022, an increase of \$1.2 million, or 29.1%. The increase in Segment Adjusted EBITDA primarily reflects the increase in revenue discussed above and decrease in administrative expenses of \$0.4 million of which \$0.3 million is professional fees, partially offset by an increase in cost of sales of \$0.2 million.

Segment Adjusted EBITDA for our MENA segment was \$9.1 million for the six month period ended June 30, 2023 compared to \$7.8 million for the six month period ended June 30, 2022, an increase of \$1.3 million, or 16.2%. The increase in Segment Adjusted EBITDA primarily reflects the increase in revenue discussed above, partially offset by an increase in cost of sales of \$0.4 million and an increase in administrative expenses of \$0.5 million, of which \$0.4 million is due to loss in foreign exchange within Segment Adjusted EBITDA.



## Capital Expenditure

Capital expenditure for each of our reportable segments was as follows for the three month and six month periods ended June 30, 2023 and 2022:

	Three mo	nths ended		
	June 30, 2023 \$'000	June 30, 2022 \$'000	Change \$'000	Change %
Nigeria	135,208	83,212	51,996	62.5 %
SSA	22,175	30,554	(8,379)	(27.4)%
Latam	46,707	30,708	15,999	52.1 %
MENA	2,014	2,038	(24)	(1.2)%
Other	866	257	609	237.0 %
Total capital expenditure	206,970	146,769	60,201	41.0 %

	Six mo	nths ended		
	June 30, 2023 \$'000	June 30, 2022 \$'000	<u>Change</u> \$'000	Change %
Nigeria	223,775	163,534	60,241	36.8 %
Sub-Saharan Africa	51,103	43,356	7,747	17.9 %
Latam	79,994	51,801	28,193	54.4 %
MENA	3,335	4,443	(1,108)	(24.9)%
Other	1,365	639	726	113.6 %
Total capital expenditure	359,572	263,773	95,799	36.3 %

## <u>Nigeria</u>

Capital expenditure for our Nigeria segment was \$135.2 million for the three month period ended June 30, 2023, compared to \$83.2 million for the three month period ended June 30, 2022, an increase of \$52.0 million, or 62.5%. The increase was primarily due to increases in capital expenditure related to Project Green of \$29.7 million, maintenance capital expenditure of \$23.2 million and fiber business capital expenditure of \$13.5 million, partially offset by decreases new site capital expenditure of \$17.1 million and other capital expenditure of \$6.7 million.

Capital expenditure for our Nigeria segment was \$223.8 million for the six month period ended June 30, 2023, compared to \$163.5 million for the six month period ended June 30, 2022, an increase of \$60.2 million, or 36.8%. The increase was primarily due to an increase in capital expenditure related to Project Green of \$58.4 million and an increase in maintenance capital expenditure of \$24.8 million, partially offset by decreases in new site capital expenditure of \$15.3 million and other capital expenditure of \$20.2 million.

## SSA

Capital expenditure for our SSA segment was \$22.2 million for the three month period ended June 30, 2023 compared to \$30.6 million for the three month period ended June 30, 2022, a decrease of \$8.4 million, or 27.4%. The decrease was primarily due to decreases in corporate capital expenditure of \$6.5 million, refurbishment capital expenditure of \$2.1 million and other capital expenditure of \$1.8 million, partially offset by an increase in new site capital expenditure of \$1.3 million.

Capital expenditure for our SSA segment was \$51.1 million for the six month period ended June 30, 2023 compared to \$43.4 million for the six month period ended June 30, 2022, an increase of \$7.7 million, or 17.9%. The increase was primarily due to an increase in refurbishment capital expenditure of \$13.8 million, partially offset by a decrease in other capital expenditure of \$6.8 million.



#### <u>Latam</u>

Capital expenditure for our Latam segment was \$46.7 million for the three month period ended June 30, 2023 compared to \$30.7 million for the three month period ended June 30, 2022, an increase of \$16.0 million, or 52.1%. The increase was primarily due to increases in new site capital expenditure of \$9.1 million, fiber business capital expenditure of \$4.0 million, and corporate capital expenditure of \$2.4 million.

Capital expenditure for our Latam segment was \$80.0 million for the six month period ended June 30, 2023 compared to \$51.8 million for the six month period ended June 30, 2022, an increase of \$28.2 million, or 54.4%. The increase was primarily due to increases in fiber business capital expenditure of \$10.3 million, new site capital expenditure of \$8.7 million and corporate capital expenditure of \$5.9 million.

#### **MENA**

Capital expenditure for our MENA segment was \$2.0 million for the three month period ended June 30, 2023 compared to \$2.0 million for the three month period ended June 30, 2022. The movements during the period were primarily due to decreases in new site capital expenditure of \$2.0 million and refurbishment capital expenditure of \$0.5 million, offset by an increase in other capital expenditure of \$2.4 million.

Capital expenditure for our MENA segment was \$3.3 million for the six month period ended June 30, 2023 compared to \$4.4 million for the six month period ended June 30, 2022, a decrease of \$1.1 million, or 24.9%. The decrease was primarily due to a decrease in new site capital expenditure of \$2.5 million, partially offset by an increase in other capital expenditure of \$1.6 million.

## **Liquidity and Capital Resources**

#### Overview

We generally fund our operations, which include operating expenses and debt service requirements (principal and interest payments), through cash flow from operating activities. We have historically funded acquisitions and other investments in our business, including large scale New Site construction and site improvements, from a combination of external equity raised from shareholders, long-term debt financings and internally generated cash from operations. External equity funding was raised at the IHS Holding Limited level, where it was held in U.S. dollars until required by operating subsidiaries or for acquisitions. As and when operating subsidiaries required these funds, the funding was allocated typically through intercompany loans to those subsidiaries. The proportion of intercompany loans to equity is unique to each operation and determined by commercial funding requirements, local taxation and corporate legislation.

As of June 30, 2023, we had \$993.3 million of total liquidity, which was equal to our unrestricted cash and cash equivalents of \$433.0 million and availability under the IHS Holding RCF and the IHS Holding 2022 Term Loan of \$270.0 million and \$230.0 million, respectively, and approximately \$60.3 million of availability under the Nigeria RCF and other loan facilities within the Group collectively (see "— Indebtedness" for more information). Our centralized treasury team supervises our cash management. Our cash and cash equivalents are generated within our operating subsidiaries and held either locally or up-streamed to IHS Holding Limited (or intermediaries thereof). As a holding company, our only source of cash to pay our obligations will be distributions with respect to our ownership interests in our subsidiaries or repayment of intercompany loans from (i) the net earnings and cash flow generated by these subsidiaries and (ii) any excess funds from the refinancing of operating company debt financings.

We believe that our available liquidity and cash from operations will be sufficient to satisfy our operating expenses, debt service, capital expenditure requirements and organic growth strategies for a period of at least 12 months from the date of issuance of these results. However, our ability to satisfy our operating expenses, debt service, capital requirements and growth strategies will depend on our future performance, which is subject to general economic, financial, competitive, regulatory and other factors, including those described in the "Risk Factors" section of our Annual Report.

If we are unable to generate sufficient cash flow from operating activities in the future, we may have to obtain additional financing. If we obtain additional capital by issuing equity, the current interests of our existing shareholders will be diluted. If we incur additional indebtedness, that indebtedness may contain significant financial and other covenants that may



significantly restrict our operations. There can be no assurance that such financing will be available to us on commercially reasonable terms or at all.

Additionally, we continuously review our capital structure as well as our funding and maturity profile. As part of this review, we regularly explore opportunities in the global capital markets to try to optimize our funding profile and our mix of funding sources, as well to try to ensure that we are well positioned to avail ourselves of any refinancing or other opportunities, including for our 2027 Notes and our other facilities. We may also, from time to time, consider debt and/or equity repurchase programs, whether in the open market or otherwise, subject to market conditions.

## Statements of cash flows

	Three months ended		Six months end	
	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
	\$'000	\$'000	\$'000	\$'000
Net cash generated from operating activities	243,643	191,314	478,933	339,417
Net cash used in investing activities	(261,904)	(617,546)	(450,153)	(1,117,696)
Net cash generated from financing activities	20,748	547,188	17,146	489,301
Net increase/(decrease) in cash and cash equivalents	2,487	120,956	45,926	(288,978)
Cash and cash equivalents at beginning of period	515,589	508,609	514,078	916,488
Effect of movements in exchange rates on cash	(85,028)	(62,267)	(126,956)	(60,212)
Cash and cash equivalents at end of period	433,048	567,298	433,048	567,298

#### Net cash generated from operating activities

Net cash generated from operating activities increased by \$52.3 million year-on year in the three month period ended June 30, 2023, to \$243.6 million, from \$191.3 million in the three month period ended June 30, 2022. The year-on-year increase is primarily due to an increase in cash from operations of \$47.3 million as a result of increased operating profit, partially offset by an increase in cash outflows related to working capital changes, mainly driven by a year-on-year decrease in trade and other payables partially offset by decreases in inventories and trade and other receivables.

Net cash generated from operating activities increased by \$139.5 million year-on year in the six month period ended June 30, 2023, to \$478.9 million, from \$339.4 million in the six month period ended June 30, 2022. The year-on-year increase is primarily due to an increase in cash from operations of \$132.7 million as a result of increased operating profit, partially offset by an increase in cash outflows related to working capital changes, mainly driven by a year-on-year decrease in trade and other payables partially offset by decreases in inventories and trade and other receivables.

## Net cash used in investing activities

Net cash used in investing activities decreased by \$355.6 million, to \$261.9 million in the three month period ended June 30, 2023, from \$617.5 million in the three month period ended June 30, 2022. This is primarily due to a decrease in cash consideration paid for business combinations, net of cash acquired of \$409.5 million and a decrease in net short term deposits of \$5.3 million, partially offset by an increase in capital expenditure for property, plant and equipment (including advance payments) of \$59.7 million. The year-on-year decrease in consideration paid for business acquisitions, net of cash acquired is related to the MTN SA Acquisition which closed in May 2022. The year-on-year increase in capital expenditure for property, plant and equipment (including advance payments) is described in more detail in the segmental review below.

Net cash used in investing activities decreased by \$667.5 million, to \$450.2 million in the six month period ended June 30, 2023, from \$1,117.7 million in the six month period ended June 30, 2022. This is primarily due to a decrease in cash consideration paid for business combinations, net of cash acquired of \$726.9 million and a decrease in net short term deposits of \$28.4 million, partially offset by an increase in capital expenditure for property, plant and equipment (including advance payments) of \$91.2 million. The year-on-year decrease in consideration paid for business acquisitions, net of cash acquired is related to the MTN SA Acquisition which closed in May 2022. The year-on-year increase in capital expenditure for property, plant and equipment (including advance payments) is described in more detail in the segmental review below.



#### Net cash generated from financing activities

Net cash generated from financing activities decreased by \$526.4 million, to net cash generated from financing activities of \$20.8 million in the three month period ended June 30, 2023, compared to net cash generated from financing activities of \$547.2 million in the three month period ended June 30, 2022. The year-on-year decrease in cash inflow is primarily due to a decrease in loans received from third parties net of principal repayments of \$491.2 million. This was partially offset by an increase in cash outflows of \$25.9 million and \$13.8 million related to interest paid to third parties and aggregate payments of lease liability principal and interest, respectively.

Net cash generated from financing activities decreased by \$472.2 million, to net cash generated from financing activities of \$17.1 million in the six month period ended June 30, 2023, compared to net cash generated from financing activities of \$489.3 million in the six month period ended June 30, 2022. The year-on-year decrease in cash inflow is primarily due to a decrease in loans received from third parties net of principal repayments of \$405.4 million. This was partially offset by an increase in cash outflows of \$40.3 million and \$24.1 million related to interest paid to third parties and aggregate payments of lease liability principal and interest, respectively.

#### Indebtedness

Approximate U.S. dollar equivalent values for non-USD denominated facilities stated below are translated from the currency of the debt at the relevant exchange rates on June 30, 2023.

## IHS Holding (2020) Revolving Credit Facility

IHS Holding Limited is party to a \$300.0 million revolving credit facility agreement, originally entered into in March 2020 (as amended and/or restated from time to time, including pursuant to an amendment and restatement agreement entered into in June 2021) (the "IHS Holding RCF") and entered into between, amongst others, IHS Holding Limited as borrower, IHS Netherlands Holdco B.V., IHS Netherlands NG1 B.V., IHS Towers NG Limited, IHS Netherlands NG2 B.V., Nigeria Tower Interco B.V., INT Towers Limited and IHS Nigeria as guarantors, Citibank Europe PLC, UK Branch as facility agent and certain financial institutions listed therein as original lenders.

The interest rate under the IHS Holding RCF is equal to a compounded reference rate based on SOFR (calculated on a five Risk-Free Rate, or RFR banking day lookback), and a credit adjustment spread plus a margin of 3.00% per annum. IHS Holding Limited also pays certain other fees and costs, including fees for undrawn commitments, utilization and agent fees.

Funds borrowed under the IHS Holding RCF can be applied towards general corporate purposes including, but not limited to, the financing of (a) new site programs and (b) the repayment of indebtedness (including interest and fees on that indebtedness).

Subject to certain conditions, IHS Holding Limited may voluntarily prepay its utilizations and/or permanently cancel all or part of the available commitments by giving five RFR banking days' prior notice, or in any case any such shorter period as the majority lenders may agree. In addition to voluntary prepayments, the IHS Holding RCF requires mandatory cancellation, and if applicable, prepayment in full or in part in certain circumstances, including, but not limited to: (i) with respect to any lender, if it becomes unlawful for such lender to perform any of its obligations under the IHS Holding RCF; and (ii) upon the occurrence of a change of control as defined in the IHS Holding RCF.

The IHS Holding RCF contains customary information undertakings, affirmative covenants and negative covenants (including, without limitation, a negative pledge), in each case subject to certain agreed exceptions and materiality carveouts). The covenants include an interest cover ratio (the ratio of EBITDA for the relevant period to interest expense for the
relevant period) and a leverage ratio (the ratio of net financial debt for the relevant period to EBITDA in respect of that
relevant period) as financial covenants. These financial covenants are tested quarterly (except where compliance is required
at any time and where testing is required upon incurrence) in arrear based on the previous 12 months, by reference to the
financial statements delivered and/or each compliance certificate delivered. The IHS Holding RCF contains customary
events of default (subject in certain cases to agreed grace periods, thresholds and other qualifications).

In September 2022, in accordance with the terms of the agreement, the IHS Holding RCF termination date was extended for a period of two years after its original termination date to March 30, 2025. As of June 30, 2023, the IHS Holding RCF



remained undrawn and had \$270.0 million in available borrowing capacity. In July 2023, the available commitments were increased to \$300.0 million pursuant to the facility increase clause contained within the loan agreement.

As of August 14, 2023, there are no amounts drawn and outstanding under the IHS Holding RCF.

The IHS Holding RCF is denominated in U.S. dollars and is governed by English law.

### IHS Holding (2022) Bullet Term Loan Facility

IHS Holding Limited entered into a \$600.0 million term loan agreement in October 2022 (as amended and/or restated from time to time, the "IHS Holding 2022 Term Loan"), between, amongst others, IHS Holding Limited as borrower, Citibank Europe plc, UK Branch as facility agent and certain financial institutions listed therein as original lenders. The loan is guaranteed by IHS Netherlands Holdco B.V., IHS Netherlands NG1 B.V., IHS Towers NG Limited, IHS Netherlands NG2 B.V., Nigeria Tower Interco B.V., INT Towers Limited and IHS Nigeria.

The interest rate per annum applicable to loans made under the IHS Holding 2022 Term Loan is equal to Term SOFR, a credit adjustment spread plus a margin of 3.75% per annum. IHS Holding Limited also pays certain other fees and costs, including fees for undrawn commitments and fees to the facility agent.

The IHS Holding 2022 Term Loan is scheduled to terminate on the date falling 36 months from the date of the loan agreement and is repayable in full on that date. Subject to certain conditions, IHS Holding Limited may voluntarily prepay its utilizations and/or permanently cancel all or part of the available commitments by giving five Business Days' notice, or such shorter period as the majority lenders may agree. In addition to voluntary prepayments, the IHS Holding 2022 Term Loan requires mandatory cancellation, and if applicable, prepayment in full or in part in certain circumstances, including, but not limited to: (i) with respect to any lender, if it becomes unlawful for such lender to perform any of its obligations under the IHS Holding 2022 Term Loan and (ii) upon the occurrence of a change of control as defined in the IHS Holding 2022 Term Loan.

The IHS Holding 2022 Term Loan contains customary information undertakings, affirmative covenants and negative covenants (including, without limitation, a negative pledge) in each case, subject to certain agreed exceptions and materiality carve-outs. These include an interest cover ratio (the ratio of EBITDA for the relevant period to interest expense for the relevant period) and a leverage ratio (the ratio of net financial debt for the relevant period to EBITDA in respect of that relevant period) as financial covenants. These financial covenants are tested quarterly in arrear based on the previous 12 months, ending on each relevant financial quarter date, by reference to the annual or quarterly (as applicable) financial statements delivered and/or each compliance certificate delivered. The IHS Holding 2022 Term Loan also contains customary events of default (subject in certain cases to agreed grace periods, thresholds and other qualifications).

Following the initial draw down under this facility in November 2022, in December 2022 IHS Holding Limited hedged a portion of its exposure to Term SOFR by entering into interest rate caps with a total of \$100.0 million notional value and a cap rate of 4.50%, for the period between February 7, 2023 and November 7, 2024. The balance of \$270.0 million remains unhedged.

As of August 14, 2023, \$370.0 million of the IHS Holding 2022 Term Loan was drawn. The majority of the proceeds of the drawdown were applied toward the prepayment of the IHS Holding Bridge Facility and the U.S. dollar tranche of the Nigeria 2019 Facility. The undrawn portion of \$230.0 million can be applied toward general corporate purposes and is available for up to 12 months from the date of the agreement.

The IHS Holding 2022 Term Loan is denominated in U.S. dollars and is governed by English law.

## IHS Netherlands Holdco B.V. Notes

On each of September 18, 2019 and July 31, 2020, our wholly owned subsidiary, IHS Netherlands Holdco B.V. ("Holdco BV"), issued a total of \$510.0 million 7.125% Senior Notes due 2025 (the "2025 Notes"), and \$940.0 million 8.0% Senior Notes due 2027 (the "2027 Notes") guaranteed by IHS Netherlands NG1 B.V., IHS Netherlands NG2 B.V., Nigeria Tower Interco B.V., IHS Nigeria, IHS Towers NG Limited and INT Towers, and (since June 22, 2021) IHS Holding Limited. On June 22, 2021, pursuant to a successful consent solicitation, Holdco B.V. also effected certain amendments to the indenture governing the notes to, among other things, expand the "restricted group" to encompass IHS Holding Limited and all of IHS



Holding Limited's subsidiaries (which would then be subject to the covenants and events of default under the indenture), and to make certain other consequential changes to the negative covenants and restrictions resulting from the larger group structure

On November 30, 2021, the 2025 Notes were subsequently redeemed upon the successful issuance by IHS Holding of the IHS Holding Notes (as defined below).

The 2027 Notes mature on September 18, 2027, and pay interest semi-annually, with the principal repayable in full on maturity. On or after September 18, 2022, 2023 or 2024, the 2027 Notes may be redeemed (in whole or in part) at a price of 104.000%, 102.000% and 100.000%, respectively.

The indenture contains customary negative covenants and restrictions, including, but not limited to, our ability to: incur or guarantee additional indebtedness and issue certain preferred stock; make certain restricted payments and investments, including dividends or other distributions; create or incur certain liens; enter into agreements that restrict the ability of restricted subsidiaries to pay dividends; transfer or sell certain assets; merge or consolidate with other entities and enter into certain transactions with affiliates.

## IHS Holding Limited Notes

On November 29, 2021, IHS Holding Limited issued \$500.0 million 5.625% Senior Notes due 2026 (the "2026 Notes") and \$500.0 million 6.250% Senior Notes due 2028 (the "2028 Notes", and together with the 2026 Notes, the "IHS Holding Notes"), guaranteed by IHS Netherlands Holdco B.V., IHS Netherlands NG1 B.V., IHS Netherlands NG2 B.V., Nigeria Tower Interco B.V., IHS Nigeria Limited, IHS Towers NG Limited and INT Towers Limited.

At any time prior to November 29, 2023 for the 2026 Notes and November 29, 2024 for the 2028 Notes, IHS Holding Limited may redeem up to 40% of the notes with the net cash proceeds from certain equity offerings at a redemption price equal to 105.625% of the principal amount of the 2026 Notes and 106.250% of the principal amount of the 2028 Notes, plus accrued and unpaid interest and additional amounts, if any, to the redemption date, so long as at least 50% of the aggregate original principal amount of the applicable series of notes remains outstanding immediately thereafter. In addition, the notes may, during such periods, be redeemed at a redemption price equal to 100% of the principal amount plus a "make-whole" premium. On or after November 29, 2023, 2024 or 2025, the 2026 Notes may be redeemed (in whole or in part) at a price of 102.81250%, 101.40625% and 100.00000%, respectively. On or after November 29, 2024, 2025 or 2026, the 2028 Notes may be redeemed (in whole or in part) at a price of 103.1250%, 101.5625% and 100.0000%, respectively.

The indenture governing the notes contains customary negative covenants and restrictions, including, but not limited to, our ability to: incur or guarantee additional indebtedness and issue certain preferred stock; make certain restricted payments and investments, including dividends or other distributions; create or incur certain liens; enter into agreements that restrict the ability of restricted subsidiaries to pay dividends; transfer or sell certain assets; merge or consolidate with other entities and enter into certain transactions with affiliates.

The proceeds of the issuance of the IHS Holding Notes were used to redeem the entire principal amount of the 2025 Notes (including accrued and unpaid interest and the redemption premium), fees and expenses related to the offering of the notes, and for general corporate purposes. The IHS Holding Notes pay interest semi-annually and the principal is repayable in full on maturity.

#### Nigeria (2023) Term Loan

IHS Netherlands Holdco B.V., IHS Nigeria, IHS Towers NG Limited, INT Towers and IHS Holding Limited entered into an up to NGN 165.0 billion (approximately \$219.2 million) term loan agreement in January 2023 (as amended and/or restated from time to time the "Nigeria 2023 Term Loan"), and between, amongst others, IHS Netherlands Holdco B.V. as holdco and guarantor; IHS Towers NG Limited and INT Towers as borrowers; each of IHS Holding Limited, IHS Netherlands NG1 B.V., IHS Nigeria, IHS Netherlands NG2 B.V., and Nigeria Tower Interco B.V. as guarantors; Ecobank Nigeria Limited as agent and certain financial institutions listed therein as original lenders.

The interest rate per annum is equal to 20% in the first year moving to a floating rate for the remainder of the term. This floating rate is defined by the Nigerian MPR plus a margin of 2.5% and is subject to a cap of 24% and floor of 18%. IHS Netherlands Holdco B.V. also pays certain other fees and costs, including agent fees.



The Nigeria 2023 Term Loan contains customary information undertakings, affirmative covenants and negative covenants (including, without limitation, a negative pledge) in each case, subject to certain agreed exceptions and materiality carveouts. These include an interest cover ratio (the ratio of EBITDA for the relevant period to interest expense for the relevant
period) and a leverage ratio (the ratio of net financial debt for the relevant period to EBITDA in respect of that relevant
period) as financial covenants. These financial covenants are tested quarterly in arrear based on the previous 12 months,
ending on each relevant financial quarter date, by reference to the annual or quarterly (as applicable) financial statements
delivered and/or each compliance certificate delivered. The Nigeria 2023 Term Loan also contains customary events of
default (subject in certain cases to agreed grace periods, thresholds and other qualifications).

The Nigeria 2023 Term Loan was drawn down for an original principal amount of NGN 124.5 billion (which was approximately \$165.4 million), and funds borrowed under the loan were applied towards, inter alia, refinancing certain indebtedness of INT Towers, IHS Nigeria, and general corporate and working capital purposes.

The Nigeria 2023 Term Loan is scheduled to terminate on the date falling 60 months from the date of the Nigeria 2023 Term Loan and is repayable in instalments. Subject to certain conditions, IHS Netherlands Holdco B.V. and the borrowers may voluntarily prepay utilizations and/or permanently cancel all or part of the available commitments by giving five business days' prior notice (or such shorter period as the majority lenders may agree). In addition to voluntary prepayments, the Nigeria 2023 Term Loan requires mandatory cancellation, and if applicable, prepayment in full or in part in certain circumstances.

As of January 3, 2023, the total commitments available under the Nigeria 2023 Term Loan were NGN 124.5 billion (approximately \$165.4 million), which were increased in February 2023, by NGN 29.0 billion (approximately \$38.5 million) and further increased in May 2023, by NGN 11.5 billion (approximately \$15.3 million) pursuant to the facility increase clause contained within the loan agreement up to its total NGN 165.0 billion (approximately \$219.2 million) capacity.

In January 2023, NGN 124.5 billion (approximately \$165.4 million) was drawn down under the Nigeria 2023 Term Loan. Further drawdowns took place in March 2023, April 2023 and June 2023 for NGN 14.0 billion (approximately \$18.6 million), NGN 15.0 billion (approximately \$19.9 million) and NGN 11.5 billion (approximately \$15.3 million) respectively.

As of August 14, 2023, NGN 165.0 billion (approximately \$219.2 million) has been drawn down under this facility. The proceeds from the drawdown were applied towards, inter alia, refinancing certain indebtedness of INT Towers and IHS Nigeria, and for general corporate and working capital purposes.

The Nigeria 2023 Term Loan is denominated in Naira and is governed by English law.

## Nigeria (2023) Revolving Credit Facility

IHS Netherlands Holdco B.V., IHS Nigeria, IHS Towers NG Limited, INT Towers and IHS Holding Limited entered into an up to NGN 55.0 billion (approximately \$73.1 million) revolving credit facility agreement in January 2023 (as amended and/or restated from time to time the "Nigeria 2023 RCF"), and between, amongst others, IHS Netherlands Holdco B.V. as holdco and guarantor; IHS Towers NG Limited and INT Towers as borrowers and guarantors; each of IHS Holding Limited, IHS Netherlands NG1 B.V., IHS Netherlands NG2 B.V., and Nigeria Tower Interco B.V. as guarantors; Ecobank Nigeria Limited as agent and certain financial institutions listed therein as original lenders.

The interest rate per annum is equal to 20% in the first year moving to a floating rate for the remainder of the term. This floating rate is defined by the Nigerian MPR plus a margin of 2.5% and is subject to a cap of 24% and floor of 18%. IHS Netherlands Holdco B.V. also pays certain other fees and costs, including agent fees.

The Nigeria 2023 RCF contains customary information undertakings, affirmative covenants and negative covenants (including, without limitation, a negative pledge) in each case, subject to certain agreed exceptions and materiality carve-outs. These include an interest cover ratio (the ratio of EBITDA for the relevant period to interest expense for the relevant period) and a leverage ratio (the ratio of net financial debt for the relevant period to EBITDA in respect of that relevant period) as financial covenants. These financial covenants are tested quarterly in arrear based on the previous 12 months, ending on each relevant financial quarter date, by reference to the annual or quarterly (as applicable) financial statements delivered and/or each compliance certificate delivered. The Nigeria 2023 RCF also contains customary events of default (subject in certain cases to agreed grace periods, thresholds and other qualifications).



The Nigeria 2023 RCF is scheduled to terminate on the date falling 36 months from the date of the Nigeria 2023 RCF, and is repayable in full on maturity. Subject to certain conditions, IHS Netherlands Holdco B.V. and the borrowers may voluntarily prepay utilizations and/or permanently cancel all or part of the available commitments by giving five business days' prior notice (or such shorter period as the majority lenders may agree). In addition to voluntary prepayments, the Nigeria 2023 RCF requires mandatory cancellation, and if applicable, prepayment in full or in part in certain circumstances.

As of January 3, 2023, the total commitments available under the Nigeria 2023 RCF were NGN 44.0 billion (approximately \$58.5 million), which were further increased in February 2023, by NGN 11.0 billion (approximately \$14.6 million) to NGN 55.0 billion (approximately \$73.1 million), pursuant to the facility increase clause contained within the loan agreement.

In April 2023, NGN 20.0 billion (approximately \$26.6 million), was drawn down under the Nigeria 2023 RCF. In May 2023, this amount was voluntarily prepaid.

In June 2023, NGN 20.0 billion (approximately \$26.6 million), was drawn under the Nigeria 2023 RCF. In August 2023, this amount was voluntarily prepaid.

As of August 14, 2023, there are no amounts drawn and outstanding under the Nigeria 2023 RCF.

The Nigeria 2023 RCF is denominated in Naira and is governed by English law.

#### Nigeria (2019) term Ioan

IHS Netherlands Holdco B.V., IHS Nigeria, IHS Towers NG Limited, INT Towers and IHS Holding Limited entered into a term loan agreement, originally in September 2019 (and as amended and/or restated from time to time, including pursuant to an amendment and restatement agreement entered into in September 2021) (the "Nigeria 2019 Facility"), and between, amongst others, IHS Netherlands Holdco B.V. as holdco and guarantor; IHS Nigeria, IHS Towers NG Limited and INT Towers as borrowers and guarantors; each of IHS Holding Limited, IHS Netherlands NG1 B.V., IHS Nigeria, IHS Netherlands NG2 B.V., IHS Towers NG Limited, Nigeria Tower Interco B.V. and INT Towers as guarantors; Ecobank Nigeria Limited as agent and certain financial institutions listed therein as original lenders.

The interest rate per annum applicable to loans made under the Nigeria 2019 Facility was equal to: (a) in relation to the U.S. dollar tranche, prior to a rate switch date, 3 Month LIBOR (subject to a zero floor) plus a margin of 4.25% per annum (subject to a margin ratchet where the level of margin may be increased (up to a maximum of 4.50)% or decreased subject to certain tests, including the relevant leverage ratio of the IHS Holding Limited Group) and, after a rate switch date for U.S. dollars, was equal to a compounded reference rate based on SOFR (calculated on a five day RFR banking day lookback) and a credit adjustment spread plus the margin; and (b) in relation to the Naira tranche, 3 Month NIBOR (subject to a zero floor) plus a margin of 2.50% per annum. IHS Netherlands Holdco B.V. also paid certain other fees and costs, including agent fees.

The Nigeria 2019 Facility contained customary information undertakings, affirmative covenants and negative covenants (including, without limitation, a negative pledge) in each case, subject to certain agreed exceptions and materiality carve-outs. These included an interest cover ratio (the ratio of EBITDA for the relevant period to interest expense for the relevant period) and a leverage ratio (the ratio of net financial debt for the relevant period to EBITDA in respect of that relevant period) as financial covenants. These financial covenants were tested quarterly in arrear based on the previous 12 months, ending on each relevant financial quarter date, by reference to the annual or quarterly (as applicable) financial statements delivered and/or each compliance certificate delivered. The Nigeria 2019 Facility also contained customary events of default (subject in certain cases to agreed grace periods, thresholds and other qualifications).

The U.S. dollar tranche was drawn down for an original principal amount of \$110.0 million, and the Naira tranche was drawn down for an original principal amount of NGN 141.3 billion (which was approximately \$390.0 million as of the date of the Nigeria 2019 Facility), and funds borrowed under the loan were applied towards, inter alia, refinancing certain indebtedness of INT Towers, general corporate and working capital purposes, and funding a partial settlement of intercompany loans.

Each facility under the loan was scheduled to terminate on the date falling 60 months and one day after the date of the first utilization of that facility, and were repayable in instalments. Subject to certain conditions, IHS Netherlands Holdco B.V. and the borrowers could voluntarily prepay utilizations and/or permanently cancel all or part of the available commitments by giving five business days' prior notice (or such shorter period as the majority lenders might agree). In addition to voluntary



prepayments, the Nigeria 2019 Facility required mandatory cancellation, and if applicable, prepayment in full or in part in certain circumstances.

In November 2022, we prepaid the full remaining principal amount of the U.S. dollar tranche of the loan of \$75.6 million (plus accrued interest and break costs) using the proceeds received following the initial drawdown under the IHS Holding 2022 Term Loan.

As of December 31, 2022, the Naira facility had NGN 88.3 billion (approximately \$117.4 million) outstanding.

In January 2023, we prepaid the full remaining principal amount of the Naira tranche of the loan of NGN 88.3 billion (approximately \$117.4 million) (plus accrued interest) using the proceeds received following the initial drawdown under the Nigeria 2023 Term Loan.

The Nigeria 2019 Facility was governed by English law.

## IHS (Nigeria) Local Facilities

IHS (Nigeria) Limited entered into two local currency facilities, each governed by Nigerian law, as follows:

- (a) A NGN 16.1 billion (approximately \$21.4 million) facility in March 2022 and guaranteed by each of IHS Holding Limited, INT Towers Limited and IHS Towers NG Limited. The applicable interest rate was 12.5% per annum and funds borrowed under the facility were applied towards general corporate purposes (the "IHSN NG1 Facility"). The IHSN NG1 Facility was due to terminate in March 2023 and was fully drawn down in April 2022; and
- (b) A NGN 10.0 billion (approximately \$13.3 million) facility in May 2022 and guaranteed by each of IHS Holding Limited, INT Towers Limited and IHS Towers NG Limited (the "IHSN NG2 Facility" and, together with the IHSN NG1 Facility, the "IHS Nigeria Local Facilities"). The applicable interest rate was 15.0% per annum until October 2022 after which it increased to 18.0% per annum, and funds borrowed under the facility were applied towards working capital requirements. The IHSN NG2 Facility was due to terminate in July 2023 and was fully drawn down in July 2022.

In January 2023, we prepaid the full remaining principal amount of the IHS Nigeria Local Facilities of NGN 26.1 billion (approximately \$34.7 million) (plus accrued interest) using the proceeds received following the initial drawdown under the Nigeria 2023 Term Loan.

## IHS Côte d'Ivoire S.A. Facility

IHS Côte d'Ivoire S.A. entered into a credit agreement originally in June 2015 (as amended and/or restated from time to time, including in August 2017 and June 2022) with certain financial institutions, split into one tranche with a total commitment of €52.0 million (approximately \$56.5 million) (the "CIV Euro Tranche"), and another tranche with a total commitment of XOF 44.6 billion (approximately \$73.9 million) (the "CIV XOF Tranche" and, together with the CIV Euro Tranche, the "IHS Côte d'Ivoire S.A. Facility"). The IHS Cote d'Ivoire S.A. Facility is guaranteed by IHS Holding Limited. The CIV Euro Tranche has an interest rate of 3.00% plus 3 Month EURIBOR, (subject to a zero floor), and the CIV XOF Tranche has an interest rate of 5.00%. The IHS Côte d'Ivoire S.A. Facility contains customary information and negative covenants and requires IHS Côte d'Ivoire S.A. to observe certain customary affirmative covenants, subject to certain agreed exceptions and materiality carve-outs. The covenants include that IHS Côte d'Ivoire S.A. maintain specified net debt to EBITDA ratios and interest coverage ratios, each as defined therein.

The IHS Côte d'Ivoire S.A. Facility was fully drawn down in 2017, and the termination date has been extended to June 2024.

## IHS Zambia Limited Facility

IHS Zambia Limited entered into two facilities with a common terms agreement originally in December 2020 (as amended and/or restated from time to time, including in February 2021) with a total commitment of \$95.0 million with certain financial institutions (the "Zambia Facility"), split into a facility for an aggregate commitment representing \$75.0 million and a second facility for an aggregate commitment representing \$20.0 million.



The Zambia Facility is guaranteed by IHS Holding Limited, and was fully utilized as of March 2021. The Zambia Facility has an interest rate of 5.0% plus 3 Month Term SOFR and a credit adjustment spread ranging between 0.11% to 0.43% and contains customary information and negative covenants and requires IHS Zambia Limited to observe certain customary affirmative covenants, subject to certain agreed exceptions and materiality carve-outs. The covenants include that IHS Zambia Limited maintain specified net debt to EBITDA ratios and interest coverage ratios, each as defined in the agreement. The respective facilities will terminate in December 2027.

#### IHS Kuwait Facility

IHS Kuwait Limited entered into a loan agreement originally in April 2020 (as amended and/or restated from time to time) with a total commitment of KWD equivalent of \$85.0 million (the "Kuwait Facility"). The Kuwait Facility has an interest rate of 2.00% plus 3 Month KIBOR, contains customary information and negative covenants, and requires IHS Kuwait Limited to observe certain customary affirmative covenants, subject to certain agreed exceptions and materiality carve outs. The covenants include that IHS Kuwait Limited maintain specified net debt to EBITDA ratios, a debt service cover ratio and restrict capital expenditures to levels established within the facility.

In February 2023, KWD 0.3 million (approximately \$0.9 million), was drawn down under the Kuwait Facility.

The Kuwait Facility will terminate in April 2029, and as of June 30, 2023, KWD 21.8 million (approximately \$70.8 million) of this facility was drawn down.

#### IHS Brasil - Cessão de Infraestruturas S.A. Facilities

IHS Brasil Participacoes Ltda entered into (and later assigned to IHS Brasil - Cessão de Infraestruturas S.A.) the following facilities: (a) a BRL 300.0 million (approximately \$61.8 million) credit agreement originally in May 2021 (as amended and/or restated from time to time, the "IHS Brasil Facility 1"), and (b) a BRL 100.0 million (approximately \$20.6 million) credit agreement originally in June 2021 (as amended and/or restated from time to time) (the "IHS Brasil Facility 2" and, together with the IHS Brasil Facility 1, the "IHS Brasil Facilities").

IHS Brasil - Cessão de Infraestruturas S.A. also entered into a BRL 495.0 million (approximately \$101.9 million) credit agreement originally in April 2022 (as amended and/or restated from time to time, the "GTS Facility").

The IHS Brasil Facilities and the GTS Facility each contain customary information and negative covenants, including the maintenance of specified net debt to EBITDA and interest cover ratios. They also contain restrictions on the total debt allowed, dividends, intercompany loans and capital reductions.

The IHS Brasil Facility 1 has an interest rate of 3.65% (assuming a 252-day calculation basis) plus CDI, and will terminate in May 2029. This facility was fully drawn down in May 2021.

The IHS Brasil Facility 2 has an interest rate of 3.65% (assuming a 252-day calculation basis) plus CDI, and will terminate in May 2029. This facility was fully drawn down in June 2021.

The GTS Facility has an interest rate of CDI plus a margin of 3.05% (assuming a 252-day calculation basis), and will terminate in April 2028. The GTS Facility was fully drawn down in April 2022.

### I-Systems Facility

I-Systems Soluções de Infraestrutura S.A. (formerly known as Fiberco Soluções de Infraestrutura S.A.) ("I-Systems") entered into a BRL 200.0 million (approximately \$41.2 million) credit agreement, originally in October 2022 (as amended and/or restated from time to time, the "I-Systems Facility"). The I-Systems Facility is secured by the chattel mortgage of certain credit rights of I-Systems and contains customary information and negative covenants, including the maintenance of specified net debt to EBITDA ratio. It also contains restrictions on the total debt allowed, dividends, intercompany loans and capital reductions. The I-Systems Facility has an interest rate of CDI plus 2.45% (assuming a 252-day calculation basis), and will terminate in October 2030. The facility was fully drawn down in October 2022.

In October 2022, Itau Unibanco S.A. provided an additional commitment in an aggregate amount of BRL 200.0 million (approximately \$41.2 million) on the same terms, available in two tranches. The first tranche of BRL 80.0 million



(approximately \$16.5 million was drawn down in February 2023 with an interest rate of CDI plus 2.45% (assuming a 252-day calculation basis), and the second tranche of BRL 120.0 million (approximately \$24.7 million) was drawn down in March 2023 with an interest rate of CDI plus 2.50% (assuming a 252-day calculation basis).

#### IHS South Africa Facility

IHS Towers South Africa Proprietary Limited ("IHS SA") entered into a ZAR 3,470.0 million (approximately \$184.9 million) facility agreement originally in May 2022 (as amended and/or restated from time to time (the "IHS SA Facility"), with, amongst others, certain financial institutions listed therein as original lenders. The IHS SA Facility is governed by South African law and funds borrowed under the facility were partly applied toward the payment of consideration owed pursuant to the MTN SA Acquisition. The undrawn portion can be applied toward capital expenditure and general corporate purposes and is available for up to 24 months from the signature date of the agreement.

The IHS SA Facility has an interest rate of 2.75% plus 3 Month JIBAR, and contains customary information and negative covenants, as well as requirements for IHS SA to observe certain customary affirmative covenants (subject to certain agreed exceptions and materiality carve-outs) and maintain specified net debt to EBITDA ratios and interest coverage ratios.

The IHS SA Facility will terminate in May 2029.

In May 2022, ZAR 3,400.0 million (approximately \$181.2 million), was drawn under the IHS SA Facility. Further drawdown took place in May 2023 for ZAR 70.0 million (approximately \$3.7 million).

As of August 14, 2023, ZAR 3,470.0 million (approximately \$184.9 million) has been drawn down under this facility.

### IHS South Africa Short-Term Facility

IHS Towers South Africa Proprietary Limited ("IHS SA") entered into a ZAR 350.0 million (approximately \$18.7 million) facility agreement in July 2023 (the "IHS SA STL Facility"). The IHS SA STL Facility is governed by South African law and funds borrowed under the facility will be applied towards general corporate purposes.

The IHS SA STL Facility has an interest rate of 1.00% plus 2 Month JIBAR.

The IHS SA STL Facility will terminate in September 2023.

In August 2023, ZAR 100.0 million (approximately \$5.3 million), was drawn down under the IHS SA STL Facility.

As of August 14, 2023, ZAR 100.0 million (approximately \$5.3 million) has been drawn down under this facility.

## Letter of Credit Facilities

As of June 30, 2023, IHS (Nigeria) Limited has utilized \$100.0 million through funding under agreed letters of credit. These letters mature at various dates during 2023 and their interest rates range from 12.00% to 15.55%. These letters of credit are utilized to fund capital and operational expenditure with suppliers.

As of June 30, 2023, INT Towers Limited has utilized \$196.2 million through funding under agreed letters of credit. These letters mature at various dates during 2023 and their interest rates range from 12.00% to 15.75%. These letters of credit are utilized to fund capital and operational expenditure with suppliers.

As of June 30, 2023, ITNG Limited has utilized \$0.8 million through funding under agreed letters of credit. These letters mature at various dates during 2023 and incur interest at a rate of 15.49%. These letters of credit are utilized in order to fund capital and operational expenditure with suppliers.

As of June 30, 2023, Global Independent Connect Limited has utilized \$1.1 million through funding under agreed letters of credit. These letters mature at various dates during 2023 and their interest rates range from 15.25% to 15.49%. These letters of credit are utilized to fund capital and operational expenditure with suppliers.



## Off-balance sheet arrangements

We have no off-balance sheet arrangements.

## Critical accounting policies and significant judgments and estimates

The preparation of our financial information requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, revenue and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances.

Our critical accounting policies are described under the heading "Critical Accounting Policies and Significant Judgments and Estimates" in our Annual Report and the notes to the audited financial statements in our Annual Report. There were no material changes to our critical accounting policies and estimates from those discussed in our Annual Report.

Refer to note 3 to the unaudited condensed consolidated interim financial statements that appear elsewhere in this report for further detail.

For a summary of all of our significant accounting policies, see note 2 to the unaudited condensed consolidated interim financial statements for period ended June 30, 2023.

## Recent accounting pronouncements

New standards and interpretations not yet adopted are also disclosed in note 2.4 to the unaudited condensed consolidated interim financial statements included elsewhere in this report.